



Northwest Municipal Conference

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WILL COUNTY
GOVERNMENTAL LEAGUE

Will County Governmental League

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SPC Supplier Spotlight: Warehouse Direct

This issue of the Suburban Purchasing Cooperative (SPC) Newsletter turns the spotlight on Warehouse Direct, which has the SPC Contract (#189) for Office & Janitorial Supplies. The contract piggybacks onto the American Office Products Distributors, Inc. (AOPD) national office supplies and services contract with OMNIA Partners. OMNIA Partners worked with Region 14 Education Service Center, who as the lead agency, managed this competitively solicited bid. The contract was awarded October 1, 2024 and is good for three years. A press release announcing the award may be viewed by visiting [Warehouse Direct AOPD OMNIA Contract Award](#).

The SPC has had a long-standing partnership with Warehouse Direct. We appreciate their commitment to meet the diverse needs of our members by providing top-quality office and janitorial products and services. Please contact their superb team of Senior Account Executives Spencer Touchie and Rick Schackle. Spencer: 360-670-1285 mobile or stouchie@warehousedirect.com with customer service support from Taylor Stacey, 847-631-0377. Rick: 847-631-7428 rickschackle@warehousedirect.com with customer service support from Margaret Dawson, 847-631-7177.

Last month, Warehouse Direct hosted a Customer Appreciation Day at Brookfield Zoo's Discovery Center. Attendees were introduced to the latest innovations from key vendors and engaged with Warehouse Direct experts to learn more about new services and products designed to enhance workplace productivity.

In this issue:

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Empowering Municipalities in Chicagoland

with Essential Office and Janitorial Solutions

In partnership with Suburban Purchasing Cooperative, Warehouse Direct is committed to meeting the diverse needs of our members across the Chicagoland area by providing top-quality office supplies and janitorial products and services. Our extensive inventory ensures that workplaces of all sizes can find everything they need to maintain a productive and clean work environment. From essential office supplies, fast delivery, and local services to comprehensive cleaning solutions, we offer reliable products and responsive service to support the success of our members. Partnering with us means streamlined operations and peace of mind, knowing that your supply needs are in expert hands.



Local Warehouse & Fast Next-Day Delivery Available

Receive all your products locally from our warehouse in Des Plaines, IL with next-day delivery available with no order minimums! Just order by 7 p.m. and receive your order the next day!



Over 20 certified Global Biorisk Advisory Council (GBAC) Technicians

Have peace of mind with GBAC Certified Techs. We can help your workplace response management, and crisis consulting for situations where environments require a much higher level of cleaning, disinfection, and restoration.



Free Equipment & Machine Product Demos

See what equipment & machines work best for your workplace with a free demo at your facility or virtually. We offer Productivity Days, where an entire day is dedicated to see all our offerings to keep your workplace clean & disinfected.



Alternative products during supply chain disruption

When supply chain disruption happens, we always have a comparable alternative solution. Put your trust in our experts to do the work of sourcing & delivering the products you need to keep your workplace running.



Making Your Workplace More Productive

Rick Schackle: rickschackle@warehousedirect.com

Spencer Touchie: spencertouchie@warehousedirect.com

SPC Updates

Office & Janitorial Supplies

As reported on page 1, Warehouse Direct has been re-awarded the national office supplies and services (Contract #189) through AOPD with OMNIA Partners. This three-year contract marks an exciting continuation of Warehouse Direct's mission to deliver top-notch service to cities, counties, states, and non-profits. Warehouse Direct is grateful for the ongoing support from OMNIA and looks forward to exceeding expectations in the coming years. Read more about this exciting news in the full press release: [Warehouse Direct Omnia Contract Award](#).

Additional information may be found by visiting the [SPC Office & Janitorial Supplies](#) web page. For questions please contact staff or Senior Account Executives Spencer Touchie, 360-670-1285 (cell), or stouchie@warehousedirect.com and Rick Schackle, 847-631-7428 or rickschackle@warehousedirect.com.

Winter is Here - Don't Forget to Order Liquid Calcium Chloride

The SPC Liquid Calcium Chloride (LCC) vendor Sicalco Ltd. has agreed to a one-year contract extension (Contract #213) from December 4, 2024 through December 3, 2025 with no price increase as follows:

<u>Price/Gal</u>	<u>Delivery</u>	<u>Total Delivered Price</u>
\$0.52	\$0.19	\$0.71

According to The National Weather Service and National Oceanic and Atmospheric Administration (NOAA), this winter "wetter-than-average conditions are most likely in the Great Lakes States", so please consider ordering to full capacity. Additional information may be found by visiting the [SPC Liquid Calcium Chloride](#) web page, contacting staff or Sicalco's Frank Sibr, 630-371-2655 or fsibr@sicalco.net.

SPC Extends Granite Telecommunications Contract with No Price Increases!

The Suburban Purchasing Cooperative (SPC) Governing Board has approved the third of four possible, one-year contract extensions of the SPC Telecommunication Services Vendor for Term (Contract #205) with Granite Telecommunications, LLC. The contract extension runs from December 1, 2024 through November 30, 2025.

We are pleased to report that pricing on all existing services remains the same, with Granite offering additional services under the contract extension. The SPC reserves the right to extend the contract for an additional one-year term upon mutual agreement of both the vendor and the SPC on a negotiated basis. Additional information may be found by visiting [SPC Telecommunications Program](#) web page, contacting staff or Granite Senior Sales Executive Frank Ventrella, fventrella@granitenet.com or 630-649-0823.

SPC Ford Vehicle Updates

The Suburban Purchasing Cooperative (SPC) is pleased to provide updates on the following Ford vehicle contracts from Currie Ford:



Ford Police Interceptor Utility (Contract #204)

The second of three possible, one-year contract extensions on the Ford Interceptor Utility has been approved through November 15, 2025 at the following prices:

- 2025 Ford Interceptor Utility, with all standard equipment, conventional gas: \$44,954
- Optional Hybrid (limited supply): \$47,615

Price lists, order forms and additional information may be found by visiting [SPC Ford Police Interceptor Utility](#).



Ford Escape (Contract #206)

The second of three possible, one-year contract extensions has been approved on the Ford Escape AWD Active (SE Trim). The vehicle price remains \$29,028, with the hybrid version priced at \$34,677.

The Ford Escape contract extension runs through October 25, 2025 with an additional one-year contract extension possible upon mutual agreement of both the vendor and the SPC on a negotiated basis. Price lists, order forms and additional information may be found by visiting [SPC Ford Escape](#).



Ford Transit Full Size Van, Passenger Wagon & E-Transit (Contract #207)

The second of three possible, one-year contract extensions on the Ford Transit Full Size Van has been approved through November 15, 2025. The standard vehicle price remains the same and the price of the E-Transit decreased as follows:

- 2025 Ford Transit Full Sized Van - \$44,671
- 2025 Ford Transit Full Sized E-Transit - \$53,095
- 2025 Ford Transit Full Sized Passenger Van - \$53,046

Price lists, order forms and additional information may be found at [SPC Transit Connect Full Size Vans](#).



2025 F-150 Police Responder (Contract #228)

The 2025 F-150 Police Responder (Contract #228) order bank is open with good production lead times. Ford has not announced factory order cut-off dates and production is based upon plant scheduling and commodity restrictions, but orders are still being accepted and processed. Additional information may be found by visiting the [SPC Police Pursuit Vehicles](#).

For questions or additional information about the vehicles listed above, please contact staff or Currie Motors Municipal Sales Manager Tom Sullivan, tsullivan@curriemotors.com or 815-464-9200 or Commercial Account Manager Nic Cortellini, ncortellini@curriemotors.com or 815-464-9200.

SPC Approves 2025 Ford F-Series Truck Pricing

The Suburban Purchasing Cooperative (SPC) Governing Board has approved the following prices for 2025 model year F-Series Trucks now available for ordering through Sutton Ford:

Description	SPC Contract #	2025 Price
F250 XL 4x2	221	\$41,585
F350 CC 4x2	222	\$47,212
F350 XL 4x2	225	\$43,497
F450 CC 4x2	226	\$50,735
F550 CC 4x2	227	\$51,016



Please note that Sutton Ford is a Certified MBE/WBE business. Additional information and order forms/price lists may be found at [SPC Ford Pick-Up Trucks](#). For questions or additional information, please contact staff or Sutton Ford Commercial & Fleet Account Executive Scott Ourednik, 708-720-8040 (office), 219-670-9099 (cell) or sourednik@suttonford.com.

SPC Contracts

Categories for the SPC's competitively bid contracts include:

- ♦ [Administrative Vehicles](#)
- ♦ [Ambulances](#)
- ♦ [Electrical Lighting & Services](#)
- ♦ [Chevrolet Silverado](#)
- ♦ [Ford Pick-Up Trucks](#)
- ♦ [Vans](#)
- ♦ [Fuel](#)
- ♦ [Liquid Calcium Chloride](#)
- ♦ [Combined Office & Janitorial Supplies](#)
- ♦ [Police Pursuit Vehicles](#)
- ♦ [Sewer Cleaner Trucks](#)
- ♦ [Sport Utility Vehicles](#)
- ♦ [Telecommunications Program](#)
- ♦ [Thermoplastic Road Striping](#)

In addition, the SPC has an alliance with [Sourcewell's](#) national purchasing program that reinforces the SPC's goal of combining the resources and purchasing power of member governments and not-for-profit entities to jointly negotiate advantageous contract terms on high quality products and services at the lowest possible price.

About the Suburban Purchasing Cooperative

The Suburban Purchasing Cooperative is a joint purchasing program sponsored by the Northwest Municipal Conference (NWMC), DuPage Mayors & Managers Conference (DMMC) South Suburban Mayors and Managers Association (SSMMA), and Will County Governmental League (WCGL). Together, those organizations represent 144 municipalities and townships in northeastern Illinois.

All public agencies as defined by the Illinois Governmental Joint Purchasing Act, as well as not-for-profit agencies that qualify under Section 45-35 of the Illinois Procurement Code, are eligible to participate in SPC joint purchasing programs.

Illinois statutes, 525/2 from Ch. 85, par. 1602. (Governmental Joint Purchasing Act), authorize that any governmental unit may purchase personal property, supplies and services jointly with one or more other governmental units. All such joint purchases shall be by competitive solicitation as provided in Section 4 of the Act.

The SPC exemplifies the benefits of intergovernmental cooperation. The goal of the SPC is to combine the resources and purchasing power of governments and not-for-profit entities to jointly negotiate advantageous contract terms on a line of high-quality products at the best possible price.

Economies of scale in terms of pricing and staff resources are the prime objectives of the SPC Joint Purchasing Program. By purchasing through the SPC, participants not only save money but time as well. Acting as an extension of the purchaser's staff, SPC staff works diligently in order to avoid the needless duplication of effort through in-house coordination of several functions involved in the procurement process.

The SPC's portfolio of cooperative purchasing contracts and strategic alliances make the SPC an invaluable resource for eligible entities. Our competitively-solicited supplier contracts streamlines the purchasing process to help local government agencies achieve their strategic goals.

SPC programs provide public agencies and not-for-profit entities with access to contracts for goods and services at pre-negotiated rates or prices. The participating agency then purchases the goods or services with contracted vendors by placing purchase orders or entering into contracts based on the SPC rates or prices directly with the vendors. **Click below to view the current SPC catalog.**

