



AOPD Awarded an OMNIA Contract

September 30, 2024 | by Angela Sumner Price

South Elgin, IL (September 29, 2024) — American Office Products Distributors, Inc. (AOPD) is pleased to announce that they have been re-awarded a national office supplies and services contract with OMNIA Partners. OMNIA Partners worked with Region 14 Education Service Center, who as the lead agency, managed this competitively solicited bid.

Tom Buxton, AOPD's National Sales Manager stated, "AOPD is excited to announce that Region 14 has officially awarded us a new three-year OMNIA contract, with the possibility of two renewals. Since 2011, when we first secured a "piggyback" contract through Region 14 and NCPA, our mission has been to deliver an exceptional buying experience for cities, counties, states, and non-profits seeking to purchase from local suppliers."

Buxton continued, "The OMNIA contract has been the most popular option for AOPD dealers due to its broad scope and the strong support from the OMNIA team since their acquisition of NCPA in 2022. With OMNIA's help, our dealers have successfully restored the contract to its pre-pandemic level, and we are confident that AOPD will exceed these numbers in the coming years."

Matt Donaldson from AOPD Dealer A-Z Office Resource remarked, "The AOPD OMNIA contract has been a big part of A-Z's sales strategy for many years, specifically to pursue and retain key education accounts. It's our go-to cooperative contract for end users that qualify. Our customers that use OMNIA enjoy the benefit of a previously bid pricing structure and increased flexibility to make buying decisions that fit their specific needs."

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