

# Purchasing Power

Cooperative contracts  
for participating agencies

## We have a lot in common

### We serve with purpose.

We are a government agency powered by state statute to serve participating agencies. Our employees are passionate about service and committed to helping our clients succeed so they can fulfill their own public service missions. We invest in regional programs and national partnerships benefiting our clients.

### We are independent.

As a self-sustaining government agency, we, with oversight from our board of publicly elected officials, are able to develop timely, market-driven solutions. Not beholden to shareholders, we move decisively to serve fellow public agencies.

### We are trailblazers.

We are a market leader with a track record of innovation and growth across all services. Our strong buying power and solid reputation help us bring world-class brands, and well-regarded programs to our clients.

### We pay attention to the fine print.

We have standardized our processes and technology around best practices and value the same high procurement standards you have for your team.

### We value our relationship with you.

We want our relationship with you to last. We are committed to understanding your needs and providing the comprehensive selection of solutions that will make you successful today and long into the future.

## Welcome to Sourcewell

We understand the value of cooperative purchasing, as well as the importance of providing the best solutions for our clients.

As a service cooperative,\* Sourcewell holds competitively solicited cooperative contracts ready for use by government, education, and nonprofit entities. Cooperative purchasing connects buyers and sellers for efficiency and savings.

\*Sourcewell is a service cooperative created to provide programs and services to participating agencies in the government, education, and nonprofit sectors. Its statutory purpose is to assist public agencies in meeting specific needs which are more efficiently delivered cooperatively than by an entity individually. Minn. Stat. § 123A.21, subd. 2.

# Awarded contracts

Competitively solicited contracts offer efficiency, transparency, and opportunity for local purchasing.

## Administrative services

Brightly (formerly Dude Solutions, Inc.)  
Colonial Life Insurance  
CORE Business Technologies  
Edlio  
Ernst & Young Infrastructure Advisors  
eSolutionsGroup  
GovDeals  
Hyland Software  
Konica Minolta  
Lincoln Financial  
NCL Government Capital  
OpDecision  
Phoenix Business Inc  
PowerSchool Group  
PropertyRoom.com  
Rycor Solutions  
SmartWorks Partners  
Sun Life Financial  
TrueConnect by Sunrise Banks  
Tyler Technologies  
UPS

## Athletics & playgrounds

Active Deployment Systems  
All-American Arena Products  
American Arena  
American Ramp  
Artisan Skateparks  
AstroTurf  
Athletica Sport Systems Inc.  
A-Turf  
BCI Burke  
Becker Arena Products  
Britespan  
Calhoun Super Structures  
California Skateparks  
Cascadia Sport Systems Inc.  
CHM Sports Lighting  
CIMCO Refrigeration Inc.  
ClearSpan  
Cooper Lighting  
Connor Sports  
CXT, Inc.  
Daktronics  
Dant Clayton  
EZ Dock  
FieldTurf  
Flaghouse  
ForeverLawn  
Gerflor  
Gill Athletics  
Gopher Sport  
Greenfields Outdoor Fitness  
Hellas Construction  
Hussey Seating  
Landscape Structures, Inc.

Life Fitness  
Little Tikes Commercial  
Miracle Recreation  
Mondo USA, Inc.  
Musco Sports Lighting, LLC  
Nevco  
No Fault  
Outdoor-Fit  
Palos Sports  
Playworld Systems  
Poligon by PorterCorp  
Portafloor  
Porter Athletic  
Precor Inc.  
Public Restroom Company  
Rain Drop Products, LLC  
Recreational Group  
Robbins Inc.  
Rubb Building Systems  
Shaw Sports Turf  
SofSurfaces, Inc.  
Soft Play  
Sprinturf  
Spohn Ranch, Inc.  
Sport Court  
SportsArt Inc  
TRUE Fitness  
Turf Nation  
USA Shade  
Wabash Valley  
Waterplay  
Yeadon Domes  
Zamboni

## Construction contracting

BlueScope  
Facility Optimization Solutions  
Gordian  
Nucor Buildings Group  
  
Construction equipment  
Altec Industries  
Atlas Copco/Chicago Pneumatics  
Bandit Industries  
Bobcat  
Case Construction  
Caterpillar Inc. – Heavy Equipment  
Ditch Witch  
Doosan Infracore North America  
Doosan Portable Power  
Felling Trailers  
Generac  
Genie, a Terex Brand  
Globe Trailers  
Gradall Industries  
Hyundai - Construction  
JCB  
John Deere - Construction

Komatsu America  
Kubota  
Link-Belt Cranes  
Manitowoc  
Multiquip  
New Holland – Construction  
Toro  
Towmaster Trailers  
Trail King  
Vermeer  
Volvo – Construction Equipment  
Wacker Neuson  
Wirtgen America Inc.

## Facilities/MRO

Abacus Service  
Accruent  
ALPHA Facilities  
Bentley Mills  
Carrier Corporation  
Caterpillar Inc. – Alternative Energy  
ChargePoint  
Convergint  
CORT  
Cummins Inc.  
DeBourgh  
Fastenal Company  
FLO Services  
Freewire Technologies  
Genuine Parts Company/Integrated Business Solutions  
Gordian Group  
Grainger – MRO  
HMI Industries  
Honeywell  
Humanscale  
Interface Americas, Inc.  
Johnson Controls – Fire Protection  
Johnson Controls – HVAC  
Johnson Controls – Security  
Johnson Controls – Tyco  
Kardex Remstar  
Karndean  
KBS  
KI Furniture  
Kohler  
Livingston Charge Port  
LSS Holdings  
Mannington  
Mohawk Carpet Distribution  
Motion Industries, Inc.  
MSC Industrial  
Nuve  
OFS Brands Inc.  
Orkin  
Palmer Hamilton  
Patcraft

Philadelphia Commercial  
Plug Smart  
PPG Architectural Finishes, Inc.  
Roth IAMS  
Schindler  
SemaConnect  
Shaw Contract  
Sherwin-Williams Company  
Siemens Building Technologies  
Siemens HVAC  
Spacesaver  
Stanley  
Staples – Furniture  
Staples – Janitorial Supplies  
Steelcase  
Sweep America  
Tarkett  
Teknion  
Terracon  
TK Elevator  
UniFirst Corporation  
Vanguard Cleaning Systems  
WESCO  
White Cap, LP

### Fleet & related

Agile Access Control, Inc.  
AngelTrax  
ARI Phoenix  
Auto Plus-Pep Boys  
Autocar  
Automotive Rentals (ARI)  
Blink Charging  
Blue Bird Bus  
Blue1 Energy Equipment  
Box Gang Manufacturing  
Bucher Municipal  
CalAmp  
Cascade Engineering  
Caterpillar Inc. – Equipment Rental  
ChargePoint  
Club Car  
Crane Carrier  
Cruise Car  
Curbtender  
Cushman  
D&M Leasing  
Doosan Industrial Vehicle – Forklifts  
Dover Fueling Solutions  
E.J. Ward  
Element Fleet  
Elgin Sweeper Company  
Elliott Equipment Company  
Enterprise Fleet Management  
EV Connect  
Exprolink/Madvac  
Factory Motor Parts  
Ford  
Forward Thinking Systems  
GapVax  
GEM  
General Motors  
Geotab

Gilbarco Veeder-Root  
Global Environmental Products  
Global Rental  
Goodyear  
GPS Insight  
Graco  
Greenlots  
Heil Environmental  
Hi-Vac Corporation  
Hyundai – Forklifts  
IC Bus  
International Truck  
JF Petroleum Group  
Kenworth  
Kubota  
Labrie Enviroquip  
LIFTNOW  
LilyPad EV  
Lion Electric – Buses  
Lion Electric – Chassis  
Lytx  
Mack Trucks  
MANCON  
Marathon  
McNeilus Truck  
Merchants Fleet Management  
Michelin  
Mitsubishi Logisnext Americas (Houston)  
Mohawk Lifts, LLC  
Multiforce Systems  
NAPA – Auto Parts  
NAPA – Government Fleet  
National Auto Fleet Group – Chassis  
National Auto Fleet Group – Vehicles  
Navistar Parts (International)  
New Way  
NiteHawk Sweepers  
O'Reilly Auto Parts  
Old Dominion Brush  
Pac-Mac, a Division of Hol-Mac Corp.  
Peterbilt  
Petersen Ind.  
Polaris  
RapidView  
RAVO  
ReCollect  
RTA  
Rubicon  
Schwarze Industries  
Sewer Equipment  
Siemens - EVSE  
SkyHawk Telematics  
Snap-on Industrial  
Steril-Koni  
Sunbelt Rentals  
Syn-tech Systems  
Taylor Dunn  
Terex Utilities  
Thomas Built  
Thompson Pump  
TYMCO  
United Rentals

U.S. Bank Voyager  
Vac-Con  
Vactor  
Vector  
Verizon Connect  
Versalift  
Wastequip  
Western Global  
West-Mark  
Westward Industries  
WEX  
Wireless Advance Vehicle (WAVE)

### Food, food services, & equipment

Ben E. Keith  
Bargreen Ellingson  
Cook's Direct  
Gold Star Foods  
Multi-Unit Group  
Pasco Foodservice Equip. & Supplies  
Stafford-Smith  
Strategic Equipment  
Sysco Corp.  
US Foods

### Grounds & ag

Ariens  
Bandit Industries – Wood-Processing  
Case IH Agriculture  
Deere & Company – Ag Tractors  
Deere & Company – Mowers  
Ecopest Inc.  
Gravely  
Hustler  
Komptech  
Kubota – Ag Tractors  
Kubota – Landscape & Grounds  
Land Pride  
Morbark  
New Holland – Agriculture  
Schulte Ind.  
Toro  
Vermeer – Grounds Maintenance

### Health & science

ActiveHealth Management  
Advanta  
Carolina Biological  
Cordant Health Solutions  
CME Corp  
Eppendorf  
Global Teletherapy  
HealthSource Solutions  
Infojini  
Judge Technical Services  
Lifemark  
LifeWorks  
McKesson Medical-Surgical  
Medline  
MindBeacon Health  
Propel, Inc.  
Redwood Toxicology  
School Health

SWORD Health  
Talkspace  
Telligen  
The Family Centre  
Virgin Pulse  
WellSpark Health

### Office & technology

22nd Century Technologies  
AT&T  
BlueCrest (Assignee of Pitney Bowes)  
CDW-G  
Computer Aid, Inc.  
Connection  
Eduporium, Inc.  
H2I Group  
Insight Public Sector  
Konica Minolta  
Konica Minolta/All Covered  
Lakeshore Learning  
Lightspeed Technologies  
Mitel Business Systems  
MSC Industrial Supply  
Newcastle Communications  
Palmer Hamilton  
Pitney Bowes  
Quadient, Inc. formerly Neopost  
RISO  
Sharp  
SHI International  
Sprint  
Staples – Office Supplies  
STEM For Kids  
STEM Supplies  
T-Mobile  
Xerox Corporation

### Public safety

911 Supply  
ADS, Inc  
All Traffic Solutions  
ATIMS  
Axon  
Blauer Manufacturing  
Braun Industries  
Brindlee Mountain Fire Apparatus  
CAE  
C.E.T. Fire Pumps  
Custom Fire Apparatus  
Deccan  
Demers Ambulance  
Doron Precision Systems, Inc.  
Draeger Inc.  
E-ONE  
Envisage  
Ferrara  
Fire-Dex  
Firetrucks Unlimited  
FirstNet Built with AT&T  
Galls  
Genasys

Getac  
Grainger – Firefighting FFE  
Grainger – Firefighting PPE  
Grainger – Public Safety  
HighCom Armor  
HME  
Horton Emergency Vehicles  
Husqvarna  
Imperial Supplies  
INNOTEX  
IP Access  
JHB Group  
Kipper Tool  
KME  
L3Harris Technologies  
Laerdal  
Lexipol  
LION First Responder  
L.N. Curtis – Firefighting FFE  
L.N. Curtis – Firefighting PPE  
Maxi-Metal  
Motion Industries (Canada)  
Motorola Solutions  
Municipal Emergency Services  
NP Aerospace  
Off Duty Management  
P.L. Custom  
Panasonic i-PRO Sensing Solutions  
Phazzer  
Pierce  
PURVIS Systems  
Quicket Solutions  
RadioMobile  
RESCUE 1  
Road Rescue Vehicles  
Rosenbauer America  
Safeware  
SmartCOP  
Spartan Emergency Response  
Sutphen  
T2 Systems  
Toyne, Inc.  
U.S. Armor  
Utility Associates  
Vaisala Inc.  
Virage Simulation, Inc.  
Viridian Weapon Technologies  
WatchGuard Video  
Wheeled Coach Ambulance  
Whelen Engineering  
WHP Trainingtowers  
Westnet  
Zetron, Inc.

### Public works

Aries Industries  
Envirosight  
Holland Pump  
Rausch Electronics  
Ring-O-Matic  
Super Products

### Roads & airports

Alamo Group (TX) Inc.  
Altoz  
ASH/Aebit Schmidt  
Astec  
Batts Inc.  
BOMAG  
Bomford Turner  
Bonnell Industries  
Bush Hog  
Cargill  
Cemen Tech  
Cimline  
Crafco, Inc.  
Diamond Mowers  
Dynapac  
Ennis-Flint, Inc.  
Epoke North America  
Everest Equipment  
EZ-Liner Industries/Vogel Traffic Services  
Fair Manufacturing  
Falcon Road Maintenance Equipment  
FAYAT  
FINN  
Fisher Engineering  
Green Climber  
Gtechna USA  
Henderson  
Henke Manufacturing  
Hi-Lite Airfield Services  
Holland Pump  
Horst Welding/HLA Snow  
J.A. Larue  
Keizer-Morris (KM)  
Kueper  
LeeBoy, Inc.  
Little Falls Machine  
Logix ITS  
Multihog  
New Deal Deicing  
Oshkosh Airport Products  
PB Loader  
Parkeon/Flowbird  
Ring-O-Matic  
Rosenbauer MN  
RPM Tech  
SnowEx  
Swenson Spreader  
Team Eagle  
Terrain King  
Tiger Corporation  
Vacall  
VariTech Industries, Inc.  
Viking-Cives  
Vohi  
Wausau  
Weiler  
Western Products