

# Contract Directory

Competitively solicited contracts offer efficiency, transparency, and opportunity for local purchasing



Awarded Contract

# Cooperative purchasing

## Compliant

- Trusted process to satisfy your bid requirements
- A government agency that works like you
- We are an Achievement of Excellence in Procurement recipient

## Competitive

- Buying power of 50,000 agencies
- All contracts are competitively solicited and awarded to the most responsive and responsible suppliers

## Convenient

- Hundreds of quality suppliers holding ready-to-use contracts
- Full suite of options for a complete solution
- Easy, no-cost participation

## Providing value to you

We understand the value of cooperative purchasing, as well as the importance of providing the best solutions for our clients.

As a service cooperative,\* Sourcewell holds competitively solicited, cooperative contracts ready for use by governmental, educational, and nonprofit entities. Cooperative purchasing brings buyers and suppliers together for efficiency and savings.

## Become a participating agency

Participation is free. Just fill out an online or paper participation agreement. A legal agreement is available if needed. After submitting your agreement, you will receive a Sourcewell account number electronically.

- Online at: [sourcewell-mn.gov/register](https://sourcewell-mn.gov/register)
- Through hard copy participation agreement (download from our website)
- Through Joint Exercise of Powers or interlocal agreements

## Make a purchase

View/search our catalog of nationally awarded contracts online at [sourcewell-mn.gov/contract-search](https://sourcewell-mn.gov/contract-search). Contact the supplier directly and inform them of your interest in using the Sourcewell contract, OR use our expertise. We want to be your guide.

For more information, contact our dedicated team:

877-585-9706  
[service@sourcewell-mn.gov](mailto:service@sourcewell-mn.gov)

\*Sourcewell is a service cooperative created to provide programs and services to participating agencies in the government, education, and nonprofit sectors. Its statutory purpose is to assist agencies in meeting specific needs that are more efficiently delivered cooperatively than by an entity individually. Minn. Stat. § 123A.21, subd. 2.



Seven-time recipient of the Achievement of Excellence in Procurement award.



The products  
you want.  
A process you trust.

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## Our process

Cooperative purchasing is procurement conducted by, or on behalf of, one or more governmental units for use by other governmental units.

Our user-friendly process — the consistency of our documents, forms, and evaluation criteria — is among our greatest assets.

We continuously refine our efforts to meet the changing needs of our clients. The result is a national, competitive procurement process that is valued by the agencies we serve and satisfies local procurement requirements.

Participating agencies add value to these steps by understanding their local procurement requirements and assessing their ability to legally access and utilize Sourcewell contracts.

## Competitive procurement process

### 1. Scope of solicitation

We determine the scope of each competitive solicitation by identifying the needs of the agencies we serve. This is accomplished through daily interactions with and guidance from our clients.

### 2. Authorization from Sourcewell's Board of Directors

Before initiating a solicitation, we seek permission from the publicly elected Sourcewell Board of Directors.

### 3. Public notice and advertising

Upon approval from the board, we issue a public notice and advertisement. Refer to [sourcewell-mn.gov/process](http://sourcewell-mn.gov/process) for specific advertising locations.

### 4. Proposal receipt and opening

We accept web-based, digital submissions through the Sourcewell Procurement Portal. Responses through the portal are secure and inaccessible until after the published due date and time. We conduct a public proposal opening time, date, and place as specified in the RFP. Prior to April 1, 2019, physical submissions were accepted with a time and date stamp upon receipt at our office in Staples, Minn.

### 5. Objective evaluation

At the proposal opening, we evaluate the responsiveness of each proposal received. The evaluation committee then presents its recommendations to the chief procurement officer (CPO) for final review and approval.

### 6. Official award

Upon approval by the CPO and ratification by the Sourcewell Board of Directors, we award the recommended supplier or suppliers a four-year contract with the potential for a one-year extension. The Procurement Department sends a notice of award or nonaward to all respondents via email.

### 7. Posting and review of approved contract documents

Sourcewell maintains a complete procurement file, and contract documentation is posted on our website. We periodically review all awarded contracts for compliance and effectiveness. In addition, Sourcewell may review and approve price and product changes at the supplier's request.

## Administrative services



**Brightly** (Formerly Dude Solutions) | 090320-SDI  
Technology, security, & communication solutions

Melissa Buchanan | 919-674-8602  
[melissa.buchanan@dudesolutions.com](mailto:melissa.buchanan@dudesolutions.com)

Technology, security, & communication solutions;  
corrective & preventative maintenance; mobile apps



**Colonial Life Insurance** | 100319-CLA  
Disability, accident, critical illness, & supplemental

Loi Parsons | 803-678-5976  
[lparsons@coloniallife.com](mailto:lparsons@coloniallife.com)

Group & individual voluntary benefits & supplemental  
insurance, nationwide service & support



**CORE Business Technologies** | 042020-WWR  
Fee management & online payment portal

Shae McWilliams | 866-567-2673, Ext. 1458  
[smcwilliams@corebt.com](mailto:smcwilliams@corebt.com)

Integrated payments solutions, point of sale system,  
merchant services, inbound revenue management



**Edlio** | 042020-ONL  
Fee management & online payment

Lauren Goldberg | 877-623-7200, Ext. 209  
[lauren@edlio.com](mailto:lauren@edlio.com)

K-12 payment collections for integrated school stores,  
in-person cashiers, mobile apps, & child care



**Ernst & Young** | 101718-EYG  
Wireless technology

Marc Powell | 212-360-9139  
[marc.powell@ey.com](mailto:marc.powell@ey.com)

Wireless infrastructure consultative services, evaluation  
services, procurement advice



**eSolutionsGroup** | 090320-ESL  
Public administration software

Kurt Rohmann | 813-463-0823  
[krhmann@esolutionsgroup.ca](mailto:krhmann@esolutionsgroup.ca)

Contract management & e-procurement, applicant  
tracking system, SaaS solutions, contact tracing



**GovDeals** | 012821-GDI  
Online surplus auctions & payment processing

Christy Logan | 334-387-0476  
[clogan@govdeals.com](mailto:clogan@govdeals.com)

Selling government surplus assets via online auction  
marketplace, self-service functionality



**Hyland Software** | 090320-HYL  
Public administration software

Stacey Chapman | 336-276-3293  
[stacey.chapman@hyland.com](mailto:stacey.chapman@hyland.com)

A single enterprise information platform for managing  
content & processes

## Administrative services



**Konica Minolta** | 090320-KON  
Public administration software

**Marc Biga** | 720-290-2431  
[mbiga@kmb.konicaminolta.us](mailto:mbiga@kmb.konicaminolta.us)  
ECM solutions to capture, process, manage, store, preserve, & access information relevant to an agency



**Lincoln Financial** | 100319-LFG  
Group ancillary employee benefits

**Mike Walsh** | 619-244-5044  
[mike.walsh@lfg.com](mailto:mike.walsh@lfg.com)  
Term life, AD&D, short-term & long-term disability, dental, accident, critical illness, vision insurance



**NCL Government Capital** | 011620-NCL  
Leasing & financing

**Chris Canavati** | 320-763-7600  
[chrisc@nclgovcap.com](mailto:chrisc@nclgovcap.com)  
Tax-free municipal leases, finance programs, fair market value leases



**Phoenix Business Inc** | 090320-PNX  
Public administration software

**John Eagles** | 626-375-3994  
[rfpteam@phoenixteam.com](mailto:rfpteam@phoenixteam.com)  
Comprehensive enterprise resource planning (ERP/SAP/IT) services across the entire project lifecycle



**PowerSchool Group** | 090320-POW  
Public administration software

**Joseph Ayala** | 916-461-3411  
[joseph.ayala@powerschool.com](mailto:joseph.ayala@powerschool.com)  
SIS, learning management, enrollment, assessment, analytics, HR/finance/payroll, talent management



**PropertyRoom.com** | 012821-PRC  
Online auction services

**Amanda Cane** | 240-575-1245  
[amandacane@propertyroom.com](mailto:amandacane@propertyroom.com)  
Property online auction services, firearms online auction services, vehicle online auction services



**Public Surplus** | 012821-TPG  
Auction services

**Zackary Corbett** | 801-932-7000, Ext. 153  
[zackaryc@thepublicgroup.com](mailto:zackaryc@thepublicgroup.com)  
Online auctions services, including real estate & government surplus



**Rycor Solutions** | 042020-RYC  
Service business solutions for K-12 school districts

**Brent Hargreaves** | 800-310-3660, Ext. 230  
[brent.hargreaves@rycor.net](mailto:brent.hargreaves@rycor.net)  
Online payments, e-forms, & fee management with SIS integration for K-12 school districts

## Administrative services



**SmartWorks Partners** | 101718-SMW  
Wireless technology

**Sean Broderick** | 209-663-3681  
[sean.broderick@smartworkspartners.com](mailto:sean.broderick@smartworkspartners.com)  
Building Connected Cities, consulting, broadband master planning, asset & program management



**Sun Life Financial** | 100319-SUN  
Group ancillary benefits

**Ally Goodman** | 720-431-6436  
[ally.goodman@sunlife.com](mailto:ally.goodman@sunlife.com)  
Group life insurance, group disability, group voluntary benefits, FMLA



**TrueConnect by Sunrise Banks** | 060519-SUN  
Employee loans voluntary benefit

**Doug Farry** | 858-405-9529  
[doug@emploan.com](mailto:doug@emploan.com)  
Employee loans, automated administration, free credit counseling



**Tyler Technologies** | 090320-TTI  
Software products for the public sector

**Ehren Morse** | 800-772-2260, Ext. 4662  
[ehren.morse@tylertech.com](mailto:ehren.morse@tylertech.com)  
Software products; appraisal & tax, ERP, school, planning, regulatory, & maintenance software



**UPS** | 090121-UPS  
Express courier & ground delivery

**Richard Wegner** | 618-406-3543  
[rwegner@ups.com](mailto:rwegner@ups.com)  
Domestic & international shipping & logistics services



**U.S. Bank Voyager** | 080620-USB  
Fleet payment



**Beverly Wilson** | 615-533-0497  
[beverly.wilson@usbank.com](mailto:beverly.wilson@usbank.com)  
The U.S. Bank Voyager Fleet Program delivers fuel, maintenance, & more to drivers & fleet managers

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## Athletics & playgrounds



**A-Turf** | 031622-ATF  
Synthetic turf fields

**Kristopher Schmitt** | 888-777-6910, Ext. 1503  
[kris@aturf.com](mailto:kris@aturf.com)  
Nationally focused provider of synthetic turf fields & associated items

## Athletics & playgrounds



**Active Deployment Systems | 081721-ADP**  
Restroom & shower solutions

Sydney Levine | 210-605-7617  
[sydney@activedeployment.com](mailto:sydney@activedeployment.com)

Shower, restroom, & laundry facilities; disaster relief operations; soft-sided shelters; mobile office units



**All-American Arena Products | 120320-ALL**  
Ice rinks & arena equipment

Sean Passingham | 507-318-0730  
[sean@allamericanarena.com](mailto:sean@allamericanarena.com)

Dasher boards, flooring, rink accessories, ice painting, benches, maintenance, design, installation



**American Arena | 120320-AMR**  
Ice rinks & arena equipment

Cole McDevitt | 952-905-0061  
[cole@americanarena.us](mailto:cole@americanarena.us)

Ice rink design, construction, mechanical, & accessory products & services



**American Ramp | 112420-ARC**  
Skate parks & equipment

Heather Ogden | 417-206-6816, Ext. 164  
[heather@americanrampcompany.com](mailto:heather@americanrampcompany.com)

Skate parks, bike parks, trails, & pump tracks; design, consultation, & construction; Canadian Ramp Co.



**Artisan Skateparks | 112420-ART**  
Skate & BMX parks, pump tracks, & sports facilities

Nicole Robertson | 312-257-6088  
[nicole.artisanskateparks@gmail.com](mailto:nicole.artisanskateparks@gmail.com)

Skate parks, bike parks, pump tracks, & moto parks; maintenance & events; turnkey solutions



**AstroTurf | 031622-AST**  
Artificial turf & tracks

Victoria Stringham | 480-415-6300  
[vstringham@astroturf.com](mailto:vstringham@astroturf.com)

Turf fields, running tracks, tennis courts, indoor/outdoor sport surfaces



**AstroTurf | 031022-AST**  
Athletic surfaces

Victoria Stringham | 480-415-6300  
[vstringham@astroturf.com](mailto:vstringham@astroturf.com)

Turf fields, running tracks, tennis courts, indoor/outdoor sport surfaces



**Athletica Sport Systems Inc. | 120320-ATH**  
Ice arena & sports facility products

Reid Hart | 519-747-1856, Ext. 260  
[rhart@athletica.com](mailto:rhart@athletica.com)

Design, engineering, manufacturing, distribution, service, & installation of dasher board systems



## Athletics & playgrounds



**BCI Burke** | 010521-BCI  
Playground & water play equipment

**Marianne Larson** | 920-933-6701  
[mlarson@bciburke.com](mailto:mlarson@bciburke.com)

Playgrounds, recreation equipment, & outdoor fitness;  
site amenities; obstacle course; design



**Becker Arena Products** | 120320-ATH  
Athletic & ice rink equipment

**Jeff Brosz** | 952-567-7728  
[jeff.brosz@beckerarena.com](mailto:jeff.brosz@beckerarena.com)

Products to build, renovate, & operate your ice rink



**Britespan** | 091319-BRT  
Fabric structures

**George Lawless** | 800-407-5864  
[glawless@britespanbuildings.com](mailto:glawless@britespanbuildings.com)

Buildings for fire/EMS vehicles; salt/sand/bulk storage;  
aviation hangers; sports/rec facilities; waste/recycling



**Calhoun Super Structures** | 091319-CLH  
Fabric structures

**Jason St. George** | 612-999-8099  
[jstgeorge@calhoun.ca](mailto:jstgeorge@calhoun.ca)

Fabric-covered structures, storage buildings & facilities,  
site-specific review, installation



**California Skateparks** | 091319-CLH  
Design/build skate parks, bike parks, & pump tracks

**Bill Minadeo** | 614-314-2061  
[bill@californiaskateparks.com](mailto:bill@californiaskateparks.com)

Full-service design/build skate park, bike park, & pump  
track company since 1998



**Cascadia Sport Systems Inc.** | 120320-ATH  
Custom sport solutions for ice hockey & MAC sports

**Jonathan Wood** | 778-907-2004  
[jonathanw@cascadiasport.com](mailto:jonathanw@cascadiasport.com)

Custom sports systems for ice/in-line hockey, indoor  
soccer, multi-activity courts, & skating rinks



**CHM Sports Lighting** | 071619-CHM  
Sports lighting

**Scott Engberg** | 682-286-0046  
[sengberg@chmindustries.com](mailto:sengberg@chmindustries.com)

Sports lighting, towers, mounting arms, electrical  
systems, wired & wireless controls, LED luminaries



**CIMCO Refrigeration Inc.** | 120320-CIM  
Ice rink & arena equipment

**Cristine Chao** | 416-557-4168  
[cchao@toromont.com](mailto:cchao@toromont.com)

Thermal solutions, including design, engineering,  
installation, & after-market service

## Athletics & playgrounds



**ClearSpan** | 091319-CSS

Engineered & manufactured buildings

**Brad Williams** | 860-760-0046, Ext. 1241

[bwilliams@clearspan.com](mailto:bwilliams@clearspan.com)

Rigid frame, covered structures, economical foundation options, turnkey & design-build solutions



**Connor Sports** | 031022-GER

Athletic surfaces

**Joel McCausland** | 801-401-3501

[joel.mccausland@gerflor.com](mailto:joel.mccausland@gerflor.com)

Manufacturing, distribution, & installation of athletic surfaces — hardwood, rubber, vinyl



**Cooper Lighting** | 071619-CPL

Sports lighting

**Gabe Hough** | 315-238-8831

[gabe.hough@cooperlighting.com](mailto:gabe.hough@cooperlighting.com)

Sports lighting systems, arenas, fields, stadiums, fan experience, advanced controls & technology



**CXT, Inc.** | 081721-CXT

Prefabricated concrete buildings

**Gary Burger** | 800-696-5766, Option 2

[gburger@lbfooster.com](mailto:gburger@lbfooster.com)

Precast concrete restroom, concession, shower, & multipurpose buildings



**Daktronics** | 050819-DAK

Video displays & scoring solutions

**Tom Coughlin** | 605-695-9617

[tom.coughlin@daktronics.com](mailto:tom.coughlin@daktronics.com)

Scoreboards, digital displays, video boards, message centers, marquee signs



**Dant Clayton** | 091719-DCT

Event seating & accessories

**Amanda Caufield** | 502-634-3626

[acaufield@dantclayton.com](mailto:acaufield@dantclayton.com)

Event seating & accessories, custom stadium & arena seating, sport facility consultation



**EZ Dock** | 010521-LTS

Waterfront solutions

**Bill Wilhite** | 417-737-2110

[billw@ez-dock.com](mailto:billw@ez-dock.com)

Dock sections/packages, personal watercraft ports, pontoon lifts, railings, gangways



**FieldTurf** | 031622-FTU

Artificial turf & tracks

**Eric Fisher** | 503-708-6548

[eric.fisher@fieldturf.com](mailto:eric.fisher@fieldturf.com)

Indoor/outdoor synthetic turf, running track, tennis/sport court supply & installation

## Athletics & playgrounds



**FieldTurf** | 031022-FTU  
Athletic surfaces

Eric Fisher | 503-708-6548  
[eric.fisher@fieldturf.com](mailto:eric.fisher@fieldturf.com)

Indoor/outdoor synthetic turf, running track, tennis/  
sport court supply & installation



**Flaghouse** | 071819-FLG  
Physical ed, recreation, sports, & special needs equip.

Flaghouse Sales & Service (USA) | 800-793-7900  
[sales@flaghouse.com](mailto:sales@flaghouse.com)

Since 1954, supporting active, healthy, joyful, & more  
inclusive living — for people of all ages & abilities



**ForeverLawn** | 031622-FVL  
Synthetic grass solutions & maintenance

Amy Enos | 330-499-8873  
[amy@foreverlawn.com](mailto:amy@foreverlawn.com)

Synthetic grass solutions including SportsGrass &  
Playground Grass



**Gerflor** | 031022-GER  
Athletic surfaces

Joel McCausland | 801-401-3501  
[joel.mccausland@gerflor.com](mailto:joel.mccausland@gerflor.com)

Sports & recreation flooring, underlayer & protective  
covers, sports floor finishes, & line marking



**Gill Athletics** | 071819-PTA  
Athletic equipment

Dalton Shasteen | 217-367-8438  
[dshasteen@porterathletic.com](mailto:dshasteen@porterathletic.com)

Track & field, soccer, & tennis equipment; football goal  
posts; baseball field equipment



**Gopher Sport** | 071819-PRO  
Physical education, athletic, & fitness equipment

Jesse Stapp | 855-500-3620  
[jessestapp@gophersport.com](mailto:jessestapp@gophersport.com)

PE games, activity balls, scooters, jump ropes, sports  
balls & goals, medicine balls, weightlifting



**Greenfields Outdoor Fitness** | 010721-GRN  
Outdoor fitness equipment

Sam Mendelsohn | 888-315-9037, Ext. 103  
[sam@greenfieldsfitness.com](mailto:sam@greenfieldsfitness.com)

Multigenerational outdoor fitness equipment — an  
inclusive experience to serve the whole community



**H2I Group** | 031622-H21  
Artificial Turf & Tracks

Matt Cross | 540-595-0940  
[mcross@h2igroup.com](mailto:mcross@h2igroup.com)

Artificial turf & tracks with installation, related  
equipment, materials, & supplies

## Athletics & playgrounds



**Hellas Construction** | 031622-HLC  
Indoor & outdoor athletic surfaces

Ruth Hawley | 512-250-2910  
[rhawley@hellasconstruction.com](mailto:rhawley@hellasconstruction.com)

Synthetic turf fields, running tracks, post tension tennis courts, turf replacement, resurfacing



**Hussey Seating** | 091719-HSC  
Stadium & event seating

Ron Bilodeau | 207-676-2271  
[rbilodeau@husseyseating.com](mailto:rbilodeau@husseyseating.com)

Seating solution & design services; bleachers; platform, fixed auditorium, & grandstand seating



**Landscape Structures, Inc.** | 010521-LSI  
Aqua play space & playground equipment

Elaine Harkess | 763-972-5243  
[elaineharkess@playlsi.com](mailto:elaineharkess@playlsi.com)

Playground, shade, & splash play equipment for parks & rec areas to accommodate all ages & abilities



**Landscape Structures, Inc.** | 010721-LSI  
Outdoor fitness equipment for parks & trails

Elaine Harkess | 763-972-5243  
[elaineharkess@playlsi.com](mailto:elaineharkess@playlsi.com)

Outdoor fitness environments for parks, trails, & other rec areas to accommodate all ages & abilities



**Life Fitness** | 081120-LFF  
Exercise & fitness equipment

Jeremy Wilson | 813-480-4300  
[jeremy.wilson@lifefitness.com](mailto:jeremy.wilson@lifefitness.com)

Exercise & fitness equipment & accessories, turnkey fitness & recreational solutions



**Little Tikes Commercial** | 010521-LTS  
Commercial playground manufacturer

Julie Ketcherside | 573-760-7380  
[julie.ketcherside@playpower.com](mailto:julie.ketcherside@playpower.com)

Custom & themed playground equipment; inclusive, accessible, & sensory playground equipment



**Miracle Recreation** | 010521-LTS  
Commercial playground & fitness manufacturer

Mike Sutton | 724-458-4986  
[mike.sutton@playpower.com](mailto:mike.sutton@playpower.com)

Commercial outdoor playground equipment, shade structures, fitness equipment, site amenities



**Mondo** | 031622-MUI  
Indoor & outdoor athletic surfaces

Lisa Vito | 847-797-4130  
[lvito@mondousa.com](mailto:lvito@mondousa.com)

Indoor/outdoor athletic surfaces with design, build, installation & line marking

## Athletics & playgrounds



**Musco Sports Lighting, LLC** | 071619-MSL  
Sporting lighting solutions

**Amanda Hudnut** | 800-825-6030  
[musco.contracts@musco.com](mailto:musco.contracts@musco.com)  
Light structure green (& LED luminaire), sports cluster green, light-pak, MuscoVision



**Nevco** | 050819-NVC  
Video display & scoring solutions

**Linda Leidel** | 800-851-4040, Ext. 7505  
[lleidel@nevco.com](mailto:lleidel@nevco.com)  
Sports scoreboards, video displays, marquee signs, scoreboard accessories, & add-ons



**Niu Toilet** | 081721-NIU  
Trailer/portable toilets & shower trailers

**Jeffrey Cohen** | 514-444-3161  
[jeffc@comaccorporation.com](mailto:jeffc@comaccorporation.com)  
Canadian mfg. of environmentally friendly, high-tech portable toilets, trailer toilets, & shower trailers



**No Fault** | 010521-LTS  
Playground safety surface products

**Jennifer Smith** | 225-424-8843  
[jennifer@nofault.com](mailto:jennifer@nofault.com)  
No Fault safety surface, bonded rubber mulch, safety tile, & rubber mulch



**Octane Fitness** | 081120-TRU  
Fitness equipment

**Dean Bowrosen** | 631-476-8470  
[dbowrosen@truefitness.com](mailto:dbowrosen@truefitness.com)  
Fitness equipment & technology solutions, facility planning & design



**Outdoor-Fit** | 010721-ODR  
Outdoor fitness equipment

**Dan MacMaster** | 902-444-3447, Ext. 2319  
[dmacmaster@outdoor-fit.com](mailto:dmacmaster@outdoor-fit.com)  
Manufacturer of outdoor fitness equipment bringing indoor commercial equipment to the great outdoors



**Palos Sports** | 071819-PAL  
Physical & adapted physical education equipment

**Amy Gallagher** | 708-396-2555  
[agallagher@palossports.com](mailto:agallagher@palossports.com)  
Equipment for physical ed, fitness, assessment, team sports, & adapted PE; sporting goods; athletic supplies



**Playworld Systems** | 010521-LTS  
Commercial playground manufacturer

**David Sheedy** | 573-366-6337  
[david.sheedy@playpower.com](mailto:david.sheedy@playpower.com)  
Playground equipment, fitness systems, electronic play, & site furnishings

## Athletics & playgrounds



**Poligon by PorterCorp** | 012621-PPC  
Park & shade structures

**Ben Judy** | 616-888-3543  
[ben.judy@portercorp.com](mailto:ben.judy@portercorp.com)

Open-air structures; tubular, steel, fabric, & wood shelter products; gazebos; dugout/bleacher covers



**Portafloor** | 031022-GER  
Athletic surfaces

**Joel McCausland** | 801-401-3501  
[joel.mccausland@gerflor.com](mailto:joel.mccausland@gerflor.com)

Temporary/heavy-duty portable floor, grass/turf covers, event flooring, staging support floor



**Porter Athletic** | 071819-PTA  
Athletic equipment

**Dalton Shasteen** | 217-367-8438  
[dshasteen@porterathletic.com](mailto:dshasteen@porterathletic.com)

Indoor/outdoor athletic equipment, wall padding, gym divider curtains



**Precor Inc.** | 081120-PCR  
Exercise & fitness solutions

**Dave Elton** | 480-216-1235  
[dave.elton@precor.com](mailto:dave.elton@precor.com)

Exercise & fitness equipment & accessories



**Public Restroom Company** | 081721-PRM  
Prefab restrooms, showers, & park buildings

**Chad Kaufman** | 888-888-2060, Ext. 109  
[chad@publicrestroomcompany.com](mailto:chad@publicrestroomcompany.com)

Design, build, & installation of prefab restrooms, showers, concessions, & related park buildings



**Rain Drop Products, LLC** | 010521-RDP  
Splash pads & water park structures & related equip.

**Greg Holt** | 419-606-7726  
[gholt@rain-drop.com](mailto:gholt@rain-drop.com)

Surface spray, aboveground, & playground water play; slides & water slides; water play structures



**RG Event Surfaces** | 031022-REC  
Athletic surfaces

**Josh Nelson** | 916-710-6136  
[josh.nelson@recreationalgroup.com](mailto:josh.nelson@recreationalgroup.com)

Wide variety of athletic floor rental with optional installation offerings



**Robbins Inc.** | 031022-RB  
Athletic surfaces

**Beth Smith** | 513-619-5934  
[bsmith@robbinsfloor.com](mailto:bsmith@robbinsfloor.com)

Maple & synthetic flooring, custom flooring, refurbishing & repairing portable systems

## Athletics & playgrounds



**Romtec** | 081721-RMT  
Public restrooms & other structures

**Kris Lamar** | 541-496-3541  
[klamar@romtec.com](mailto:klamar@romtec.com)

Public restrooms, concessions, shower buildings, pavilions, pool buildings, & lift stations



**Rubb Building Systems** | 091319-RBB  
Pre-engineered fabric-covered structures

**Jim Chadbourne** | 207-324-2877  
[jchadbourne@rubbusa.com](mailto:jchadbourne@rubbusa.com)

Temporary or permanent prefabricated fabric tension structures & buildings



**Shaw Sports Turf** | 031622-SII  
Athletic surfaces

**Jimmy Marshall** | 615-879-0136  
[jimmy.marshall@shawinc.com](mailto:jimmy.marshall@shawinc.com)

Synthetic sports turf installation, removal/ground preparation, design support, logo/field markings



**SofSurfaces, Inc.** | 010521-SFS  
Playground safety surfaces

**Brad Goss** | 800-263-2363, Ext. 212  
[gossb@sofsurfaces.com](mailto:gossb@sofsurfaces.com)

Protective safety surfacing, fitness flooring system, rubber acoustic tiles, roofing pavers



**Soft Play** | 010521-LTS  
Contained playgrounds, play sculptures, & indoor play

**Brian Sonney** | 704-617-7756  
[brian.sonney@playpower.com](mailto:brian.sonney@playpower.com)

Indoor/outdoor playground equipment, large attractions, safety surfacing, toddler play systems



**Spohn Ranch, Inc.** | 112420-SRI  
Skate parks & equipment

**Kirsten Dermer** | 626-330-5803, Ext. 203  
[kirsten@spohnranch.com](mailto:kirsten@spohnranch.com)

Skate park design & build, skate & action park equipment, premanufactured & on-site construction



**Sport Court** | 031022-GER  
Athletic surfaces

**Joel McCausland** | 801-401-3501  
[joel.mccausland@gerflor.com](mailto:joel.mccausland@gerflor.com)

Manufactures, distributes, & installs modular athletic surfacing & court components



**SportsArt Inc** | 081120-SPA  
Athletic surfaces

**Kimberly O'Laughlin** | 214-533-4018  
[kim@gosportsart.com](mailto:kim@gosportsart.com)

Exercise, fitness, rehabilitation equipment, energy-producing cardio equipment

## Athletics & playgrounds



**Sprinturf** | 031622-SNT  
Synthetic turf manufacturer & installer

Brandon Kennedy | 843-936-6023  
[bkennedy@sprinturf.com](mailto:bkennedy@sprinturf.com)  
Manufacturer & installer for artificial turf sport fields



**Swisstrax** | 031022-REC  
Modular athletic surfacing

Kellie Wade | 859-317-5959  
[kellie.wade@swisstrax.com](mailto:kellie.wade@swisstrax.com)  
Manufactures, designs & installs innovative flooring solutions for a wide variety of applications



**TRUE Fitness** | 081120-TRU  
Fitness equipment

Dean Bowrosen | 631-476-8470  
[dbowrosen@truefitness.com](mailto:dbowrosen@truefitness.com)  
Fitness equipment & technology solutions, facility planning & design



**Turf Nation** | 031622-TNA  
Athletic surfaces, artificial turf, & related equipment

Mark Nicholls | 800-467-0000, Ext. 7000  
[mark@turfalliance.com](mailto:mark@turfalliance.com)  
Turf, stadium, & arena surfaces; padding, protection, & storage; field construction; maintenance



**UltraBase** | 031022-REC  
Athletic surfaces

Scott Ford | 706-934-6583  
[scott.ford@ultrabasesystems.com](mailto:scott.ford@ultrabasesystems.com)  
Manufactures & designs permeable alternatives to concrete, asphalt, & traditional bases



**USA Shade** | 010521-LTS  
Full-service design & build fabric shade structures

Whitney Klen | 800-966-5005  
[whitney.klen@usa-shade.com](mailto:whitney.klen@usa-shade.com)  
Fabric shade structures, project management & construction



**VersaCourt** | 031022-REC  
Athletic surfaces

Jeff Carney | 762-201-0950  
[jeff@recreationalgroup.com](mailto:jeff@recreationalgroup.com)  
Manufactures, designs, & installs innovative court solutions for a wide variety of sports



**Wabash Valley** | 010521-LTS  
Indoor & outdoor recreation & playground equipment

Daniel Sullivan | 813-760-0382  
[daniel.sullivan@playpower.com](mailto:daniel.sullivan@playpower.com)  
Commercial outdoor chairs, tables, planters, benches, umbrellas, & litter receptacles



## Athletics & playgrounds



**Waterplay** | 010521-WTR  
Aquatic play equipment & site amenities

**Marcella Thomas** | 250-712-3393, Ext. 164  
[marcella.thomas@makrgroup.com](mailto:marcella.thomas@makrgroup.com)

Outdoor & indoor aquatic play equipment & site amenities



**Yeadon Domes** | 091319-YEA  
Fabric structures

**Gregg Nelson** | 866-386-9507  
[gnelson@yeadondomes.com](mailto:gnelson@yeadondomes.com)

Air-supported domes, seasonal domes, year-round domes, athletic domes



**Zamboni** | 120320-FZC  
Ice resurfacers

**Doug Peters** | 562-633-0751, Ext. 111  
[doug@zamboni.com](mailto:doug@zamboni.com)

Ice resurfacers; resurfacing machines & edgers; electric, fuel, & tractor-pulled machines

## Construction contracting



**BlueScope** | 013019-BSC  
Pre-engineered buildings & related services

**Brian Aldrich** | 816-589-3761  
[bnaldrich@bluescopeconstruction.com](mailto:bnaldrich@bluescopeconstruction.com)

Pre-engineered steel/post frame buildings; roofing systems; design, site preparation, & installation



**Gordian** | 091620-GGI  
Building & infrastructure repair & restoration

**Matt Peterson** | 218-851-9913  
[m.peterson@gordian.com](mailto:m.peterson@gordian.com)

Construction contracting, job order development, custom task catalog/specs, eGordian, ezIQC program



**Nucor Buildings Group** | 013019-NUC  
Pre-engineered buildings & related services

**Justin Ehlert** | 512-569-2997  
[justin.ehlert@nucor.com](mailto:justin.ehlert@nucor.com)

Custom metal building systems, product design, detailing, fabrication, delivery of building systems



# Find contracts faster.

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## Construction equipment



**Altec Industries** | 110421-ALT  
Digger derricks, bucket trucks, & utility equipment

Brooklyn Russell | 270-505-1691  
[contractmanagement@altec.com](mailto:contractmanagement@altec.com)

Aerial devices, digger derricks, boom truck cranes,  
wood chippers, pressure diggers, chip dump bodies



**Atlas Copco/Chicago Pneumatics** | 041719-ACC  
Compressors, generators, light towers, & pumps

Paul Tate | 647-282-8067  
[paul.tate@atlascopco.com](mailto:paul.tate@atlascopco.com)

Air compressors & generators, hydraulic breakers &  
plate compactors, handheld tools, rollers



**Bobcat/Doosan/Clark Equip.** | 040319-CEC  
Compact construction equipment

Randy Fuss | 701-241-8746  
[randy.fuss@doosan.com](mailto:randy.fuss@doosan.com)

Global construction, rental, landscaping, agriculture,  
grounds maintenance, & utility equipment



**Case Construction** | 032119-CNH  
Construction equipment & services

Tony Simpson | 262-636-6576  
[tony.simpson@casece.com](mailto:tony.simpson@casece.com)

Backhoes, wheel & track loaders, excavators, graders,  
rollers, soil compactors, dozers, skid steers



**Caterpillar, Inc.** | 032119-CAT  
Construction & paving equipment, parts, & rental

Tirena Pavelka | 309-675-1589  
[pavelka\\_tirena\\_l@cat.com](mailto:pavelka_tirena_l@cat.com)

Construction, paving, & landfill equipment; work tools-  
attachments; service; parts; rentals & used equipment



**Ditch Witch** | 110421-CMW  
Underground utility construction equipment

Mike Spillars | 580-572-2390  
[mike.spillars@ditchwitch.com](mailto:mike.spillars@ditchwitch.com)

Directional drills, HDD tooling, vacuum excavators,  
trenchers, mini-skid steers, vibratory plows



**Doosan Portable Power** | 041719-CEC  
Generators & portable power equipment

Kristie Willett | 704-883-3772  
[kristie.willett@doosan.com](mailto:kristie.willett@doosan.com)

Generators, light towers, air compressors



**Felling Trailers** | 121918-FTS  
Heavy equipment trailers

Patrick Jennissen | 320-351-1281  
[pat.jennissen@felling.com](mailto:pat.jennissen@felling.com)

Drop-deck, deck-over, hydraulic dump, semi, EZ tilt,  
open-top, high flat series, custom trailers

# Construction equipment



**Genie, a Terex Brand** | 041719-TER  
Portable construction

Jodi Robledo | 662-393-1352  
[jodi.robledo@terex.com](mailto:jodi.robledo@terex.com)

Aerial devices, booms, lifts, telehandlers, light towers, cranes, chippers, grinders, shredders



**Globe Trailers** | 121918-GLB  
Trailers

Jeff Coomber | 941-753-2199, Ext. 400  
[jeffcoomber@globetrailers.com](mailto:jeffcoomber@globetrailers.com)

Tag along, lowboy, dump, fixed neck, hydraulic tail, flatbed, dropdeck, sliding axle, folding neck



**Gradall Industries** | 040319-GRD  
Telescopic boom, hwy speed, & rough terrain excavators

Connie Popovich | 330-339-8342  
[cspopovich@gradall.com](mailto:cspopovich@gradall.com)

Gradall product line, telescopic boom truck, excavators



**Hyundai** | 032119-HCE  
Heavy & medium construction equipment

Mike Ross | 678-823-7901  
[mike.ross@hyundaiamericas.com](mailto:mike.ross@hyundaiamericas.com)

Construction, earthmoving, material handling, snow removal, landscaping, & utility equipment



**JCB** | 040319-JCB  
Medium-duty construction equipment

Ryan Connelly | 912-447-2053  
[ryan.connelly@jcb.com](mailto:ryan.connelly@jcb.com)

Compact excavators/loaders, excavators, skid steers, tele-handlers/skids/loaders, backhoe loaders



JOHN DEERE

**John Deere** | 032119-JDC  
Full size & compact construction equipment

Brooke Forsberg | 309-207-0431  
[forsbergbrookel@johndeere.com](mailto:forsbergbrookel@johndeere.com)

Dump trucks, backhoes, excavators, track/wheel/crawler loaders, dozers, motor graders, skid steers



**Komatsu America** | 032119-KOM  
Heavy construction equipment

Doug Morris | 847-437-4361  
[douglas.morris@global.komatsu](mailto:douglas.morris@global.komatsu)

Articulated trucks, dozers, excavators, graders, wheel loaders, intelligent machine control



**Kubota** | 040319-KBA  
Agricultural & compact construction equipment

Rusty Pugh | 817-716-3587  
[rusty.pugh@kubota.com](mailto:rusty.pugh@kubota.com)

Construction & agricultural equipment, tractors, implements, hay tools, spreaders, utility vehicles

# Construction equipment



**Link-Belt Cranes** | 032119-LIN  
Cranes

Pat Collins | 859-264-6260  
[pcollins@linkbelt.com](mailto:pcollins@linkbelt.com)

All-terrain, hydraulic, telescopic crawlers; lattice boom crawler; rough-terrain cranes



**Manitowoc** | 032119-GUS  
Cranes

Darryl Mellott | 717-593-5594  
[darryl.mellott@manitowoc.com](mailto:darryl.mellott@manitowoc.com)

Lattice-boom crawler cranes, Grove cranes, National cranes



**Multiquip** | 041719-MTQ  
Portable construction equip., generators, & light towers

Dora Marsh | 310-400-1305  
[sales.gov@multiquip.com](mailto:sales.gov@multiquip.com)

Rammers, plate compactors, drum rollers, generators, welders, dewatering pumps, water trailers



**New Holland - Construction** | 032119-CNH  
Construction equipment & services

Amy Swett | 717-355-1686  
[amy.swett@newholland.com](mailto:amy.swett@newholland.com)

Skid steers, compact track loaders, tractor loader backhoes, tractor loaders, wheel loaders, excavators



**Towmaster Trailers** | 121918-MNR  
Flatbed heavy equipment & lowboy trailers

Anna Johnson | 320-220-2333  
[anna@towmaster.com](mailto:anna@towmaster.com)

Flatbed heavy equipment & lowboy trailers



**Trail King** | 121918-TKI  
Construction, ag, & commercial trailers

Mike Heschke | 814-715-5277  
[mheschke@trailking.com](mailto:mheschke@trailking.com)

Tag, tilt, rollback, construction, & ag trailers



**Vermeer** | 110421-VRM  
Public utility equipment

Chad Tousey | 641-621-8531  
[sourcewell@vermeer.com](mailto:sourcewell@vermeer.com)

Directional drills, ride-on trenchers, plows & rock wheels, vacuum excavators, piercing tools



**Volvo** | 032119-VCE  
Heavy construction equipment

Kathy Tedone | 828-337-3722  
[kathy.tedone@volvo.com](mailto:kathy.tedone@volvo.com)

Wheel loaders, hydraulic & compact excavators, articulated haulers, compactors, pavers, skid steers

## Construction equipment



**Wacker Neuson** | 040319-WAC  
Medium-duty construction equipment

Sales Operations | 800-770-0957, option 3  
[sales.us@wackerneuson.com](mailto:sales.us@wackerneuson.com)

Skid steer loaders, mini excavators, articulated wheel loaders, telehandlers, dumpers



**Wacker Neuson** | 041719-WAC  
Portable construction equipment

Sales Operations | 800-770-0957, option 3  
[sales.us@wackerneuson.com](mailto:sales.us@wackerneuson.com)

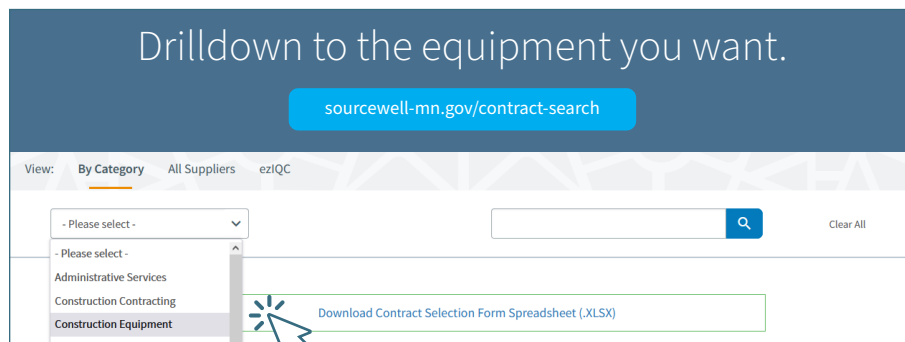
Vibrators, trowels, vibratory screeds, plates, rammers, rollers, generators, light towers, pumps, heaters



**Wirtgen America Inc.** | 032119-JDC  
Road construction & paving equipment

Sandy Draper | 615-477-8046  
[sandy.draper@wirtgen-group.com](mailto:sandy.draper@wirtgen-group.com)

Milling, stabilizing, recycling, paving, screeds, compaction, crushing, & screening equipment



Search contracts online at [sourcewell-mn.gov/contract-search](https://sourcewell-mn.gov/contract-search).

## Facilities/MRO



**Abacus Service Corp.** | 062421-ABA  
Facilities management & maintenance

Scott Minkoff | 704-228-0477  
[scottminkoff@abacusservice.com](mailto:scottminkoff@abacusservice.com)

Facilities management & maintenance, landscaping & horticulture, sanitary & plumbing, HVAC maintenance



**ALPHA Facilities Solutions** | 020421-ALP  
Facility assessment & planning

Kimberley Jones | 210-464-4630  
[kimberley.jones@alphafacilities.com](mailto:kimberley.jones@alphafacilities.com)

Asset management, capital planning & facility assessments, PM planning, environmental & energy



**APi** | 031517-API  
National fire & life safety services

Cutter Tyllia | 888-274-8595  
[cutter.tyllia@api-nsg.us](mailto:cutter.tyllia@api-nsg.us)

Fire sprinkler/alarm/special hazard/pump systems, extinguishers, emergency/exit lighting, backflows



**Bentley Mills** | 080819-BPS  
Flooring

Carolyn Drummond | 626-934-2461  
[carolyn.drummond@bentleymills.com](mailto:carolyn.drummond@bentleymills.com)

Broadloom carpet, modular carpet tile, area rugs, luxury vinyl tile, adhesives

## Facilities/MRO



**Carrier Corporation** | 070121-CAR  
HVAC & refrigeration systems

Alex Relf | 704-521-6443  
[alex.l.relf@carrier.com](mailto:alex.l.relf@carrier.com)

Heating, ventilation, air conditioning, & refrigeration systems & controls; HVAC services



**Caterpillar, Inc. Alternative Energy**  
Diesel & natural gas generator sets | 120617-CAT

Nicole Warnstedt | 309-494-5081  
[warnstedt\\_nicole\\_a@cat.com](mailto:warnstedt_nicole_a@cat.com)

4KW-4MW diesel-nat. gas gensets, mobile gens, ATS, switch-parallel gear, microgrid, service, parts, used



**Convergint** | 030421-CTL  
Building systems integration products & services

Katelyn Wheeler | 443-433-6815  
[katelyn.wheeler@convergint.com](mailto:katelyn.wheeler@convergint.com)

Electronic security, physical security, fire alarm & life safety; communications



**CORT** | 121919-COR  
Furniture rental services

Traci Grivno | 571-748-6394  
[traci.grivno@cort.com](mailto:traci.grivno@cort.com)

Furniture rental, meeting spaces, work stations, breakroom & teaming space furniture



**Cummins** | 120617-CMM  
Generators & related equipment

Kirk E. Adams | 651-787-6270  
[kirk.e.adams@cummins.com](mailto:kirk.e.adams@cummins.com)

10KW-3.5MW emergency standby, stationary/mobile gens (diesel/nat. gas/propane), ATS, switchgear, service



**DeBourgh** | 010920-DBM  
Storage & lockers

Patrick Berg | 719-469-3142  
[pberg@debourgh.com](mailto:pberg@debourgh.com)

Custom-design lockers & storage



**ECOPEST**  
Pest Control for Your Health and Environment

**Ecopest Inc.** | 042821-ECO  
Pest management

Sameer Thawer | 780-909-5771  
[sameer@ecopest.ca](mailto:sameer@ecopest.ca)

Pest control & sanitation services, inspections & treatments, tree spraying, odor control, pest proofing



**Ernst & Young** | 020421-EYG  
Facility assessment & planning

Aly Brooks | 815-474-3995  
[aly.brooks@ey.com](mailto:aly.brooks@ey.com)

Facilities assessment & building management services

## Facilities/MRO



**Facility Optimization Solutions** | 050421-FAC  
Program management consulting services

**Andrew Larson** | 716-388-7844  
[alarson@foscd.com](mailto:alarson@foscd.com)

JOC & IDIQ software, cost data, program & construction management



**Fastenal Company** | 121218-FAS  
Facility MRO

**Zach Wise** | 507-313-7206  
[zwise@fastenal.com](mailto:zwise@fastenal.com)

Facility maintenance, industrial products, inventory management solutions



**FAYAT Environmental Solutions** | 093021-FAY  
Street sweepers

**Cees van der Put** | 262-725-4210  
[c.vanderput@ravo.fayat.com](mailto:c.vanderput@ravo.fayat.com)

Air, vacuum, mechanical, truck-mounted, purpose build, street, sidewalk and bicycle lane sweepers



**Filterqueen** | 070121-HMI  
Air purifiers & air cleaners

**Timothy Duggan** | 440-846-7837  
[tduggan@filterqueen.com](mailto:tduggan@filterqueen.com)

Defender room air cleaner, FDA Class II medical device



**Gordian** | 020421-GGI  
Facility assessment

**Matt Peterson** | 218-851-9913  
[m.peterson@gordian.com](mailto:m.peterson@gordian.com)

Objective data, software solutions to manage building portfolios



**Gordian** | 050421-GGI  
JOC/IDIQ program management services

**Matt Peterson** | 218-851-9913  
[m.peterson@gordian.com](mailto:m.peterson@gordian.com)

JOC & IDIQ management services to help streamline the construction procurement process



**Gordian/VFA, Inc.** | 020421-ACT  
Facility assessments & capital planning software

**Chris Nabers** | 254-931-1884  
[cnabers@gordian.com](mailto:cnabers@gordian.com)

Condition assessment & asset management software



**Grainger** | 121218-WWG  
Facility MRO

**Allison Darling** | 713-805-9845  
[allison.darling@grainger.com](mailto:allison.darling@grainger.com)

1.6+ million MRO products for facility maintenance/ KeepStock inventory management

## Facilities/MRO

### Honeywell

**Honeywell** | 070121-HNY  
Building management systems

Luis Montes | 512-534-7445  
[luis.montes@honeywell.com](mailto:luis.montes@honeywell.com)

Equipment to help improve air quality, energy efficiencies, & building experiences

### Humanscale®

**Humanscale** | 121919-HMN  
Furniture

Patrick Mulvena | 302-544-0544  
[pmulvena@humanscale.com](mailto:pmulvena@humanscale.com)

Ergonomic seating, ergonomic office solutions, sit/stand solutions, ergonomic software, & trainings

### Interface®

**Interface Americas, Inc.** | 080819-IFA  
Modular carpeting

Sharon Johnson | 800-336-0225, Ext. 56356  
[contracts.group@interface.com](mailto:contracts.group@interface.com)

Modular carpet, luxury vinyl tile, sundry items, installation services



**Johnson Controls, Inc.** | 030421-JHN  
Facility security equipment, systems, & services

Tom Staves | 443-676-8813  
[thomas.staves@jci.com](mailto:thomas.staves@jci.com)

Intrusion, fire detection & warning, security gate, vehicle barrier control, building automation



**Johnson Controls, Inc.** | 070121-JHN  
HVAC

Tom Staves | 443-676-8813  
[thomas.staves@jci.com](mailto:thomas.staves@jci.com)

HVAC systems, cooling, heating, building envelope, water/sewage systems, energy management



**Johnson Controls Security (Tyco)** | 030421-TIS  
Technology, security, & communication solutions

Tom Staves | 443-676-8813  
[thomas.staves@jci.com](mailto:thomas.staves@jci.com)

Active shooter & cybersecurity, access control, intrusion detection, ID management, mass notifications



**Kardex Remstar** | 010920-KRS  
Storage & retrieval products

Daniel Mueller | 662-582-7295  
[daniel.mueller@kardex.com](mailto:daniel.mueller@kardex.com)

Office, warehouse, & integrated distribution storage solutions; standard office storage applications



**Karndean** | 080819-KAR  
Flooring

Erin West | 215-840-7373  
[erin.west@karndean.com](mailto:erin.west@karndean.com)

Glue-down, loose-lay, & click vinyl flooring; adhesives; installation



## Facilities/MRO



**KBS** | 062421-KEL  
Integrated facility services provider

Sales representative | 800-537-1375  
[sales@kbs-services.com](mailto:sales@kbs-services.com)

Contract cleaning & staffing, facility hygiene, exterior maintenance, specialty & trade services



Furnishing Knowledge®

**KI Furniture** | 121919-KII  
Furniture & storage solutions

Mark Waldecker | 800-424-2432, Ext. 3508  
[mark.waldecker@ki.com](mailto:mark.waldecker@ki.com)

Office & school furniture, storage, seating, & tables; fixed auditorium furniture



**Kohler** | 120617-KOH  
Generators & related equipment

Jeff Schoneman | 920-980-4184  
[jeffrey.schoneman@kohler.com](mailto:jeffrey.schoneman@kohler.com)

2KW-4MW industrial, commercial, towable, residential power systems: NG-LP-diesel gensets, ATS, switchgear



LSSHOLDINGS

**LSS Holdings** | 062421-LSS  
Facilities maintenance services

Craig Rutledge | 888-678-4519  
[crutledge@lifesafetyservices.com](mailto:crutledge@lifesafetyservices.com)

Facilities maintenance, cleaning services, UVC lighting & indoor air quality solutions



**Mannington** | 080819-MMI  
Carpet, vinyl, rubber, & hardwood flooring

Jody Steger | 703-489-5698  
[jody\\_steger@mannington.com](mailto:jody_steger@mannington.com)

Broadloom & modular carpet; luxury vinyl tile; sheet, rubber, & hardwood flooring



**Mohawk Carpet Distribution** | 080819-MCD  
Hard & soft surface commercial flooring

Sergio Blanco | 706-624-2076  
[sergio\\_blanco@mohawkind.com](mailto:sergio_blanco@mohawkind.com)

Broadloom & modular carpet; luxury vinyl tile; resilient, hardwood, & laminate flooring



**Motion Industries, Inc.** | 121218-MII  
Facility maintenance products & services

Carolyn Srp | 440-465-5998  
[carolyn.srp@motion-ind.com](mailto:carolyn.srp@motion-ind.com)

HVAC supplies, hand/power tools, hydraulics, pneumatics, abrasives, safety & industrial supplies



**MSC Industrial Supply** | 101320-MSI  
Janitorial supplies

Elizabeth Flores | 714-768-0049  
[florese@mscdirect.com](mailto:florese@mscdirect.com)

Janitorial & safety products; over 1.7 million product offerings

## Facilities/MRO



**NAPA** | 121218-GPC  
MRO supply chain services

**Jett Kuntz** | 770-855-2221  
[jett\\_kuntz@genpt.com](mailto:jett_kuntz@genpt.com)

Custom MRO product sourcing/vendor-managed inventory service for government maintenance facilities



**OFS Brands Inc.** | 121919-OFS  
Furniture & related services for the workplace

**Anna McClelland** | 704-771-9003  
[amcclelland@ofs.com](mailto:amcclelland@ofs.com)

Furniture for work, healthcare, & education; workstations, seating, & casegoods



**Orkin** | 042821-ORK  
Pest control & elimination

**Deborah Toth** | 770-220-6165  
[dtoth@rollins.com](mailto:dtoth@rollins.com)

Integrated pest management; pest control & elimination; facility maintenance, repair, & operations



**Palmer Hamilton** | 121919-PHL  
Design, furniture, & installation for dining, libraries, labs

**Michelle Mays** | 800-788-1028, Ext. 212  
[mmays@palmerhamilton.com](mailto:mmays@palmerhamilton.com)

Design, furniture, & installation for dining, libraries, & fab labs



**Patcraft** | 080819-SII  
Carpet & floor covering

**Keith Richardson** | 678-446-2442  
[keith.richardson@patcraft.com](mailto:keith.richardson@patcraft.com)

Broadloom carpet; carpet tile, plank, & facet; resilient tile, plank, facet, & sheet



**Philadelphia Commercial** | 080819-SII  
Carpet & floor covering

**Quentin Quatham** | 706-532-3874  
[quentin.quatham@philadelphia-commercial.com](mailto:quentin.quatham@philadelphia-commercial.com)  
Carpet & resilient floor covering, turf, accessories



**Plug Smart** | 070121-JUC  
HVAC systems

**Mark Himmel** | 800-518-5576  
[mark.himmel@plugsmart.com](mailto:mark.himmel@plugsmart.com)  
HVAC services, energy engineering, consulting, & project management



**PPG Architectural Finishes, Inc.** | 121219-PPG  
Paint & wallcoverings

**Ed Tinney** | 770-880-6405  
[ed.tinney@ppg.com](mailto:ed.tinney@ppg.com)  
Architectural paint products, commercial paint products, heavy-duty paint products

## Facilities/MRO



**Roth IAMS | 020421-RTH**  
Facility assessment & planning

Curtis Loblick | 289-295-1065, ext. 504  
[curtis.loblick@rothiams.com](mailto:curtis.loblick@rothiams.com)  
Collaborating to provide facility & asset data & software



**Schindler**

**Schindler | 080420-SCH**  
Elevator equipment & services

Dan Winder | 972-358-5063  
[daniel.winder@schindler.com](mailto:daniel.winder@schindler.com)  
Hydraulic elevators, geared & gearless elevators, escalators, moving walkways, wheelchair lifts



**Shaw Contract | 080819-SII**  
Carpet & floor covering

Darrien Munroe | 770-387-7281  
[darrien.munroe@shawinc.com](mailto:darrien.munroe@shawinc.com)  
Carpet, carpet tile, broadloom, hard surface, hospitality custom, sundries, wall coverings



**Sherwin-Williams | 121219-SHW**  
Paint with related supplies

Kevin McCoy | 216-219-2310  
[kevin.j.mccoy@sherwin.com](mailto:kevin.j.mccoy@sherwin.com)  
Paint & paint-related sundries, maintenance, repair, & optional supplies



**Siemens | 062421-SIE**  
Facilities maintenance services

Toni Stoddard | 703-689-1472  
[toni.stoddard@siemensgovt.com](mailto:toni.stoddard@siemensgovt.com)  
Security, fire protection, building automation, video analytics, mass notification, installation



**Siemens HVAC | 070121-SIE**  
HVAC & mechanical services

Toni Stoddard | 703-689-1472  
[toni.stoddard@siemensgovt.com](mailto:toni.stoddard@siemensgovt.com)  
Outcome-based mechanical services, heating, ventilating, & air conditioning



**Siemens Smart Infrastructure | 030421-SIE**  
Facility security, fire, & building automation systems

Toni Stoddard | 703-689-1472  
[toni.stoddard@siemensgovt.com](mailto:toni.stoddard@siemensgovt.com)  
Building automation/control systems, intrusion, fire protection, security control, mass notification



**Spacesaver | 010920-SPC**  
Industrial storage

Stephanie Gulizia | 414-736-3993  
[sgulizia@spacesaver.com](mailto:sgulizia@spacesaver.com)  
Lockers, storage, & shelving solutions

## Facilities/MRO



**Stanley** | 030421-SCS  
Facility security systems

**April Carroll** | 702-569-7553  
[april.carroll@sbdinc.com](mailto:april.carroll@sbdinc.com)

Security & access control systems, fire & active shooter detection, security data analytics



**Staples** | 121919-SCC  
Furniture

**Don Hasch** | 714-868-4274  
[don.hasch@staples.com](mailto:don.hasch@staples.com)

Office & classroom furniture, workstations, seating



**Staples** | 101320-SCC  
Janitorial supplies

**Don Hasch** | 714-868-4274  
[don.hasch@staples.com](mailto:don.hasch@staples.com)

Facilities & maintenance equipment & supplies, storage, breakroom equipment & supplies



**Steelcase** | 121919-STI  
Furniture

**Kevin Loubert** | 616-246-9455  
[kloubert@steelcase.com](mailto:kloubert@steelcase.com)

Office & classroom furniture, workstations, seating, storage, architectural walls



**Sweeping Corp. of America (SCA)** | 062421-SWP  
Facilities maintenance services

**MJ Dubois** | 410-924-1004  
[mjdubois@ducollc.com](mailto:mjdubois@ducollc.com)

Street, highway, parking lot, & garage sweeping & jet-vac services



**Tarkett** | 080819-TFU  
Carpet & floor covering

**John Sumlin** | 404-431-2131  
[john.sumlin@tarkett.com](mailto:john.sumlin@tarkett.com)

Modular, broadloom/woven flooring, single-source design & technology, variety of patterns & textures



**Teknion** | 121919-TKN  
Office & school furniture

**Steve Hindle** | 410-300-9955  
[steve.hindle@teknion.com](mailto:steve.hindle@teknion.com)

Office & school furniture, mobile furniture, systems furniture, seating, storage & filing solutions



**Terracon** | 020421-TRC  
Facility condition assessment & services

**William Faesenmeier** | 678-324-8446  
[william.faesenmeier@terracon.com](mailto:william.faesenmeier@terracon.com)

Facility & property assessments, asset management software & consulting services

## Facilities/MRO



**TK Elevator** | 080420-TKE  
Elevator equipment & services

**Marc McCabe** | 941-650-1636  
[marc.mccabe@tkelevator.com](mailto:marc.mccabe@tkelevator.com)

Installation, modernization, site review, monitoring, repair, vertical transportation maintenance



**UniFirst Corporation** | 040920-UFC  
Employee uniforms

**Milan Hulek** | 210-224-0711  
[milan\\_hulek@unifirst.com](mailto:milan_hulek@unifirst.com)

Employee uniforms, professional laundering, automatic garment repairs



**Vanguard Cleaning Systems** | 062421-VAN  
Professional janitorial & custodial services

**John Seliga** | 403-815-1929  
[jseliga@vgcanadawest.com](mailto:jseliga@vgcanadawest.com)

Janitorial, custodial, & disinfection services for organizations across Western Canada



**WESCO Distribution, Inc.** | 121218-WES  
Electrical, lighting, MRO, datacom, & physical security

**Rob Bezjak** | 314-402-4732  
[rbezjak@wescodist.com](mailto:rbezjak@wescodist.com)

Distribution products & services for lighting, electrical, datacenter, & MRO project needs



**White Cap, LP** | 121218-HDS  
Construction, industrial, & facility tools & safety supplies

**Rye Dugosh** | 210-240-7598  
[rye.dugosh@whitecap.com](mailto:rye.dugosh@whitecap.com)

Equipment, tools, safety gear, construction supplies, building materials, disaster recovery supplies

## Fleet & related



**Aebi Schmidt North America** | 093021-AEB  
Street sweepers

**Elizabeth Fry** | 570-599-1217  
[elizabeth.fry@aebschmidt.com](mailto:elizabeth.fry@aebschmidt.com)

Truck-mounted & walk-behind pavement striping equip., vehicle-mounted rotary broom attachments



**Agile Access Control, Inc.** | 020221-AAC  
Fleet management technology

**Ed Smith** | 571-498-7555, Ext. 501  
[esmith@agilefleet.com](mailto:esmith@agilefleet.com)

Fleet management, telematics, motor pool/fleet/car sharing, key & box, vehicle/risk/fuel management

## Fleet & related



**AngelTrax** | 020221-IVS  
In-vehicle HD video surveillance & tracking

Sally Klein | 800-673-1788, Ext. 4611  
[sally.klein@angeltrax.com](mailto:sally.klein@angeltrax.com)  
1080p IP & HD cameras, recording equipment, live view,  
live tracking, driver behavior with AI & GPS



**Aries Industries** | 120721-ARS  
Pipeline video inspection & rehabilitation equipment

Mike Burczyk | 262-446-5631  
[mike.burczyk@ariesindustries.com](mailto:mike.burczyk@ariesindustries.com)  
Sewer inspection cameras, tractors, inspection  
software, robotic cutting systems, & inspection systems



**ARI Phoenix** | 013020-ARP  
Heavy-duty vehicle maintenance equipment

Tekla Goodwin | 800-562-3250, Ext. 103  
[teklagoodwin@ari-hetra.com](mailto:teklagoodwin@ari-hetra.com)  
Mobile column & drive-on scissor lifts, exhaust  
extraction, tire balancers & changers, floor jacks



**Autocar** | 060920-ATC  
Class 7 & 8 chassis

Millard Williamson | 205-235-8085  
[mwilliamson@autocartruck.com](mailto:mwilliamson@autocartruck.com)  
Class 7 & 8 vocational trucks: refuse, recycling, concrete,  
construction, road maintenance, refueling



**Auto Plus** | 032521-PEP  
Fleet services, parts, & equipment

Cyrano Parsard | 954-235-0813  
[cparsard@autoplusap.com](mailto:cparsard@autoplusap.com)  
Parts, tires, tools, & equipment; service & repair;  
VMI services



**Blink Charging Co.** | 042221-BLK  
Electric vehicle charging equipment

Alberto Lopez | 619-852-2861  
[alopez@blinkcharging.com](mailto:alopez@blinkcharging.com)  
Level 2 (AC) & Level 3 (DC) charging stations & network  
services



**Blue1 Energy Equipment** | 092920-TAN  
Aboveground fuel storage & dispensing equipment

Adam Polak | 770-688-1958  
[apolak@blue1energy.com](mailto:apolak@blue1energy.com)  
Petroleum solutions, diesel solutions, DEF solutions,  
propane solutions, installations services



**Blue Bird Bus** | 063020-BBB  
School buses

Todd Gibson | 478-672-7840  
[todd.gibson@blue-bird.com](mailto:todd.gibson@blue-bird.com)  
Propane, gasoline, diesel, CNG, & electric school buses

## Fleet & related



**Box Gang Manufacturing** | 040621-BXG  
Waste & recycling equipment & containers

Don Gavin | 281-795-4380  
[don@boxgangmfg.com](mailto:don@boxgangmfg.com)

Waste, recycling, & wastewater equipment, containers, hoists, & odor-control systems



**Bucher** | 093021-BUC  
Street sweepers

Todd Parsons | 704-658-1333  
[todd.parsons@buchermunicipal.com](mailto:todd.parsons@buchermunicipal.com)  
Truck-mounted sweepers, compact sweepers



**CalAmp** | 020221-CAW  
GPS/AVL fleet telematics solutions

Brett Lim | 310-564-8502  
[blim@calamp.com](mailto:blim@calamp.com)  
GPS tracking, telematics, engine diagnostic data, specialized functions, wide variety of devices



**Cascade Engineering** | 041521-CEI  
Waste & recycling collection equipment

Matt Maes | 507-514-1499  
[matt.maes@cascadeng.com](mailto:matt.maes@cascadeng.com)  
Roll-out carts, front- & rear-load commercial containers, curbside recycling bins, cart lifter



**Caterpillar, Inc. - Equip. Rental** | 062320-CAT  
Rental machines, tools, & equip. from Cat & 70+ brands

John Frame | 309-675-2891  
[govrental@cat.com](mailto:govrental@cat.com)

Rental machines, electrical power generators, tools & equipment from Cat & 70+ other brands



**ChargePoint** | 042221-CPI  
Electric vehicle equipment

Brendan O'Donnell | 949-521-3386  
[brendan.odonnell@chargepoint.com](mailto:brendan.odonnell@chargepoint.com)  
Level 2 & DC fast-charging stations for electric vehicles, network, maintenance plans, installation



**Club Car** | 122220-CCR  
Utility transport vehicles

David Peterson | 706-421-7875  
[david\\_peterson@clubcar.com](mailto:david_peterson@clubcar.com)  
Gas & electric golf, utility, & personal transportation vehicles



**Crane Carrier** | 060920-CRN  
Class 6, 7, & 8 chassis

Bill Boyle | 918-430-5837  
[bboyle@cranecarrier.com](mailto:bboyle@cranecarrier.com)  
Class 6, 7, 8 chassis: refuse, recycle, airport ground support, road maintenance, concrete, crane, aerial

## Fleet & related



**Cruise Car** | 122220-CCI  
Golf carts, ATVs, & utility vehicles

**Russ Ziegler** | 941-212-5992  
[russ.ziegler@cruiseinc.com](mailto:russ.ziegler@cruiseinc.com)

Light utility & maintenance vehicles, transport shuttles,  
wheelchair accessible & ambulatory carts



**Curbtender** | 091219-CRB  
Refuse collection trucks (front-, rear-, & side-loading)

**Amy Simon** | 319-266-1721, Ext. 303  
[asimon@curbtender.com](mailto:asimon@curbtender.com)

Front-, rear-, & side-loading refuse collection trucks



**Curbtender** | 093021-CRB  
Street sweepers

**Amy Simon** | 319-266-1721, Ext. 303  
[asimon@curbtender.com](mailto:asimon@curbtender.com)

Warrior, Gladiator, & Centurion single- or dual-engine  
mechanical sweepers; Sentry air sweepers



**D&M Leasing** | 030122-CVL  
Leasing & fleet management

**Ed Cain** | 214-412-1656  
[ecain@dmlease.com](mailto:ecain@dmlease.com)

Vehicle leasing, telematics, maintenance, fleet  
management



**Doosan Industrial Vehicle** | 091520-DIV  
Forklifts

**Conner Cameron** | 678-745-2249  
[conner.cameron@doosan.com](mailto:conner.cameron@doosan.com)

Diesel, LPG, & electric forklifts; reach trucks; pallet  
trucks & stackers; & warehouse vehicles



**Dover Fueling Solutions** | 092920-DVR  
Fuel management & fleet dispensing solutions

**Robert Hayes** | 770-605-9611  
[robert.hayes@doverfs.com](mailto:robert.hayes@doverfs.com)

Fuel management systems; fleet fuel dispensers;  
wetstock mgmt., containment, & dispensing solutions



**E.J. Ward** | 092920-EJW  
Fuel management, EV, & GPS solutions

**Mike Wade** | 210-824-7383  
[mwade@ejward.com](mailto:mwade@ejward.com)

Telematics, GPS, fuel control & monitoring, SaaS, tank-  
level gauging, real-time data, reporting



**Elgin Sweeper Company** | 093021-ELG  
Air, mechanical, specialty, waterless street sweepers

**David Panizzi** | 847-622-7153  
[dpanizzi@elginsweeper.com](mailto:dpanizzi@elginsweeper.com)

Air & mechanical, specialty, waterless dust control,  
alternate fuel, industrial application



## Fleet & related



**Element Fleet** | 030122-ELE  
Fleet leasing & management for governments

Natalie Grmusa | 905-366-1385  
[ngrmusa@elementcorp.com](mailto:ngrmusa@elementcorp.com)  
End-to-end fleet management, including maintenance, acquisition, remarketing, fuel, & financing



**Elliott Equipment Company** | 110421-EEC  
Aerial platforms, crane trucks, & derrick diggers

MJ Dubois | 410-924-1004  
[mjdubois@ducollc.com](mailto:mjdubois@ducollc.com)  
Boom truck telescopic cranes, digger derricks, HiReach telescopic aerial work platforms



**Enterprise Fleet Management** | 030122-EFM  
Fleet management services

Michelle Rojas | 314-274-4556  
[michelle.m.rojas@efleets.com](mailto:michelle.m.rojas@efleets.com)  
Fleet management services; leasing; telematics; maintenance, fuel card, & driver safety programs



**Envirosight** | 120721-EVS  
Sewer inspection & maintenance equipment

Andy Wicker | 804-357-5925  
[awicker@envirosight.com](mailto:awicker@envirosight.com)  
Camera crawlers, sewer inspection trucks, push cameras, zoom cameras, video nozzles, software



**EV Connect** | 042221-EVC  
EV charging management software

Scott Kaptur | 301-512-3409  
[skaptur@evconnect.com](mailto:skaptur@evconnect.com)  
Software to manage access, pricing, & performance on EV charging stations



**Exprolink/Madvac** | 093021-EXP  
Outdoor cleaning vehicle manufacturer



George Bally | 855-651-0444, Ext. 29  
[gbally@exprolink.com](mailto:gbally@exprolink.com)  
Compact sweepers, all-terrain litter vacuums, portable litter vacuums, skid or trailer mount



**E-Z-GO/Cushman** | 122220-JCS  
Utility transport vehicles

Brittney Booz | 706-755-5553  
[bbooz@textron.com](mailto:bbooz@textron.com)  
Utility, transport, golf, & recreation vehicles with related accessories & services



**Factory Motor Parts** | 101520-FMP  
Factory OEM parts

Dana Carney | 702-251-1776, Ext. 2003  
[d.carney@fmpco.com](mailto:d.carney@fmpco.com)  
Automotive parts, supplies, resources, & training

## Fleet & related



**FAYAT Environmental Services** | 093021-FAY  
Street sweepers

**Cees van der Put** | 262-725-4210  
[c.vanderput@ravo.fayat.com](mailto:c.vanderput@ravo.fayat.com)

Air, vacuum, mechanical, truck mounted, purpose build, street, side walk & bicycle lane sweepers



**FLO EV Charging** | 042221-FLO  
Electric vehicle equipment

**Brookes Shean** | 416-427-3339  
[bshean@flo.com](mailto:bshean@flo.com)

Smart EV charging equipment & North American charging network



**Ford** | 101520-FMC  
Automotive parts & supplies

**Kevin Naro** | 440-452-2257  
[knaro@ford.com](mailto:knaro@ford.com)

Ford genuine parts, Ford Fleet National Maintenance Pricing Program, Motorcraft OE aftermarket parts



**Forward Thinking Systems** | 020221-FWD  
Fleet & asset tracking solutions

**Jeremy Mancini** | 312-826-3299  
[jeremy.mancini@ftsgps.com](mailto:jeremy.mancini@ftsgps.com)

Telematic solution with GPS tracking, AI vehicle cameras, IoT sensors, & fleet management systems



**FreeWire Technologies** | 042221-FRE  
Ultrafast EV charging with energy storage

**Bryce Hughes** | 206-398-9220  
[bhughes@freewiretech.com](mailto:bhughes@freewiretech.com)

Fully integrated ultrafast EV charging technology with energy storage



**GapVax** | 101221-GPV  
Sewer cleaning & hydro-excavation equipment

**Matt Hughes** | 814-535-6766, Ext. 357  
[mhughes@gapvax.com](mailto:mhughes@gapvax.com)

Sewer cleaning trucks, VHE hydro-excavator trucks, GJET sewer jetters, GapVax jet/vac recycle truck



**General Motors** | 101520-GNL  
Automotive parts & supplies

**Robert Foote** | 810-730-8838  
[robert.e.foote@gm.com](mailto:robert.e.foote@gm.com)

Not to exceed parts pricing & consolidated billing, GM OEM parts through GM Mega Fleet Program



**Geotab** | 020221-GEO  
Fleet services, parts, & equipment

**Neil Garrett** | 702-884-8289  
[neilgarrett@geotab.com](mailto:neilgarrett@geotab.com)

Data-driven GPS fleet tracking solutions

## Fleet & related



**Gilbarco Veeder-Root** | 092920-GVR  
Aboveground Fuel Storage

David Shuttleworth | 336-337-7758  
[david.shuttleworth@gilbarco.com](mailto:david.shuttleworth@gilbarco.com)

Fuel systems, tank gauges, submersible pumps, fuel management, telematics



**Global Environmental Products** | 093021-GEP  
Street sweepers

Chad Bormann | 850-377-4926  
[cbormann@globalsweeper.com](mailto:cbormann@globalsweeper.com)

Compressed natural gas, diesel, electric, & hydrogen fuel cell street sweepers



**Global Rental** | 062320-ALT  
Rental digger derricks, bucket trucks, cable placers

Brooklyn Russell | 913-231-6570  
[contractmanagement@altec.com](mailto:contractmanagement@altec.com)

Rental bucket trucks, digger derricks, cable placers, stringers, tensioners, pullers, aerial lifts, cranes



**Goodyear** | 102517-GTC  
Tires & related equipment services

Kenny Miller | 330-796-4352  
[kenneth\\_miller@goodyear.com](mailto:kenneth_miller@goodyear.com)

Tires for passenger, light trucks, police pursuit vehicles, medium commercial trucks, off-road vehicles



**GPS Insight** | 020221-GPI  
Fleet GPS tracking & telematics

Tyler Mortensen | 480-663-9465  
[tyler.mortensen@gpsinsight.com](mailto:tyler.mortensen@gpsinsight.com)

Fleet management information systems, telematics, fuel management, fleet sharing



**Graco** | 092920-GRC  
Lubrication dispensing equipment

Paul Trembl | 612-656-7871  
[ptrembl@graco.com](mailto:ptrembl@graco.com)

Solutions that automate & optimize fleet maintenance practices in vehicle equipment service operations



**Grainger - Janitorial** | 101320-WWG  
Janitorial Supplies

Allison Darling | 713-805-9845  
[allison.darling@grainger.com](mailto:allison.darling@grainger.com)

Janitorial supplies, equipment, & services; safety & PPE; green resources; inventory management



**Heil Environmental** | 091219-THC  
Mobile refuse collection vehicles

Burgess Lane | 256-304-2218  
[blane@doveresg.com](mailto:blane@doveresg.com)

Front- & rear-loading refuse trucks, multi-compartment recycling units, Curotto-Can, 3rd Eye camera system

## Fleet & related



**Hi-Vac Corporation** | 122017-HVC  
Sewer vacuum trucks, jetting, & hydro excavating

**Kent Parks** | 740-374-2306  
[kparks@hi-vac.com](mailto:kparks@hi-vac.com)

Sewer-cleaning trucks, hydro-jetters, hydro-excavating products, Aquatech, O'Brien, X-Vac



**Holland Pump** | 101221-HLD  
Sewer lift station bypass & portable dewatering pumps

**Carl Calabrese** | 561-697-3333, Ext. 6603  
[carlc@hollandpump.com](mailto:carlc@hollandpump.com)

Permanent bypass, portable, centrifugal, cutter, diesel, natural gas, & hydraulic pumps; range 2- to 40-inch



**Hol-Mac** | 040621-HMC  
Bulk solid waste & recycling

**John Bolton** | 601-670-6275  
[bolton.john@hol-mac.com](mailto:bolton.john@hol-mac.com)

American-made refuse bodies: manual-automated side loaders, rear-front loaders, organic loaders; rental



**Holman** | 030122-ARI  
Fleet administrative tools & services

**Joe Henry** | 609-731-5442  
[jhenry@arifleet.com](mailto:jhenry@arifleet.com)

Supply chain management, garage management, accident management, telematics, vehicle remarketing



**Hyundai** | 091520-HCE  
Forklifts

**Paul Bilson** | 678-823-7541  
[paul.bilson@hyundaiamericas.com](mailto:paul.bilson@hyundaiamericas.com)

Electric three- & four-wheel sit down, LP cushion tire sit down, gas & diesel pneumatic sit down forklifts



**IC Bus** | 063020-ICB  
School buses

**Deanna Faison** | 773-458-8614  
[deanna.faison@navistar.com](mailto:deanna.faison@navistar.com)

CE Series gasoline, diesel, propane, RE series diesel, active collision mitigation technology, IC Bus 360



**Imperial Supplies** | 032521-IMP  
Fleet services

**Jason Bergstrom** | 920-490-6725  
[jbergstrom@imperialsupplies.com](mailto:jbergstrom@imperialsupplies.com)

Heavy-duty truck parts & fleet-maintenance supplies, purchase platform integration, mobile app



**International Truck** | 060920-NVS  
Class 4-8 chassis with related equipment

**Bob Mann** | 815-631-3220  
[bob.l.mann@navistar.com](mailto:bob.l.mann@navistar.com)

Class 4-8 chassis; International trucks

## Fleet & related



**Jasper Holdings** | 032521-JAS  
OEM powertrain replacement products & auto supplies

**Chip Morris** | 800-827-7455, Ext. 12987  
[chip.morris@jasperengines.com](mailto:chip.morris@jasperengines.com)

Gas & diesel engines, air & fuel components, transfer cases, transmissions, differentials, & marine products



**JF Petroleum Group** | 092920-JFA  
Fuels & fluid storage, management, & dispensing

**Steve Bernstein** | 704-393-8542  
[sbernstein@jfpetrogroup.com](mailto:sbernstein@jfpetrogroup.com)

Fuel & fluid storage systems turnkey solutions



**Kenworth** | 060920-KTC  
Class 4-8 chassis with related equipment

**Mike Kleespies** | 813-455-1248  
[mike.kleespies@paccar.com](mailto:mike.kleespies@paccar.com)

Kenworth trucks with gross weights ranging from 19,500-80,000 pounds



**Kubota** | 122220-KBA  
Utility vehicles & off-road vehicles

**Rusty Pugh** | 817-716-3587  
[rusty.pugh@kubota.com](mailto:rusty.pugh@kubota.com)

Gas & diesel utility vehicles & off-road vehicles with a variety of options



**Labrie Enviroquip** | 091219-LEG  
Mobile refuse collection vehicles

**Andy LeVasseur** | 920-312-6124  
[andrew.levasseur@labriegrup.com](mailto:andrew.levasseur@labriegrup.com)

Side-, rear-, & front-load mobile refuse collection bodies



**LIFTNOW** | 013020-LFT  
Vehicle lifts

**Paul Stern** | 914-424-3479  
[sourcewell@liftnow.com](mailto:sourcewell@liftnow.com)

Light- & heavy-duty vehicle lifts, wheel service equipment, over 25 brands of shop equipment



**Lion Electric - Buses** | 063020-LON  
School buses

**Peter Tuckerman** | 916-342-8400  
[peter.tuckerman@thelionelectric.com](mailto:peter.tuckerman@thelionelectric.com)

All-electric type A, C, & D school buses & activity buses



**Lion Electric - Chassis** | 060920-LON  
Class 6 & 8 electric chassis

**Eric West** | 517-231-0524  
[eric.west@thelionelectric.com](mailto:eric.west@thelionelectric.com)

All-electric class 6 & 8 chassis

## Fleet & related



**Livingston Charge Port** | 042221-LIV  
Electric vehicle equipment

Kate Kruk | 518-691-3724  
[kkruk@solution.energy](mailto:kkruk@solution.energy)

Equipment for the installation & management of electric vehicle charging stations



**Lytx** | 020221-DCI  
Fleet services, parts, & equipment

Robert Donahue | 617-680-0125  
[rdonahue@lytx.com](mailto:rdonahue@lytx.com)

Lytx video event recorders, fleet-tracking solution, fuel-management solution



**Mack Trucks** | 060920-MAK  
Class 6 & 7 medium-duty, class 8 heavy-duty trucks

Chuck Wissinger | 240-291-0743  
[chuck.wissinger@macktrucks.com](mailto:chuck.wissinger@macktrucks.com)

Medium- & heavy-duty trucks that can be configured to fit all municipal needs & applications



**MANCON Supply Chain Mngmt** | 110520-MAN  
Fleet & facilities parts storeroom management

Andrew Wickard | 757-793-0694  
[awickard@manconinc.com](mailto:awickard@manconinc.com)

Fleet parts inventory management services, fixed fee for service & parts at landed cost, real-time reports



**Marathon** | 040621-MEC  
Waste & recycling compactors, balers

Jordan Sandlin | 614-203-4343  
[jordan.sandlin@marathonequipment.com](mailto:jordan.sandlin@marathonequipment.com)

Stationary compactors, roll-offs, carts, & cart dumpers; pre-watering & pre-crush compactors



**McNeilus Truck** | 091219-MCN  
Mobile refuse collection vehicles

John Plowman | 507-374-8153  
[jplowman@mcneilusco.com](mailto:jplowman@mcneilusco.com)

Rear- & front-load, automated side-load, & manual side-load refuse trucks; CNG; parts, accessories, & service



**Merchants Fleet Management** | 030122-MAG  
Fleet management

Brian Gormley | 603-695-9349  
[briangormley@merchantsfleet.com](mailto:briangormley@merchantsfleet.com)

Fleet leasing, vehicle-maintenance programs, telematics, vehicle accident management, driver safety



**Michelin** | 082521-MLN  
Tires with related equipment

Kelly Adams | 864-458-4577  
[kelly.adams@michelin.com](mailto:kelly.adams@michelin.com)

Designs, manufactures & sells tires for every type of vehicle; environmentally friendly innovative solutions

## Fleet & related

**Logisnext** | Mitsubishi Logisnext Americas (Houston)  
Forklifts | 091520-MCF

Mark Brown | 509-952-0506  
[mark.brown@mca.com](mailto:mark.brown@mca.com)

Mitsubishi, Cat, & Jungheinrich material-handling equipment, forklifts, & automated guided vehicles



**Mohawk Lifts, LLC** | 013020-MRL  
Vehicle lifts & fleet maintenance equipment

Steve Perlstein | 518-842-1431, Ext. 24  
[sperlstein@mohawklifts.com](mailto:sperlstein@mohawklifts.com)

Vehicle lifts, related capital equipment, large vehicle washers



**Multiforce Systems** | 092920-MTF  
Aboveground fuel storage

Warren Williams | 530-210-4226  
[warrenw@fuelforce.com](mailto:warrenw@fuelforce.com)

FuelForce line of rugged & reliable fleet fuel management hardware & SQL or web-based software



**NAPA** | 032521-GPC  
Automotive replacement parts

Don Lachance | 678-934-5057  
[don\\_lachance@genpt.com](mailto:don_lachance@genpt.com)

Parts for autos/trucks, ag, lawn/garden, industrial, & recreation-marine; training; shop equipment; service



**NAPA Government Fleet** | 013020-GPC  
Vehicle lifts, garage, & fleet maintenance equipment

Don Lachance | 678-934-5057  
[don\\_lachance@genpt.com](mailto:don_lachance@genpt.com)

Fleet lifts & equipment, training, paint, & tools



**NAPA Integrated Business Solutions (VMI)**  
Fleet supply chain | 110520-GPC

Jett Kuntz | 303-799-1965  
[jett\\_kuntz@genpt.com](mailto:jett_kuntz@genpt.com)

Customized on-site/off-site vendor-managed parts, material, & supplies inventory management program



**National Auto Fleet** | 060920-NAF  
Class 4-8 chassis with related equipment

Customer Service Team | 855-289-6572  
[fleet@nationalautofleetgroup.com](mailto:fleet@nationalautofleetgroup.com)

Chassis class 4-8: Chevy, Ford, Ram, Freightliner, Hino, Isuzu, Kenworth, Mack, Peterbilt, & Volvo



**National Auto Fleet Group** | 091521-NAF  
Cars, trucks, vans, SUVs, & other vehicles

Customer Service Team | 855-289-6572  
[fleet@nationalautofleetgroup.com](mailto:fleet@nationalautofleetgroup.com)

Passenger cars & light-duty trucks, including Chevrolet, Ford, Nissan, Honda, & Toyota

## Fleet & related



**Navistar Parts** | 101520-NVS  
International truck parts

**Andy Giesler** | 614-507-7560  
[andrew.giesler@navistar.com](mailto:andrew.giesler@navistar.com)

International proprietary & all makes parts for heavy-duty vehicles



**New Way** | 091219-NWY  
Waste & recycling vehicles

**Don Ross** | 712-652-3396  
[dross@mcfamco.com](mailto:dross@mcfamco.com)

American-made refuse bodies: manual-automated side loaders, rear-front loaders, organic loaders, rental



**NiteHawk Sweepers** | 122017-NHK  
Street sweepers

**John Day** | 800-448-9364  
[jday@nitehawksweepers.com](mailto:jday@nitehawksweepers.com)

Street sweepers, CNG-LPG options



**Nuvve** | 042221-NUV  
Electric vehicle equipment

**Pam Caro** | 760-333-8589  
[pam@nuvve.com](mailto:pam@nuvve.com)

Vehicle-to-grid (V2G) intelligent energy management, DC heavy-duty & Level 2 AC fast-charging stations



**Old Dominion Brush** | 031121-ODB  
Vacuum debris collectors

**MJ Dubois** | 410-924-1004  
[mjdubois@ducollc.com](mailto:mjdubois@ducollc.com)

ODB, Xtreme, GVM-Vac vacuum debris collectors



**O'Reilly Auto Parts** | 032521-ORA  
Auto parts & equipment

**Jacob Saylor** | 417-873-2063  
[coops@oreillyauto.com](mailto:coops@oreillyauto.com)

Automotive after-market parts, tools, supplies, equipment, accessories



**Peterbilt** | 060920-PMC  
Class 6, 7, & 8 vehicles & chassis

**Mitesh Naik** | 615-613-1394  
[mitesh.naik@paccar.com](mailto:mitesh.naik@paccar.com)

Cab & chassis, vocational & medium-duty trucks, class 6, 7, & 8



**Petersen Ind.** | 040621-PII  
Bulk waste collection equipment

**Casey Hardee** | 813-478-1454  
[chardee@petersenind.com](mailto:chardee@petersenind.com)

American-made Lightning Loaders, related options, chassis, Kinshofer grapples, Galbreath hoists



## Fleet & related



**Polaris** | 122220-PSI  
Utility vehicles, burden carriers, ATVs, & snowmobiles

**Jim Burk** | 866-468-7783, Ext. 1  
[jim.burk@polarisdefense.com](mailto:jim.burk@polarisdefense.com)  
Sportsman, RANGER, SidexSide UTV, RZR, GEM electric vehicles, BRUTUS, Taylor-Dunn, snowmobiles, accs.



**Quicket Solutions** | 080321-QKT  
Parking management systems

**Andrew Riley** | 630-723-7723, Ext. 410  
[ariley@quicketsolutions.com](mailto:ariley@quicketsolutions.com)  
Parking-management systems with related equipment, supplies, & services



**RapidView** | 120721-RVL  
Underground infrastructure

**Steve Keranko** | 574-224-5450  
[skeranko@rapidview.com](mailto:skeranko@rapidview.com)  
Sewer, water, & industrial cameras; sewer inspection software; sewer pipe rehabilitation robotics



**Rausch Electronics** | 120721-RAU  
Underground Infrastructure

**Pedro Diaz** | 717-709-1005 Ext. 7703  
[pdiaz@rauschusa.com](mailto:pdiaz@rauschusa.com)  
Underground infrastructure inspection & rehabilitation equipment with related services



**ReCollect** | 041521-RCS  
Public Works communications technology

**Drew Rifkin** | 360-219-9798  
[drew.rifkin@recollect.net](mailto:drew.rifkin@recollect.net)  
Solid waste & recycling communications, waste-management apps



**Rehrig Pacific Company** | 041521-REH  
Container & technology recycling & waste solutions

**Jack Weber** | 949-254-5781  
[jweber@rehrig.com](mailto:jweber@rehrig.com)  
Recyclable roll-out carts, commercial containers, smart technology



**Ring-O-Matic** | 101221-RGO  
Hydro & vacuum excavation equipment

**Jim Zylstra** | 641-632-7747  
[jzylstra@ring-o-matic.com](mailto:jzylstra@ring-o-matic.com)  
Trailer & skid-mounted hydro excavators & vacuum excavators



**RTA** | 020221-RTA  
Fleet management

**Jeff Jenkins** | 623-581-2447  
[jjenkins@rtafleet.com](mailto:jjenkins@rtafleet.com)  
FMIS, GPS, & telematics, in-cab cameras, eDVIR systems, barcode printers & scanners, consulting & education

## Fleet & related



**Rubicon** | 020221-RUB  
Fleet management technology for heavy-duty vehicles

Conor Riffle | 917-246-8430  
[conor.riffle@rubicon.com](mailto:conor.riffle@rubicon.com)

Solid waste, recycling, & heavy fleet operations: route optimization, telematics, & work order management



**Samsara** | 020221-SAM  
Fleet management & smart cities

Customer Representative | 415-985-2400  
[sourcewell@samsara.com](mailto:sourcewell@samsara.com)

Fleet management & public safety fleet solutions, GPS fleet tracking, dash cameras, apps & driver workflows



**Schwarze Industries** | 093021-SWZ  
Street sweepers

MJ Dubois | 410-924-1004  
[mjdubois@ducollc.com](mailto:mjdubois@ducollc.com)

Parking lot sweepers, regenerative air sweepers, mechanical sweepers, runway sweepers, road patchers



**SemaConnect** | 042221-SEM  
Level 2 electric vehicle charging stations

Jim Nemeč | 216-704-5248  
[jim.nemec@semaconnect.com](mailto:jim.nemec@semaconnect.com)

Level 2 electric vehicle charging stations: commercial, shared, & fleet applications



**Sewer Equipment** | 101221-SCA  
Sewer cleaning & hydro-excavating equipment

Shawn Bondele | 815-342-1700  
[shawnbondele@sewerequipment.com](mailto:shawnbondele@sewerequipment.com)

Truck- & trailer-mounted jetter, jetaway, rodding, & bucket machines; camera inspection vehicles



**Siemens EVSE** | 042221-SIE  
Electric vehicle supply equipment

Toni Stoddard | 703-689-1472  
[toni.stoddard@siemensgovt.com](mailto:toni.stoddard@siemensgovt.com)

VersiCharge EV charging portfolio; wall-mounted solutions; billing-enabled, cloud-connected chargers



**SkyHawk Telematics** | 020221-SKY  
Remote fleet & asset management solutions

Charlie Reid | 888-258-3797, Ext. 23  
[charlie.reid@skyhawk.co](mailto:charlie.reid@skyhawk.co)

Cloud-based software & data analytics for fleet & remote assets



**Snap-on Industrial** | 013020-SNP  
Garage & fleet maintenance equipment & vehicle lifts

Jeff Gaskill | 262-656-6017  
[jeffrey.s.gaskill@snapon.com](mailto:jeffrey.s.gaskill@snapon.com)

Hand tools, power tools, tool storage, handheld diagnostic & fleet management equipment, vehicle lifts

## Fleet & related



**Stertil-Koni** | 013020-SKI  
Heavy-duty vehicle lifts

**Kellie Boehm-Hibble** | 410-643-9001, Ext. 106  
[kellie@stertil-koni.com](mailto:kellie@stertil-koni.com)

Heavy-duty, mobile, in-ground piston/scissor lifts; platform lifts; 2- & 4-post lifts; truck/bus lifts



**Sunbelt Rentals** | 062320-SNB  
Equipment rental provider

**Natalia Welch** | 912-247-0870  
[natalia.welch@sunbeltrentals.com](mailto:natalia.welch@sunbeltrentals.com)

Floor care, lawn & garden, earthmoving, material handling, & pumping equipment; power generation



**Super Products LLC** | 101221-SPL  
Vacuum trucks for sewer cleaning & excavation

**Mike Perkins** | 262-796-5927  
[mperkins@superproducts.com](mailto:mperkins@superproducts.com)

Combination sewer cleaner, wastewater recycler, truck jetter, hydro & air excavation



**Syn-tech Systems** | 092920-SYS  
Fuel-management technologies

**Sara Dunlap Fletcher** | 800-888-9136, Ext. 1305  
[sara.dunlap@myfuelmaster.com](mailto:sara.dunlap@myfuelmaster.com)

Fleet services, parts, & equipment; fuel-management technologies; electronic fuel-management systems



**Terex Utilities** | 110421-TER  
Public utility equipment & services

**Michael Lenling** | 940-704-9146  
[michael.lenling@terex.com](mailto:michael.lenling@terex.com)

Aerial devices, digger derricks, auger drills, ANSI inspection services



**Thomas Built** | 063020-TBB  
School buses

**Dee Dee Parnell** | 336-841-5794  
[casandra.parnell@daimler.com](mailto:casandra.parnell@daimler.com)

Saf-T-Liner all-electric, gasoline, propane, diesel & CNG buses.



**Thompson Pump** | 011221-TPM  
Sewer vacuum

**David Perry** | 386-767-7310  
[dperry@thompsonpump.com](mailto:dperry@thompsonpump.com)

Trash pumps, sound-attenuated pumps, diaphragm pumps, vacuum & wellpoint pumps



**TYMCO** | 122017-TYM  
Street sweeper equipment

**Kaye Morgan** | 800-258-9626  
[kaye.morgan@tymco.com](mailto:kaye.morgan@tymco.com)

Street & parking lot sweepers, industrial & airport sweepers, dustless & CNG sweepers

## Fleet & related



**United Rentals** | 062320-URI  
Rental equipment & used equipment sales & service

Daniel Cunningham | 813-473-9667  
[govrents@ur.com](mailto:govrents@ur.com)

Rental & used equipment, operator certifications & OSHA-required training, service, & maintenance



**Vacall** | 101221-GRD  
Sewer vacuum

Thomas J. (Jay) Yanders Jr. | 800-382-8302  
[tjyanders@gradall.com](mailto:tjyanders@gradall.com)

Vacuum trucks, combo units, street sweepers, catch-basin cleaners



**Vac-Con** | 110421-TIM  
Public utility & airport equipment

MJ Dubois | 410-924-1004  
[mjdubois@ducollc.com](mailto:mjdubois@ducollc.com)

Truck-mounted combination sewer & catch basin cleaners, hydro-excavation, industrial vacuum machine



**Vactor** | 122017-FSC  
Comb. sewer & catch basin cleaners, water jetters

David Panizzi | 847-622-7153  
[dpanizzi@elginsweeper.com](mailto:dpanizzi@elginsweeper.com)

Catch basin cleaners, jetters, combination sewer cleaners, hydro & air vacuum excavation



**Verizon Connect** | 020221-NWF  
Fleet management

Marchand Clark-Hawkins | 858-401-3103  
[marchand.clark-hawkins@verizonconnect.com](mailto:marchand.clark-hawkins@verizonconnect.com)

GPS fleet tracking; fleet services, parts, & equipment; fleet management system



**Versalift**, a Time Manufacturing Company | 101221-VAC  
Sewer cleaning, hydro-excavation, industrial vacuums

Stan Tomchesson | 254-399-2167  
[stantomchesson@versalift.com](mailto:stantomchesson@versalift.com)

Vacuum and high-pressure water cleaning & excavating solutions for storm, sewer, & infrastructure applications



**Wastequip** | 101221-VTR  
Waste & recycling equipment & containers



Marya Jenkins | 800-424-0422, ext. 09587  
[mjenkins@wastequip.com](mailto:mjenkins@wastequip.com)

Containers, dumpsters & roll-offs, Galbreath, Toter, compactors



**WAVE** | 042221-WVE  
Electric vehicle equipment

Jory Peppelaar | 801-903-1719  
[jory@waveipt.com](mailto:jory@waveipt.com)

Wireless, automated, high-power charging for e-buses & MDHD commercial EVs 250kW+

## Fleet & related



**Western Global** | 092920-WST  
Fuel storage, transport tanks, & dispensing equipment

Don Melochick | 717-825-1785  
[don.melochick@western-global.com](mailto:don.melochick@western-global.com)

Transportable DOT fuel tanks, stationary fuel storage tanks, fire-protected tanks, custom fuel tank solutions



**West-Mark** | 060920-CER  
Class 4-8 chassis with related equipment

Steve Buckner Jr. | 209-537-4747, Ext. 3306  
[sbucknerjr@west-mark.com](mailto:sbucknerjr@west-mark.com)

Class 4-8 chassis, fuel, lube, potable water, dust control, dump, service, vacuum, custom options & bodies



**Westward Industries** | 122220-WWI  
Fleet utility vehicles

Chris Franz | 204-227-9640  
[chris@westwardindustries.com](mailto:chris@westwardindustries.com)

Electric or fuel, specialized utility vehicles for parking (ALPR), sanitation, maintenance, delivery, & more



**WEX** | 080620-WEX  
Fleet services, parts, & equipment

Denise Baumgart | 913-393-3208  
[denise.baumgart@wexinc.com](mailto:denise.baumgart@wexinc.com)

Fleet fuel payment management

## Food, food service, & equipment



**Ben E. Keith Foods** | 040522-BEK  
Foodservice supplies & equipment

Janice Barnard | 682-319-8323  
[jdbarnard@benekeith.com](mailto:jdbarnard@benekeith.com)

Fresh produce & bread, dairy, frozen foods & meats, grocery, disposables, chemicals, & E&S



**Gold Star Foods** | 111621-GSF  
School nutrition service provider for K-12

Ryan Molnar | 909-280-1767  
[ryanmolnar@goldstarfoods.com](mailto:ryanmolnar@goldstarfoods.com)

National distributor focused on K-12 schools



**The Multi-Unit Group** | 112917-MUG  
Food & food service equipment

Spencer Peterson | 770-799-7657  
[peterston@multiunitgroup.net](mailto:peterston@multiunitgroup.net)

Food, beverages, small wares, chemical & janitorial supplies, paper disposables



**Pasco** | 091918-PAS  
Food service supplies & equipment

Emily Hart | 800-788-8216  
[ehart@pascoinc.net](mailto:ehart@pascoinc.net)

Food service equipment & supplies, food service safety, small kitchen & concession equipment

## Food, food service, & equipment



**Stafford-Smith** | 091918-STF  
Food service equipment

**Mark Burden** | 800-968-2442, Ext. 2501  
[mburden@staffordsmith.com](mailto:mburden@staffordsmith.com)

Commercial food service equipment, furniture, refrigeration, layout & design consulting



**Strategic Equipment** | 091918-TMK  
Commercial kitchen equipment

**Chuck Taylor** | 469-240-7253  
[chuck.taylor@trimarkusa.com](mailto:chuck.taylor@trimarkusa.com)

Food service equipment, equipment installation, product replenishment, supply & design



**US Foods** | 040522-US  
Food & food service equipment

**Paula Bruck** | 815-674-1646  
[paula.bruck@usfoods.com](mailto:paula.bruck@usfoods.com)

Food & food service equipment, food service products



**US Foods** | 111621-USF  
Foodservice distribution for K-12

**Paula Bruck** | 815-674-1646  
[paula.bruck@usfoods.com](mailto:paula.bruck@usfoods.com)

Food & food service equipment, food service products

## Grounds & ag



**Ariens** | 031121-ACO  
Grounds, landscape, & snow removal equipment

**Tyler Walimaa** | 920-756-4665  
[twalimaa@ariens.com](mailto:twalimaa@ariens.com)

Walk-behind & push mowers, power brush/broom, snowblowers, log splitters



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## Grounds & ag



**Bobcat/Doosan/Clark Equip. | 031121-CEC**  
Landscape & Grounds Maintenance Equipment

Randy Fuss | 701-241-8746  
[randy.fuss@doosan.com](mailto:randy.fuss@doosan.com)  
Landscape & grounds maintenance equipment



**Bomford Turmer | 070821-BFD**  
Road right-of-way maintenance equipment

Craig Whiting | 830-327-2400  
[cwhiting@bomford-turner.com](mailto:cwhiting@bomford-turner.com)  
Boom mowers, flail mowers, remote-controlled mowers, cultivation, road maintenance equipment



**CASE IH Agriculture | 110719-CNH**  
Agricultural tractors & equipment

Clint Jenkins | 937-218-1701  
[clinton.jenkins@caseih.com](mailto:clinton.jenkins@caseih.com)  
Tractors, attachments, implements, equipment, parts, & service



**Cub Cadet | 031121-MTD**  
Lawn, grounds, & snow removal equipment & UTVs

Jon Warner | 630-277-7927  
[jwarner@mtdproducts.com](mailto:jwarner@mtdproducts.com)  
Residential & commercial mowers, tractors, zero turns, snow throwers, UTVs, grounds equipment & tools



**Deere and Company | 110719-JDC**  
Agricultural tractors & equipment

Jerry McWilliam | 205-612-2556  
[mcwilliamsjerryd@johndeere.com](mailto:mcwilliamsjerryd@johndeere.com)  
Agricultural tractors & equipment: planting, seeding, tillage, hay, & forage



**Deere and Company | 031121-DAC**  
Grounds maintenance equipment

Andrew Roman | 919-804-2285  
[govcontractsupport@johndeere.com](mailto:govcontractsupport@johndeere.com)  
Lawn & garden tractors & attachments, mowers, utility vehicles, golf & turf equipment



**Generac | 031121-GNR**  
Grounds maintenance equipment

Lynn Jones | 920-230-1280  
[sourcewell@generac.com](mailto:sourcewell@generac.com)  
Mowers, edgers, log splitters, stump grinders, snow removal, rototillers



**Gravely | 031121-ACO**  
Landscape & grounds equipment & UTVs

Tyler Walimaa | 920-756-4665  
[twalimaa@ariens.com](mailto:twalimaa@ariens.com)  
Commercial grounds maintenance equipment, zero-turn & stand-on mowers, brush cutters, UTVs

## Grounds & ag



**Husqvarna** | 031121-HSQ  
Grounds maintenance & outdoor power equipment

Patrick Shelley | 704-534-0208  
[patrick.shelley@husqvarnagroup.com](mailto:patrick.shelley@husqvarnagroup.com)  
Mowers, chainsaws, trimmers, edgers, leaf blowers, snowblowers, specialty turf equipment



**Hustler** | 031121-HTE  
Mowers, UTVs, & side-by-sides

Brian O'Donnell | 630-669-3070  
[brian.odonnell@excelii.com](mailto:brian.odonnell@excelii.com)  
Mowers sizes 34" to 104", zero-turn mowers, stand-on mowers, walk-behind mowers, utility vehicles



**Komptech** | 050119-KMP  
Waste & recycling equipment & systems

Ljubica Hood | 720-890-9090  
[ljhood@komptechamericas.com](mailto:ljhood@komptechamericas.com)  
Shredding, screening, turning, & separating equipment



**Kubota** | 031121-KBA  
Grounds maintenance equipment

Rusty Pugh | 817-716-3587  
[rusty.pugh@kubota.com](mailto:rusty.pugh@kubota.com)  
Utility tractors, mowers, & related equipment: tractors, lawn & garden, commercial turf, UTVs



**Land Pride** | 070821-LPI  
Road right-of-way maintenance equipment

Troy Olson | 785-822-5651  
[troy.olson@landpride.com](mailto:troy.olson@landpride.com)  
Lawn care equipment, grounds de-icing & snow removal equipment, debris removal equipment



**Morbark** | 050119-MBI  
Wood-processing & landscaping equipment

Erika Snyder | 800-233-6065, Ext. 1500  
[erika.snyder@morbark.com](mailto:erika.snyder@morbark.com)  
Tree/brush chippers, tub & horizontal grinders, shredders, Rayco stump cutter, Boxer compact loader



**Morbark** | 031721-MBI  
Tree maintenance equipment

Erika Snyder | 800-233-6065, Ext. 1500  
[erika.snyder@morbark.com](mailto:erika.snyder@morbark.com)  
Tree/brush chippers, tub & horizontal grinders, shredders, Rayco stump cutter, Boxer compact loader



**New Holland - Agriculture** | 110719-CNH  
Agricultural tractors & equipment

Amy Swett | 717-355-1686  
[amy.swett@newholland.com](mailto:amy.swett@newholland.com)  
Skid steers, compact track loaders, tractor loader backhoes, tractor loaders, wheel loaders, excavators



## Grounds & ag



**Scag Power Equipment | 031121-SCG**  
Grounds & landscape equip. for lawn, turf, & debris

Dennis Opalacz | 920-644-8100  
[dopalacz@scag.com](mailto:dopalacz@scag.com)  
Grounds & landscape equipment for lawn, turf, & debris



**Schulte Ind. | 070821-SCI**  
Road right-of-way maintenance equipment

Wayne Dale | 306-231-6587  
[wdale@schulte.ca](mailto:wdale@schulte.ca)  
Flex wing & rigid deck mowers for roadside & airport  
grass maintenance, field mowers for agriculture



**Toro | 031121-TTC**  
Landscape & grounds equipment

Jon Stodola | 612-597-3224  
[jon.stodola@toro.com](mailto:jon.stodola@toro.com)  
Rotary & reel mowers, groomers, UTVs, stump grinders,  
debris management



**Venture Products | 031121-TTC**  
Mowers & other landscape & grounds equipment

Ryan Miller | 330-642-7130  
[ryan.miller@ventrac.com](mailto:ryan.miller@ventrac.com)  
Ventrac mowers, mowing & snow removal equipment,  
attachments



**Vermeer | 031721-VRM**  
Chippers, stump cutters, trenchers, & compact utility loaders

Chad Tousey | 641-621-8531  
[sourcewell@vermeer.com](mailto:sourcewell@vermeer.com)  
Brush chippers, stump cutters, compact utility loaders,  
pedestrian plows & trenchers



**Vermeer | 050119-VRM**  
Grinders, trommel screens, & compost turners

Chad Tousey | 641-621-8531  
[sourcewell@vermeer.com](mailto:sourcewell@vermeer.com)  
Trommel screens, grinders, compost turners, tree  
chippers, forestry mulchers



**Woods Equipment | 031121-WDE**  
Rotary cutters, seeders, tillers, & finish mowers

Kera Roschi | 815-732-9360  
[keraroschi@woodsequipment.com](mailto:keraroschi@woodsequipment.com)  
Batwing cutters, single-spindle rotary cutters, seeders,  
tillers, backhoes, & attachments

## Health & science



**ActiveHealth Management** | 102518-AVE  
Population health management

Gary Bucello | 855-217-9302  
[gbucello@activehealth.net](mailto:gbucello@activehealth.net)

Health, wellness, lifestyle, & chronic condition programs;  
engagement platforms; coaching & assessments



**Carolina Biological** | 042419-CBS  
Lab & science equipment & supplies

Quotations department  
[quotations@carolina.com](mailto:quotations@carolina.com)

Science & lab supplies, equipment, microscopes,  
science kits, preserved specimens for dissection



**Claflin Service Co. dba/ CME Corp** | 022422-CLF  
Healthcare equip. sales, installation, & biomed/repair

Government Sales | 800-338-2372, option 1  
[gov@cmecorp.com](mailto:gov@cmecorp.com)

One-stop source for healthcare equipment, furnishings,  
white-glove logistics, & biomedical services



**Cordant Health Solutions** | 011222-CDT  
Laboratory & instant device drug testing services

Client Services | 800-348-4422  
[info@cordanth.com](mailto:info@cordanth.com)

Laboratory & instant drug testing, adherence  
monitoring tools, & clinical analytics



**Eppendorf** | 042419-EPP  
Lab & science equipment

Sarah Paxton | 972-880-9861  
[paxton.s@eppendorf.com](mailto:paxton.s@eppendorf.com)

Lab equipment & consumables, pipettes, centrifuges,  
tips, tubes, freezers, incubators, PCR, shakers



**McKesson Medical** | 022422-MML  
Medical supplies, healthcare solutions, & distribution

Government Customer Service Team | 833-343-2700  
[government.customerservice@mckesson.com](mailto:government.customerservice@mckesson.com)

Medical surgical supplies, medical equipment,  
pharmaceuticals



**Medline** | 022422-MDL  
Medical supplies & equipment

David Brown | 312-720-7059  
[dabrown@medline.com](mailto:dabrown@medline.com)

Medical supplies, wound care, incontinence care,  
housekeeping supplies, furniture & equipment



**Redwood Toxicology** | 011222-RTL  
Drug & alcohol testing

Hollie Turk | 707-570-4369  
[hollie.turk@abbott.com](mailto:hollie.turk@abbott.com)

Drug & alcohol lab testing, DOT/non-DOT testing,  
evidence toxicology services

## Health & science



**School Health** | 022422-SHC  
Medical & athletic supplies

**Jennifer Lovell** | 630-501-5145  
[jlovell@schoolhealth.com](mailto:jlovell@schoolhealth.com)

Medical & athletic supplies, vision & hearing screening equipment, first aid



**Virgin Pulse** | 102518-VRG  
Health & wellness engagement solutions

**Rachel Grossman** | 206-550-3133  
[rgrossman@redbrickhealth.com](mailto:rgrossman@redbrickhealth.com)

Comprehensive wellness services, mobile app, digital technology, coaching, biometric screening

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## Office & technology



**22nd Century Technologies** | 071321-CEN  
IT managed services & staff augmentation provider

**Sandeep Singh** | 703-286-7655  
[cooperative@tscti.com](mailto:cooperative@tscti.com)

IT managed service provider, IT staffing, consulting, admin, & payroll services, software development



**AT&T** | 080119-ATT  
Wireless voice & data services

**Michael Jaroszewicz** | 469-323-8564  
[mj5422@att.com](mailto:mj5422@att.com)

Wireless voice & data services, FirstNet, smartphones, tablets, Internet of Things (IoT), 4G LTE, 5G



**CDW-G** | 071321-CDW  
IT managed service & staff augmentation

**Jeff Hagen** | 813-462-4055  
[jeff.hagen@cdwg.com](mailto:jeff.hagen@cdwg.com)

Security services, infrastructure services, cloud services, strategic staffing consultants



**CDW-G** | 081419-CDW  
Hardware, software, & related technology

**Jeff Hagen** | 813-462-4055  
[jeff.hagen@cdwg.com](mailto:jeff.hagen@cdwg.com)

Hardware, software, & related technology; professional services



**Computer Aid, Inc.** | 071321-CAI  
Managed service provider for information technology

**Scott Edwards** | 717-497-9879  
[scott.edwards@cai.io](mailto:scott.edwards@cai.io)

Managed service provider for information technology, vendor-management system for IT labor

## Office & technology



**Connection** | 081419-GVC  
Technology products, solutions, & services

**Alicia Fravel** | 800-800-0019, Ext. 34351  
[alicia.fravel@connection.com](mailto:alicia.fravel@connection.com)

Computers, tablets, monitors, projectors, networking, printers, servers, software, digital signage, security



**Eduporium** | 040121-EDU  
Technology products, solutions, & services

**Palo Peirce** | 617-600-7230  
[palo@eduporium.com](mailto:palo@eduporium.com)

STEM & edtech solutions for K-12 schools, libraries, colleges, & after-school programs



**Epson** | 030321-EPS  
Copiers, printers, & multi-function devices

**Gary Carrieri** | 201-492-0059  
[gary.carrieri@ea.epson.com](mailto:gary.carrieri@ea.epson.com)

Print, copy, & scan hardware & software, high-speed A3 A4 & large-format printers, document scanners



**H2I Group** | 040121-H2I  
STEM curriculum solutions

**Nathan Thiesfeld** | 612-850-3104  
[nthiesfeld@h2igroup.com](mailto:nthiesfeld@h2igroup.com)

3D printers & supplies; laser cutters; fume hoods; CNC routers; lab design, training, & consultation



**HP Inc.** | 030321-HPC  
Copiers, MFD, printers, scanners, & service solutions

**Debra Lee** | 847-537-0344  
[debra.lee@hp.com](mailto:debra.lee@hp.com)

PC's, copiers, MFD, printers, large format, PageWide, & scanners; providing managed services solutions



**Infojini** | 071321-INF  
IT professional services & IT staff augmentation

**Sandeep Harjani** | 201-987-0468  
[sourcewell@infojiniconsulting.com](mailto:sourcewell@infojiniconsulting.com)

IT staff augmentation, software development, project management, cloud services, cybersecurity



**Insight Public Sector** | 022719-PCM  
Unified communications

**Brittany Dunaway** | 480-366-7029  
[brittany.dunaway@insight.com](mailto:brittany.dunaway@insight.com)

Cisco & Microsoft unified communication solutions, in-house solution architects, professional & support services



**Judge Technical Services** | 071321-JDG  
IT managed service & staff augmentation

**Manish Dabral** | 610-617-4027  
[mdabral@judge.com](mailto:mdabral@judge.com)

Consulting, learning, staffing, & search services; offshore solutions

## Office & technology



**Konica Minolta** | 030321-KON  
Office equipment

Marc Biga | 720-290-2431  
[mbiga@kmb.konicaminolta.us](mailto:mbiga@kmb.konicaminolta.us)

Copiers, printers, software, interactive displays, IT services, enterprise content management



**Konica Minolta/All Covered** | 022719-KON  
Unified communications, managed voice services, & phones

Marc Biga | 720-290-2431  
[mbiga@kmb.konicaminolta.us](mailto:mbiga@kmb.konicaminolta.us)

Software-based communication solutions via voice, instant messaging, presence, video, & collaboration tools



**Lakeshore Learning** | 040121-LSH  
STEM curriculum solutions

Tyler Domski | 800-421-5354, Ext. 2783  
[tdomski@lakeshorelearning.com](mailto:tdomski@lakeshorelearning.com)

Hands-on learning materials to help children reach key milestones, furniture for learning spaces



**Mitel Business Systems** | 022719-MBS  
Telecom phone system, mass notification, & cellular

Murray Van Dyke | 602-629-8811  
[murray.vandyke@mitel.com](mailto:murray.vandyke@mitel.com)

Unified communication solutions, network, cellular voice & data, hosted conferencing



**MSC Industrial Supply** | 040121-MSI  
STEM curriculum solutions

Elizabeth Flores | 714-768-0049  
[florese@mscdirect.com](mailto:florese@mscdirect.com)

Abrasives, carbide indexables, cutting blades, EDM wire, HSS drills, reamers, end mills, cutters, taps & dies



**Newcastle Communications** | 022719-NEW  
Unified communications

Gioia Ambrette | 212-780-9680  
[gioia@nccomm.com](mailto:gioia@nccomm.com)

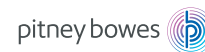
VoIP telephone systems, call centers, fax, cloud services, consulting, applications, equipment, service



**Palmer Hamilton** | 040121-PHL  
STEM curriculum solutions, PHabLAB

Michelle Mays | 800-788-1028, Ext. 212  
[mmays@palmerhamilton.com](mailto:mmays@palmerhamilton.com)

Design, create, install, & support sustainable makerspaces



**Pitney Bowes** | 011322-PIT  
Logistic services & mail equipment

Bill Walter | 480-206-2984  
[bill.walter@pb.com](mailto:bill.walter@pb.com)

Postage & mailing systems, shipping management, scales, sorters, openers

## Office & technology



**Quadient** | 011322-QDT  
Mailing machines & related equipment

Ryan Mikel | 651-592-1226  
[r.mikel@quadient.com](mailto:r.mikel@quadient.com)

Mailing machines & equipment, postal lockers, shipping & tracking software & hardware



**Ricoh USA, Inc.** | 030321-RCH  
Technology solutions for the digital workplace

Mike Stowell | 858-530-1065  
[mike.stowell@ricoh-usa.com](mailto:mike.stowell@ricoh-usa.com)

Copiers, production & desktop printers, scanners, displays, software, imaging, managed IT services



**Sharp** | 030321-SEC  
MFPs, professional displays, & accessories

Matt Huggins | 201-529-9629  
[hugginsm@sharpsec.com](mailto:hugginsm@sharpsec.com)

MFPs, printers, professional displays, interactive display systems, customizable software solutions



**SHI International** | 081419-SHI  
Technology catalog solutions

Aimee Ballenger | 678-708-3906  
[aimee\\_ballenger@shi.com](mailto:aimee_ballenger@shi.com)

Hardware, software, peripherals, cloud, technology solutions, professional services



**Staples** | 012320-SCC  
Office supply catalog solutions

Don Hasch | 714-868-4274  
[don.hasch@staples.com](mailto:don.hasch@staples.com)

Office & breakroom supplies, managed printing services, promotional items, technology, furniture



**STEM For Kids** | 040121-SFK  
STEM lessons, training, & consultation

Shelby Jones VanBlon | 336-560-7836  
[sjones@stemforkids.net](mailto:sjones@stemforkids.net)

STEM & STEAM curriculum & classes, integrating social emotional learning & career connections



**STEM Supplies** | 040121-STM  
STEM curriculum solutions

Rachel Fees | 952-746-9611  
[rachelfees@stem-supplies.com](mailto:rachelfees@stem-supplies.com)

Science, technology, engineering, math, & makerspace education equipment



**T-Mobile** | 080119-SPT  
Wireless voice & data services, equipment, solutions

Shannon Hewitt-Tapp | 916-568-4495  
[shannon.hewitt-tapp@t-mobile.com](mailto:shannon.hewitt-tapp@t-mobile.com)

Wireless voice & data services, smartphones, tablets, mobile hotspots, fleet/asset tracking, sensors

## Office & technology

**TOSHIBA** Toshiba | 030321-TOS  
Copiers, printers, business products, & services

Frank Sciutto | 513-256-3156  
[frank.sciutto@tabs.toshiba.com](mailto:frank.sciutto@tabs.toshiba.com)

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**xerox**<sup>™</sup>  
Office Technology Supplier  
Xerox Corporation | 030321-XOX  
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Rachael Jones Turner | 310-258-6266  
[rachael.jones@xerox.com](mailto:rachael.jones@xerox.com)

Print & copy devices, managed print services, Versalink, AltaLink, ConnectKey Apps

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## Public safety

**ACADIS**<sup>®</sup>  
BY VECTOR SOLUTIONS  
Acadis | 051321-ENV  
Public safety software

Dan Pohl | 410-794-6636  
[dan.pohl@envisagenow.com](mailto:dan.pohl@envisagenow.com)

Hire-to-retire training, compliance, & performance management solution for public safety



ADS, Inc | 011221-ADS  
Body armor

Sean Johnston | 757-963-8744  
[sjohnston@adsinc.com](mailto:sjohnston@adsinc.com)

OCIE, CWMD, weapons & optics, medical, expeditionary, MRO, aerospace, & C5ISR equipment



ADS, Inc | 011822-ADS  
Public safety training & simulation equip. & technology

Sean Johnston | 757-963-8744  
[sjohnston@adsinc.com](mailto:sjohnston@adsinc.com)

Simulations & training, weapon simulation, augmented reality, hazmat, CBRNe, EOD, UAS training



ATIMS | 051321-AOG  
JMS/OMS/inmate management/tracking software

Pricing Support | 833-291-4428  
[info@atims.com](mailto:info@atims.com)

JMS/OMS, on-premise/SaaS, security admin, interfaces, dashboards, SSRS reports, hardware, SMEs



Axon | 010720-AXN  
Public safety video surveillance

Ashley Forbrich | 301-356-5253  
[aforbrich@axon.com](mailto:aforbrich@axon.com)

Camera hardware & accessories, wireless offload servers & installation, signal hardware & services

## Public safety



**Blauer Manufacturing** | 040920-BLA  
Uniforms, clothing, & accessories

Tom Ames | 617-648-4245  
[tames@blauer.com](mailto:tames@blauer.com)

Public safety & government employee uniforms,  
outerwear/rainwear, accessories



**Brindlee Mountain Fire Apparatus** | 120921-BLE  
Buy, sell, & fix used fire apparatus

Glyn Richards | 256-776-7786  
[grichards@firetruckmall.com](mailto:grichards@firetruckmall.com)

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& emergency service vehicle solutions



**C.E.T. Fire Pumps** | 040220-CET  
Firefighting equipment

Jerry Halpin | 845-863-9219  
[ghalpin@fire-pump.com](mailto:ghalpin@fire-pump.com)

Firefighting pumps, skids, trailers, glider kits, tanks



**CURTIS** | 040220-LNC  
Firefighting equipment & accessories

Nick Lawrence | 510-499-4112  
[nlawrence@lncurtis.com](mailto:nlawrence@lncurtis.com)

Personal protective equipment, clothing ensembles, &  
related services



**CURTIS** | 032620-LNC  
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[nlawrence@lncurtis.com](mailto:nlawrence@lncurtis.com)

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**Custom Fire Apparatus** | 113021-CSM  
Firefighting apparatus & fire service vehicles

Wayde Kirvida | 612-325-1366  
[wayde@customfire.com](mailto:wayde@customfire.com)

Pumpers, tenders, rescues, & initial attack vehicles



**Demers Ambulance** | 110921-DEM  
Ambulance & emergency vehicles

Marcel Fortin | 450-467-4683, Ext. 222  
[mfortin@demers-ambulances.com](mailto:mfortin@demers-ambulances.com)

Ambulance & emergency medical service vehicles



**Doron Precision System, Inc.** | 011822-DRN  
Public safety training & simulation equip. & technology

Rick Blinkovitch | 607-772-1610 Ext 312  
[rblinkovitch@doronprecision.com](mailto:rblinkovitch@doronprecision.com)

Respiratory protection equipment, gas-detection  
devices, firefighting training systems, thermal cameras



## Public safety



**Draeger Inc.** | 032620-DRG  
Firefighting equipment

**Jon Stone** | 412-352-3658  
[jon.stone@draeger.com](mailto:jon.stone@draeger.com)

Respiratory protection equipment, gas-detection devices, firefighting training systems, thermal cameras



**E-ONE** | 113021-RVG-1  
Emergency vehicles, fire trucks, & equipment

**Fred Cureton** | 352-895-0783  
[fcureton@e-one.com](mailto:fcureton@e-one.com)

Pumpers, tankers, rescue, wildland, boom, ladder, platform, ARFF; upgrades, wreck repair, service, parts



**Ferrara** | 113021-RVG-2  
Emergency vehicles, fire trucks, & equipment

**Jason Louque** | 225-892-6516  
[jasonl@ferrarafire.com](mailto:jasonl@ferrarafire.com)

Cab & chassis, pumpers, wildland, aerial ladder & platform, rescue, tanker, industrial products



**Fire-Dex** | 032620-FDX  
Firefighting PPE

**Jackie Dobro** | 330-427-8453  
[jackiedobro@firedex.com](mailto:jackiedobro@firedex.com)

Firefighting equipment, accessories, related services



**Firetrucks Unlimited** | 110921-FRU  
Ambulance & emergency medical service vehicles

**Brian Reyburn** | 702-558-3352  
[brianr@firetrucksunlimited.com](mailto:brianr@firetrucksunlimited.com)

Ambulance remounts & used ambulance sales



**FirstNet Built with AT&T** | 080119-ATT  
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**Michael Jaroszewicz** | 469-323-8564  
[mj5422@att.com](mailto:mj5422@att.com)

Public safety, emergency communications, priority & pre-emption, interoperability, quality of service



**Flowbird (Cale & Parkeon)** | 080321-PRK  
Parking management systems

**Sean Renn** | 856-220-1577  
[sean.renn@flowbird.group](mailto:sean.renn@flowbird.group)

Cloud-based payments & user rights management for parking, transit, & parks settings



**Galls** | 011221-GAL  
Body armor

**Tiffany Brewer** | 859-800-1406  
[brewer-tiffany@galls.com](mailto:brewer-tiffany@galls.com)

Body armor & ballistic products

## Public safety



**Genasys** | 051321-GYS  
Emergency mass notification

**Sarah Goldsmith** | 613-265-8133  
[sgoldsmith@genasys.com](mailto:sgoldsmith@genasys.com)  
Emergency notification, multi-channel alerting, geo-targeted alerts, IPAWS



**Grainger — Firefighting FFE** | 040220-WWG  
Firefighting FFE

**Allison Darling** | 713-805-9845  
[allison.darling@grainger.com](mailto:allison.darling@grainger.com)  
Public safety products for first responders, sourcing of noncatalog items



**Grainger — Firefighting PPE** | 032620-WWG  
Firefighting PPE

**Allison Darling** | 713-805-9845  
[allison.darling@grainger.com](mailto:allison.darling@grainger.com)  
Public safety products for first responders, sourcing of noncatalog items



**gtechna** | 080321-GTE  
Citation enforcement solutions

**Mike Bourre** | 514-953-9898, Ext. 5256  
[mike.bourre@gtechna.com](mailto:mike.bourre@gtechna.com)  
License plate recognition, e-ticketing, digital permits, business intelligence to cloud solutions



**HighCom** | 011221-HCM  
Body armor

**Devin Wood** | 614-500-3065, Ext. 123  
[dwood@highcomarmor.com](mailto:dwood@highcomarmor.com)  
NIJ-compliant ballistic body armor & personal protective equipment



**HME** | 113021-HME  
Custom & commercial fire apparatus

**Michael Lopus** | 616-534-1463  
[mlopus@hmetruck.com](mailto:mlopus@hmetruck.com)  
Special operations response vehicles; custom body firefighting apparatus & fire service vehicles



**Horton Emergency Vehicles** | 110921-HAL  
Ambulance & emergency medical service vehicles

**Jason Cavallo** | 614-539-8181 2306  
[jason.cavallo@hortonambulance.com](mailto:jason.cavallo@hortonambulance.com)  
Ambulance, Type I & III, medium duty, hops & roll-over airbags, custom vehicles, emergency vehicles



**Husqvarna** | 040220-HSQ  
Firefighting equipment — outdoor power equipment

**Patrick Shelley** | 704-534-0208  
[patrick.shelley@husqvarnagroup.com](mailto:patrick.shelley@husqvarnagroup.com)  
Outdoor power equipment

## Public safety



**Icom America** | 042021-ICM  
Public safety communications

**Kristina Pickering** | 425-450-6092  
[salescontracts@icomamerica.com](mailto:salescontracts@icomamerica.com)

Portable radios, mobile radios, base stations, repeaters,  
wireless IP, LTE, RoIP gateway



**INNOTEX** | 032620-INO  
Firefighting PPE

**Caroline Langlois** | 819-826-5993, Ext 244  
[caroline.langlois@innotexprotection.com](mailto:caroline.langlois@innotexprotection.com)

Turnout gear, proximity suits, gloves, particulate- &  
nonparticulate-blocking hoods



**IP Access** | 042021-IAC  
Satellite internet service & equipment

**Mike Gregg** | 321-246-7781  
[mike.gregg@ipinternational.net](mailto:mike.gregg@ipinternational.net)

Complete satellite internet communications solutions,  
terminal hardware, installation, support services



**i-PRO Americas Inc.** | 010720-PAN  
Security & public safety solutions

**Melissa Barnett** | 862-229-4074  
[melissa.barnett@i-pro.com](mailto:melissa.barnett@i-pro.com)

Professional security surveillance & public safety  
solutions



**JHB Group** | 011822-JHB  
Public safety training equipment

**Chris Gantz** | 657-667-3473  
[chris@JHBGroup.org](mailto:chris@JHBGroup.org)

Innovative fire safety training solutions, including mixed  
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**Kipper Tool** | 040220-KPP  
Firefighting equipment

**Tyrone Powell** | 678-989-1411  
[tyrone.powell@kippertool.com](mailto:tyrone.powell@kippertool.com)

PPE, rescue tools, kits, MRO, machinery & storage  
solutions



**KME** | 113021-RVG-3  
Emergency vehicles, fire trucks, & equipment

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[cmclung@kmeffire.com](mailto:cmclung@kmeffire.com)

Cab & chassis, pumpers, wildland, aerial ladder &  
platform, rescue, tanker, ARFF, industrial products



**L3Harris** | 042021-L3H  
Public safety communications

**Jack Scully** | 224-545-2197  
[jack.scully@l3harris.com](mailto:jack.scully@l3harris.com)

Radios, dispatch consoles, base stations, cybersecurity,  
Push-To-Talk, situational awareness, encryption, LTE

## Public safety



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Public safety training equipment

**James Baker** | 845-217-1040, Ext. 1033  
[James.Baker@laerdal.com](mailto:James.Baker@laerdal.com)

Patient simulators, CPR manikins, nursing skills & task trainers, accessories & consumables



**Lexipol** | 011822-LXP  
Public safety training equipment

**Marco DeLeon** | 469-553-0662  
[MDeLeon@lexipol.com](mailto:MDeLeon@lexipol.com)

State-specific policies, online training & mobile wellness app for public safety & local government



**LION First Responder** | 032620-LIO  
Firefighting PPE

**Melissa Kirk** | 937-266-0869  
[mkirk@lionprotects.com](mailto:mkirk@lionprotects.com)

Turnout gear, CBRN, station wear, rescue wear, PPE maintenance, fire & first responder training products



**LION First Responder** | 011822-LIO  
Fire safety training tools

**Melissa Kirk** | 937-266-0869  
[mkirk@lionprotects.com](mailto:mkirk@lionprotects.com)

Public safety training, simulation equipment, & technology



**Maxi-Metal** | 113021-MAX  
Firefighting apparatus

**Christopher Sapienza** | 418-228-6637  
[christopher.sapienza@maximetal.ca](mailto:christopher.sapienza@maximetal.ca)

Customizable pumper, tanker, wildland, & rescue apparatus built on customer's choice of chassis



**Midwest Fire** | 113021-RCK  
Firefighting Apparatus

**Sarah Atchison** | 507-690-2992  
[sarah@midwestfire.com](mailto:sarah@midwestfire.com)

Tankers, brush trucks, quick attack, pumpers, tactical tenders



**Motion Industries (Canada)** | 032620-MII  
Firefighting PPE

**Tristin Dolan** | 780-979-6132  
[tristin.dolan@motioncanada.com](mailto:tristin.dolan@motioncanada.com)

Firefighting PPE, apparel, & accessories; structural firefighting gear; turnout gear



**Motorola Solutions** | 042021-MOT  
Public safety communications

**Lane Feingold** | 720-338-7624  
[lane.feingold@motorolasolutions.com](mailto:lane.feingold@motorolasolutions.com)

P25 radios & radio systems, microwave, private LTE NITRO, fire station alerting, radio dispatch consoles

## Public safety



**Motorola Solutions** | 051321-MOT  
Public safety software

Larsen Grabenkort | 971-227-2856  
[larsen@motorolasolutions.com](mailto:larsen@motorolasolutions.com)

Mission-critical public safety communications software, solutions, & services



**Motorola Solutions, Inc. (formerly WatchGuard Video)**  
Public safety video surveillance | 010720-WCH

Sarah Saunders | 972-523-3363  
[sarah.saunders@motorolasolutions.com](mailto:sarah.saunders@motorolasolutions.com)

Body-worn & in-car video cameras, hybrid & cloud storage solutions, evidence management software



**Municipal Emergency Services** | 040220-MES  
Firefighting equipment

Seth Cosans | 410-960-2600  
[seth.cosans@mesfire.com](mailto:seth.cosans@mesfire.com)

Firefighting equipment, thermal-imaging cameras, extrication & rescue tools, fire-suppression solutions



**Municipal Emergency Services** | 032620-MES  
Firefighting PPE

Seth Cosans | 410-960-2600  
[seth.cosans@mesfire.com](mailto:seth.cosans@mesfire.com)

Turnout gear, uniforms, station wear, self-contained breathing apparatus, body armor, hazmat gear



**NP Aerospace** | 011221-NPA  
Body armor

Jessica Bland | 519-857-4567  
[jessica.bland@npaerospace.com](mailto:jessica.bland@npaerospace.com)

Ballistic protection products (shields, helmets, plates), bomb-disposal suits



**Off Duty Management** | 051321-OFF  
Public safety software

Greg Doran | 281-574-6195  
[gdoran@offdutymanagement.com](mailto:gdoran@offdutymanagement.com)

Customizable, 24/7/365 support, OfficerTRAK app, no agency cost



**Oshkosh Airport Products** | 113021-OKC  
Firefighting apparatus

Brianna Propson | 920-215-5135  
[bpropson@airport.oshkoshcorp.com](mailto:bpropson@airport.oshkoshcorp.com)

Custom & commercial pumper; aerial, rescue, & tanker products; specialty vehicles



**Pierce** | 113021-OKC-1  
Firefighting apparatus

Summer Munao | 920-832-3595  
[smunao@piercemfg.com](mailto:smunao@piercemfg.com)

Custom & commercial pumper; aerial, rescue, & tanker products; specialty vehicles

## Public safety



**P.L. Custom** | 110921-PLC  
Ambulances & related equipment

**Chad Newsome** | 732-223-1411, Ext. 149  
[cnewsome@plcustom.com](mailto:cnewsome@plcustom.com)

Type I, Type II, & Type III ambulances; custom emergency vehicles; body remounts



**P.L. Custom/RESCUE 1** | 113021-PLC  
Fire trucks & related equipment

**Chad Newsome** | 732-223-1411, Ext. 149  
[cnewsome@plcustom.com](mailto:cnewsome@plcustom.com)

Walk-around, walk-in vehicles; chassis: Ford, Chevrolet, Ram, International, Freightliner, Kenworth



**PURVIS Systems** | 042021-PUR  
IP-based Fire & EMS alerting solutions

**Rick Foster** | 401-619-2469  
[rfoster@purvis.com](mailto:rfoster@purvis.com)

IP-based Fire & EMS alerting solutions



**Quicket Solutions** | 051321-QKT  
Cloud-based software platform

**Andrew Riley** | 630-723-7723, Ext. 410  
[ariley@quicketsolutions.com](mailto:ariley@quicketsolutions.com)

Cloud-based software for records mgmt., workflow automation, mobile operations, & analytics



**RadioMobile** | 042021-RDO  
Fire & EMS: MDC, FSA, networking, integration

**Ron Lyons** | 619-855-7041  
[rlyons@radiomobile.com](mailto:rlyons@radiomobile.com)

Rugged MDCs, fire station alerting, mobile response software, AVL, wireless data, system integration



**RadioMobile** | 051321-RDO  
Fire & EMS: mobile software, AVL, CAD, FSA

**Ron Lyons** | 619-855-7041  
[rlyons@radiomobile.com](mailto:rlyons@radiomobile.com)

Fire & EMS: mobile software, AVL, CAD, FSA



**Road Rescue Vehicles** | 022118-REV  
Ambulances & emergency vehicles

**Mark Schwartzbauer** | 877-813-9226, Ext. 454  
[mark.schwartzbauer@roadrescue.com](mailto:mark.schwartzbauer@roadrescue.com)

Type I ambulances (standard & medium-duty), Type II & Type III ambulances



**Rosenbauer America** | 113021-RSD  
Emergency vehicles, fire trucks, & equipment

**Mike Harstad** | 605-543-5591  
[mharstad@rosenbaueramerica.com](mailto:mharstad@rosenbaueramerica.com)

Fire chassis, demo/stock units, aerials, pumpers, rescues, tankers, aircraft rescue firefighting

## Public safety



**Safeware** | 032620-SAF  
Firefighting PPE

**Rick Bond** | 301-542-3258  
[rbond@safewareinc.com](mailto:rbond@safewareinc.com)  
Firefighting PPE, gear, & cleaning solutions



**SmartCOP** | 051321-SMT  
Public safety software

**Michael Snyder** | 850-429-0082  
[michael.snyder@smartcop.com](mailto:michael.snyder@smartcop.com)  
Software solutions for communications, fire, EMS, sheriff, police, state police, & conservation



**Spartan Emergency Response** | 113021-RVG-4  
Firefighting apparatus

**Nicole Sateren** | 402-218-2762  
[nicole.sateren@spartanmotors.com](mailto:nicole.sateren@spartanmotors.com)  
Custom & commercial chassis, fire engines, aerial, water tenders, wildland & specialty apparatus



**Sutphen** | 113021-SUT  
Firefighting apparatus

**Zach Rudy** | 614-923-2451  
[zach.rudy@sutphencorp.com](mailto:zach.rudy@sutphencorp.com)  
Fire trucks, aerial apparatus, platforms, ladders, pumpers, fire truck chassis, specialty/custom



**T2 Systems** | 080321-TSI  
Parking management

**Joe Weiler** | 317-524-7452  
[joe.weiler@t2systems.com](mailto:joe.weiler@t2systems.com)  
Parking management, pay stations, PARCS, event/real-time parking, vehicle counting, citation service



**Toyne, Inc.** | 022818-TOY  
Firefighting apparatus

**Bill Bird** | 712-673-2328  
[bbird@toyne.com](mailto:bbird@toyne.com)  
Aerial fire trucks, pumper trucks, tankers, rescue vehicles, elliptical tankers



**U.S. Armor** | 011221-URM  
Body armor

**David Miller** | 562-207-4240  
[david@usarmor.com](mailto:david@usarmor.com)  
Body armor that is tailor made, custom fit, & made in the USA



**Utility Associates, Inc.** | 051321-UTI  
Public safety software

**Vincent Chiera** | 678-799-0640  
[vchiera@utility.com](mailto:vchiera@utility.com)  
Body camera, in-car video, ALPR, digital video evidence storage & management, real-time crime center, JMS

## Public safety



Vaisala | 051321-VAI  
Thunderstorm manager & lightning exporter

Wyatt Bishop | 720-304-4426  
[wyatt.bishop@vaisala.com](mailto:wyatt.bishop@vaisala.com)

Real-time lightning data & alerts via web-based thunderstorm-tracking software



Virage Simulation, Inc. | 011822-VIR  
Public safety training equipment

Danny Grenier | 514-856-1556, Ext. 103  
[danny.grenier@viragesimulation.com](mailto:danny.grenier@viragesimulation.com)  
Driving simulators: truck, CDL, car, law enforcement, EMS, fire, waste, recycling, snowplow, bus



Viridian Weapon Technologies | 010720-LSR  
Public safety video surveillance

Brian Hedeem | 763-406-7807  
[brian@viridianweapontech.com](mailto:brian@viridianweapontech.com)  
Weapon-mounted cameras, tactical weapon lights, green laser sights, rifle accessories & optics



Westnet | 042021-WNT  
Public safety communications

Dawn Matheny | 714-548-3500  
[dmatheny@westnet-inc.com](mailto:dmatheny@westnet-inc.com)  
IP fire station alerting system designed to reduce firefighter & dispatcher stress & response times



Wheeled Coach Ambulance | 110921-RVO  
Ambulances & emergency vehicles

Abel Del Rio | 407-677-7777, Ext. 214  
[abel.delrio@revgroup.com](mailto:abel.delrio@revgroup.com)

Type I, Type II, & Type III ambulances, custom emergency vehicles



WHP Trainingtowers | 011822-JHK  
Public safety training equipment

Joe Kirchner | 800-351-2525  
[joek@trainingtowers.com](mailto:joek@trainingtowers.com)

Fire training towers, MODx modular towers, burn rooms, & training accessories



Zetron, Inc. | 042021-ZET  
Technology solutions to optimize integrated comm.

Sophie Kather | 425-820-6363  
[zusstatecontracts@zetron.com](mailto:zusstatecontracts@zetron.com)  
Critical communications technology, integrated solutions with reliability & support



## Roads & airports



**Aebi Schmidt North America** | 080521-AEB  
Line-stripping equipment & broom attachments

Elizabeth Fry | 570-599-1217  
[elizabeth.fry@aebi-schmidt.com](mailto:elizabeth.fry@aebi-schmidt.com)  
Truck-mounted & walk-behind pavement-stripping equip., vehicle-mounted rotary broom attachments



**Alamo Group (TX) Inc.** | 070821-AGI  
Road right-of-way maintenance equipment

Nathan Moczygemba | 830-372-9637  
[nmoczygemba@alamo-group.com](mailto:nmoczygemba@alamo-group.com)  
Boom & flail mowers, saw/specialty heads, tractor/mower combinations, remote-controlled mowers



**Altoz** | 070821-ATZ  
Road right-of-way maintenance equipment

Carmen Solom | 218-782-5869  
[carmen.solom@altoz.com](mailto:carmen.solom@altoz.com)  
Tracked, stand-on tracked, slope, & rough-cut zero-turn mowers; bagging, mulching, & mower accessories



**Batts Inc.** | 030619-BAT  
Liquid de-icing equipment

Josh Batts | 317-626-0641  
[josh@battsinc.com](mailto:josh@battsinc.com)  
Runway de-icing trucks, tankers, & trailers; slide-ins; salt-brine sprayers; debris-removal equipment



**BOMAG** | 032119-BAI  
Asphalt, paving, & specialty construction equipment

Christoph Thiesbrummel | 803-337-0736  
[christoph.thiesbrummel@bomag.com](mailto:christoph.thiesbrummel@bomag.com)  
Asphalt pavers, tandem & single-drum rollers, asphalt-milling machines, tampers, trench compactors



**Bonnell Industries** | 080818-BNL  
Snow removal equipment & accessories

Jessica Bonnell | 815-284-3819  
[jessicab@bonnell.com](mailto:jessicab@bonnell.com)  
Snowplows, multipurpose bodies, wings, scrapers, spreaders, pre-wet systems



**Bush Hog** | 070821-BHG  
Road right-of-way maintenance equipment

Lance Wheeler | 469-745-3402  
[lance.wheeler@bushhog.com](mailto:lance.wheeler@bushhog.com)  
Tractors & mowers; landscape, construction, & tillage implements; ZTRs; hay tools; snowblowers; OEM parts



**Buyers Products** | 080818-BPC  
Snow & ice equipment

Frank Dickinson | 440-867-5195  
[fdickinson@buyersproducts.com](mailto:fdickinson@buyersproducts.com)  
Snow-removal equipment, plows, spreaders, pushers, prewet & anti-icing systems, cutting edges, parts

## Roads & airports



**Cargill** | 052919-CGI  
Road safety

Jim Anderson | 612-812-0051  
[jim\\_a\\_anderson@cargill.com](mailto:jim_a_anderson@cargill.com)

Bulk road salt, treated salt, anti-icing pavements & overlays, brine makers



**Cemen Tech** | Cemen Tech  
Roadway Paving

Mark Rinehart | 515-306-4432  
[mrinehart@cementtech.com](mailto:mrinehart@cementtech.com)

Mobile & stationary cement mixers, cement silos, training services



**Cimline** | 080521-CME  
Pavement & Roadway Maintenance Equipment

Ben Thielbar | 612-916-4966  
[bthielbar@cimline.com](mailto:bthielbar@cimline.com)

Crack sealing, mastic patching, asphalt patching, emulsion storage for pavement & roadway maintenance



**Crafco, Inc.** | 080521-CFC  
Roadway maintenance equipment

Bryan Darling | 602-418-9902  
[bryan.darling@crafco.com](mailto:bryan.darling@crafco.com)

Roadway maintenance equipment & related accessories, attachments, materials, & supplies



**Diamond Mowers** | 070821-DMM  
Roadway, airport, & grounds maintenance equipment

Dacotah Buum | 605-977-3352  
[dbuum@diamondmowers.com](mailto:dbuum@diamondmowers.com)

Tractor-mounted boom mowers, rotary & flail mowers, skid steer brush & stump attachments



**Epoke North America** | 080818-EPK  
Bulk spreaders, towed spreaders, & attachments

Matt Tierney | 613-838-2300  
[mtierney@epokena.com](mailto:mtierney@epokena.com)

Salt, towed, bulk, & liquid spreaders



**Everest Equipment** | 080818-EEQ  
Snowplows

Peter Mackey | 819-238-4001  
[pmackey@everestequipment.com](mailto:pmackey@everestequipment.com)

Snowplows, wings, underbody scrapers, truck bodies, spreader bodies, scissor hoists



**Evolution Edges** | 080818-EVE  
Snowplow accessories

Mike Menner | 607-731-6013  
[mmenner@chemungsupply.com](mailto:mmenner@chemungsupply.com)

Steel with carbide-insert cutting edges, steel cutting edges, rubber-ceramic cutting edges

## Roads & airports



**EZ-Liner Industries/Vogel Traffic Services**  
Roadway maintenance equipment | 080521-EZL

Rob Krommendyk | 712-541-0954  
[rob.krommendyk@ezliner.com](mailto:rob.krommendyk@ezliner.com)

Paint-stripping equipment, pavement-marking machines, traffic lines, airless & air-spray technology



**Fair Manufacturing** | 080818-FAM  
Snow removal equipment

Lydel Thomas | 605-653-3247  
[sales@fairmfg.com](mailto:sales@fairmfg.com)

Snocrete snowblowers, SuperHaul snow body inserts



**Falcon Road Maintenance Equipment**  
Asphalt recycling, hot box, & patching | 052417-FRM

Ric Simon | 248-207-1783  
[ric@falconrme.com](mailto:ric@falconrme.com)

Dump box, hopper trailers, truck-mounted hot box



**FINN** | 070821-FNN  
Straw, bark, & mulch blowers & hydroseeders

Todd Thornicroft | 513-642-0142  
[tthornicroft@finncorp.com](mailto:tthornicroft@finncorp.com)

Hydroseeders, straw blowers, bark blowers



**Fisher Engineering** | 080818-DDY  
Snow & ice-control equipment

Heidi Sina | 414-371-8619  
[hsina@douglasdynamics.com](mailto:hsina@douglasdynamics.com)

Commercial snowplows, hopper, & tailgate ice-control spreaders



**Green Climber** | 070821-GCL  
Road right-of-way maintenance equipment

Martin Halm | 708-638-7396  
[marty@greenclimberna.com](mailto:marty@greenclimberna.com)

Industrial remote-control slope mowers, multiple attachments, fully remote mini skid steer



**Henderson** | 052919-HPI  
Snow & ice control equipment

Janet Tobin | 563-927-7267  
[jtobin@hendersonproducts.com](mailto:jtobin@hendersonproducts.com)

Municipal brine makers & storage solutions, structures, truck fill stations



**Henderson** | 080818-HPI  
Municipal snow & ice truck equipment & solutions

Janet Tobin | 563-927-7267  
[jtobin@hendersonproducts.com](mailto:jtobin@hendersonproducts.com)

Municipal snow & ice truck equipment, turnkey truck solutions

## Roads & airports



**Henke Manufacturing** | 080818-HEN  
Snow removal equipment

MJ Dubois | 410-924-1004  
[mjdubois@ducollc.com](mailto:mjdubois@ducollc.com)

Snowplows & pushers; airport/runway plows; truck, wing, loader, & folding plows; spreaders & graders



**Hi-Lite Airfield Services** | 062817-HLA  
Public utility & airport equipment

Phil Stillman | 315-583-6111, ext. 240  
[phil.stillman@hi-lite.com](mailto:phil.stillman@hi-lite.com)

Airport & runway maintenance, markings, friction testing, rubber removal, assessment services



**Horst Welding** | 080818-HOR  
Snow removal equipment

Ryan Frey | 519-291-4162  
[ryan@horstwelding.com](mailto:ryan@horstwelding.com)

Snowplows, snow pushers, salt & sand spreaders, snow blades, snow buckets



**J.A. Larue** | 080818-JAL  
Snowblowers

David Olivier | 418-658-3003  
[david.olivier@jalarue.com](mailto:david.olivier@jalarue.com)

Loader-mounted & self-propelled snowblowers, airport snowblowers



**J&J Truck Bodies & Trailers** | 080818-JJT  
Snow & ice equipment

Jason Cornell | 814-444-3425  
[jrc@jjbodies.com](mailto:jrc@jjbodies.com)

Light-, medium-, & heavy-duty dump bodies; plow trucks; turnkey snow & ice equipment



**KM International** | 080521-KMI  
Roadway maintenance equipment

Michael Blake | 810-688-1234  
[mblake@kminternational.com](mailto:mblake@kminternational.com)

Asphalt hotboxes, infrared asphalt recyclers, asphalt recyclers, crack maintenance equipment



**Kueper** | 080818-KUE  
Snowplows

Gardi Willis | 843-345-6788  
[gwillis@kueperblades.com](mailto:gwillis@kueperblades.com)

Snowplow cutting edges, flexible blades, carbide blades, rubber/ceramic blades, airport blades



**LeeBoy, Inc.** | 052417-VTL  
Asphalt & paving equipment

Deanna Saunders | 704-966-3371  
[dsaunders@leeboy.com](mailto:dsaunders@leeboy.com)

Asphalt pavers & spray patchers, graders, brooms, rollers, road wideners, related paving equipment

## Roads & airports



**Little Falls Machine** | 080818-LFM  
Snowplows, wings, & ice equipment

**Mitch Schulte** | 800-772-7569  
[mschulte@fallsplows.com](mailto:mschulte@fallsplows.com)

Truck, wing, loader, reversible, two-way, belly, & V-plows; snow & grader wings; underbody scrapers



**Logix ITS** | 070821-LGX  
Road right-of-way maintenance equipment

**Brett Ferrin** | 801-391-8784  
[bferring@trafficlogix.com](mailto:bferring@trafficlogix.com)  
Traffic safety & intelligent transportation solutions



**Multihog** | 030619-MUL  
Airport runway & emergency equipment

**Michael Ferris** | 515-805-1049  
[michael.ferris@multihog.com](mailto:michael.ferris@multihog.com)  
Snowplows, blowers, brushes, sweepers, mowers, sanders/spreader, garbage vacuums, weed control



**Oshkosh Airport Products** | 030619-OKC  
Airport runway & emergency equipment

**Brianna Propson** | 920-215-5135  
[bpropson@airport.oshkoshcorp.com](mailto:bpropson@airport.oshkoshcorp.com)  
Aircraft rescue & firefighting vehicles; custom snow-removal chassis; brooms, blowers, & plows



**PB Loader** | 080521-PBL  
Asphalt patching & roadway maintenance equipment

**Jason Thompson** | 559-277-7370  
[jthompson@aghpbl.com](mailto:jthompson@aghpbl.com)  
Pothole patchers, emulsion sprayers, Tommy lift gates, support bodies, Swaploader product line



**Rosenbauer MN** | 030619-RMN  
Airport runway & emergency equipment

**Mike Harstad** | 605-543-5591  
[mharstad@rosenbaueramerica.com](mailto:mharstad@rosenbaueramerica.com)  
Fire chassis, demo/stock units, aerials, pumpers, rescues, tankers, aircraft rescue firefighting



**RPM Tech** | 080818-RPM  
Snow & ice removal equipment & accessories

**Mike Minicucci** | 514-246-0936  
[mike.minicucci@grouperpmttech.com](mailto:mike.minicucci@grouperpmttech.com)  
Snowblowers; maintenance of roads, railways, subways, & airport runways; highway vehicles



**SnowEx** | 080818-DDY  
Snow & ice-control equipment

**Heidi Sina** | 414-371-8619  
[hsina@douglasdynamics.com](mailto:hsina@douglasdynamics.com)  
Snowplows, sand/salt spreaders, brine-making equipment, liquid sprayers

## Roads & airports



**SnowEx** | 052919-HPI  
Snow & ice-control equipment

Janet Tobin | 563-927-7267  
[jtobin@hendersonproducts.com](mailto:jtobin@hendersonproducts.com)  
Brine-making equipment, snowplows, sand/salt spreaders & liquid sprayers



**Swenson Spreader** | 080818-SWS  
Snow & ice control equipment

Carissa Lawless | 815-393-6855  
[carissa.lawless@aebi-schmidt.com](mailto:carissa.lawless@aebi-schmidt.com)  
Tailgate spreaders; LPV, PV, & MDV insert spreaders; V-box truck-mounted spreaders



**Team Eagle** | 030619-TEA  
Airport equipment, software, devices, & sensors

Ben McKeown | 866-241-3264  
[benm@team-eagle.ca](mailto:benm@team-eagle.ca)  
After-market service of airfield equipment for aviation safety & operational efficiency



**Terrain King** | 070821-AGI  
Road right-of-way equipment

Nathan Moczygemba | 830-372-9637  
[nmoczygemba@alamo-group.com](mailto:nmoczygemba@alamo-group.com)  
Mid- & side-mounted boom mowers; rotary, flail, saw, sickle heads; tractor & mower turnkeys; flail mowers



**Tiger Corporation** | 070821-TGR  
Road right-of-way equipment

Dave Burkhart | 605-731-0447  
[dburkhart@tigermowers.com](mailto:dburkhart@tigermowers.com)  
Tractor/mower turnkey mowing units, tractor mowing attachments, truck-mounted mowers



**Vacall Mfg by Grandall Industries** | 122017-GRD  
Public utility & sewer equipment

Thomas J. (Jay) Yanders Jr. | 800-382-8302  
[tjyanders@gradall.com](mailto:tjyanders@gradall.com)  
Vacuum trucks, combo units, street sweepers, catch-basin cleaners



**VariTech Industries, Inc.** | 052919-VAR  
Liquid management solutions

Benjie Schoenrock | 320-759-7388  
[sales@varitech-industries.com](mailto:sales@varitech-industries.com)  
Automatic salt-brine production, blending, liquid storage, transfer, & mobile application systems



**Viking-Cives** | 080818-VCM  
Snow & ice equipment

Chris Pobst | 573-262-3545  
[cpobst@vikingcives.com](mailto:cpobst@vikingcives.com)  
Plows, spreaders, pro-line & dump bodies, anti-icers, underbody scrapers, pup trailers, repair parts

## Roads & airports



**Vohl** | 062222-VHL  
Snow Blowers

**Jasmin Vohl** | 418-268-3527, ext. 223  
[jasmin.vohl@vohl.ca](mailto:jasmin.vohl@vohl.ca)

Loader-mounted & self-contained snow blowers



**Wausau** | 030619-WAS  
Airport runway equipment

**Robert Madison** | 913-680-9605  
[rmadison@henkemfg.com](mailto:rmadison@henkemfg.com)

Front-mounted & towed brooms, loader- & chassis-mounted snowblowers, de-icing equipment



**Wausau** | 080818-WAS  
Snow, ice, & roadway maintenance equipment

**Robert Madison** | 913-680-9605  
[rmadison@henkemfg.com](mailto:rmadison@henkemfg.com)

Chassis, front-mounted, & towed brooms; loader- & chassis-mounted snowblowers; de-icing equipment



**Weiler** | 060122-WLR  
Road construction & paving equipment

**Andy Adamcik** | 641-828-2334  
[aadamcik@weilerproducts.com](mailto:aadamcik@weilerproducts.com)

Asphalt pavers, road wideners, elevators, MTV, screeds, static compactors, tack distributors, soil stabilizers



**Western Products** | 080818-DDY  
Snow & ice-control equipment

**Heidi Sina** | 414-371-8619  
[hsina@douglasdynamics.com](mailto:hsina@douglasdynamics.com)

Contractor-grade snowplows & light municipal snow-removal operations

## Expanding contract options.

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[sourcewell-mn.gov/contract-search](http://sourcewell-mn.gov/contract-search)



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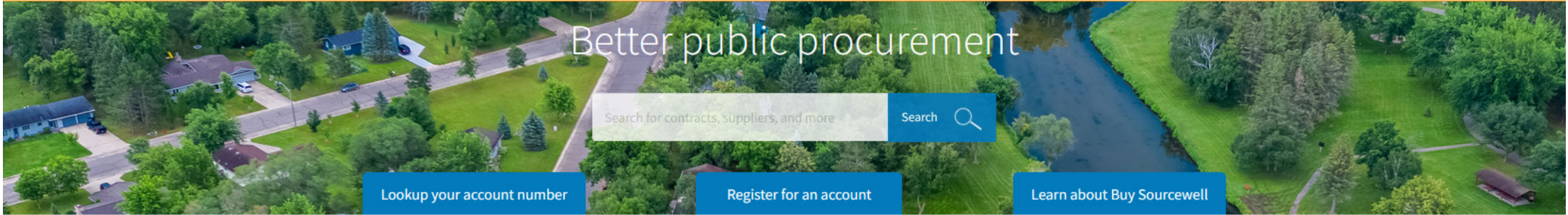
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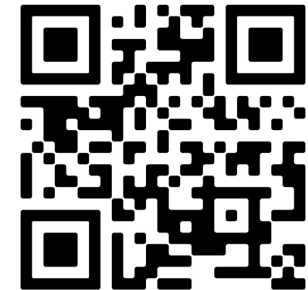
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