

JOINT PURCHASING **NEWSLETTER**

Spring 2025



Northwest Municipal Conference

Ellen Dayan, CPPB 1600 E. Golf Rd., Ste. 0700 Des Plaines, IL 60016 847-296-9200 www.spc-il.org



DuPage Mayors & Managers Conference

Suzette Quintell 1220 Oak Brook Road Oak Brook, IL 60523 630-571-0480 www.dmmc-cog.org



South Suburban Mayors & **Managers Association**

Melissa Doud Kristi DeLaurentiis 1904 W. 174th Street East Hazel Crest, IL 60429 708-206-1155 www.ssmma.org



Will County **Governmental League**

Cherie Belom 15905 S. Frederick St., Ste. 107 Plainfield, IL 60586 815-254-7700 www.wcgl.org

RSVP Today for the **July 31 SPC Supplier Showcase**

The 2025 Suburban Purchasing Cooperative (SPC) Supplier Showcase will be held on Thursday, July 31, from 10:00 a.m. to 1:00 p.m. at Oakton College, 1600 E. Golf Road in Des Plaines. The Showcase will be held in the Footlik Theater and PAC Lobby with parking available in Lot A. This is a free event for attendees with a boxed lunch provided by the sponsoring Councils of Government -Northwest Municipal Conference (NWMC), DuPage Mayors and Managers Conference (DMMC), South Suburban Mayors and Managers Association (SSMMA) and Will County

Government League (WCGL).

In this issue:

- SPC SUPPLIER SHOWCASE - JULY 31
- SPC SUPPLIER SPOTLIGHT: GRAYBAR
- SPC UPDATES
- SPC CONTRACTS
- ABOUT THE SPC

Thanks to SPC partner Sourcewell, their presentation "Strategic Sourcing Toolkit - Move to Strategic Sourcing" will be eligible for one contact hour toward Continuing Education Unit (CEU) credits. Sourcewell will provide attendees with a certificate of completion to submit to their respective professional organizations.

The SPC Supplier Showcase presents a unique opportunity for local government officials from the SPC's participating councils of government and others to meet one-on-one with SPC suppliers at one time. NWMC, DMMC, SSMMA and WCGL members and staff will be onsite to learn about the products, services and solutions offered by the SPC to help you better serve your communities.

The Showcase offers a flexible, open house format, so attendees have two hours, from 10:00 a.m. until noon, to stop by when convenient. Suppliers will have individual display areas where you can discuss your joint purchasing needs. The schedule is as follows:

10:00 a.m. – noon: Supplier Showcase - PAC Lobby

Vehicle demonstration in Parking Lot A

Box lunch and Sourcewell Presentation "Strategic Sourcing Noon – 1:00 p.m.:

Toolkit – Move to Strategic Sourcing" – Aaron Peterson,

Sourcewell Government Account Representative

Mark Your Calendars for the July 31 SPC Supplier Showcase (Cont.)

Invitations and additional information will be sent to NWMC Managers/Assistant Managers, Finance Directors, IT Directors, Public Works Directors, Purchasing Directors, Fire Chiefs and Police Chiefs next week. Please register by Wednesday, July 23 using this link: SPC Supplier Showcase Registration - Attendees. For additional information, please contact NWMC Purchasing Director Ellen Dayan, 847-296-9203 or eda-yan@nwmc-cog.org.







SPC Supplier Spotlight:



Graybar is the SPC Electrical Lighting, Data/Communication, Networking, Wireless, Security and Related MRO Supplies and Services provider (Contract #192). This contract piggybacks onto the Omnia Partners Contract #EV2370 awarded by lead agency, the City of Kansas City, and is in accordance with the Illinois statute, 525/2 from Ch. 85, par. 1602. (Governmental Joint Purchasing Act), which authorizes any governmental unit may purchase personal property, supplies and services jointly with one or more other governmental units. The contract can be renewed annually and expires January 31, 2029. See below and p. 4 for more information.

Graybar is a local Electrical, Communications, Data, and Industrial distributor with four Chicagoland branch locations. Its partnership with NWMC provides access to national pricing, regional technical and sales experts, and over fifty million in local stock for MRO and Project needs.

Our core business is new construction, building renovations, infrastructure updates, maintenance, repair, and operations, and we look forward to supporting you!

\$50+ Million Local Inventory

Delivery Options:

- 20 company-owned and operated fleet vehicles
- Same Day / Next Day Delivery
- On-Site pick-up counters
- UPS, FedEx, and other local delivery services for expedited needs

Featured Product Categories:



Services Available: Services | Graybar

- Material Staging: Stock or non-stock material can be stored for delivery at a specified date and time.
 Graybar Material Staging
- Product Kitting: Packaging of components to provide a complete "kit" of materials or special packaging developed for your project requirements. <u>Graybar Product Kitting</u>
- Wire Management: Building wire, medium voltage cable, data network cable, A/V cable, and fiber management services, custom-tailored for each job. Graybar Wire Management
- Emergency or After-Hours Support: At Graybar, there's no "after-hours" when a customer has an emergency. Call 1-800-GRAYBAR after regular business hours.
- Technical Specialists: Local Switchgear, Safety, Lighting, Network, Mobility, and Renewables experts
 provide support for new construction, building renovations, infrastructure updates, and maintenance,
 repair, and operations.
 - Power Distribution & Automation: Arc Flash Analysis, Lockout Tagout, Design, and Power Distribution & Equipment "Health Checks" available.
 - Lighting: Audits, Rebates, Designs, and Layouts are available across various markets, including State and local, Healthcare, Education, and Commercial. <u>Graybar Lighting</u>
 - Network & Mobility Specialists: Data Center, Networking, Security, DAS, and Wireless Solutions experts provide guidance and resources. Graybar Wireless Data Centers Broadband
 - Renewables Specialists: Commercial & Industrial Solar, EV Charging, and Infrastructure assistance.
 Graybar Renewables

Lighting Products in Stock Locally!!

- √ Flat Panels (Day-Bright CFI) Troffers (Acuity)
- √ Wrap (Day-Bright) / Vapor Tight (Lithonia) / Strips (Day-Bright)
- √ High Bays (Cooper & Lithonia)
- √ Wall Packs (Cooper) Canopy (Cooper)
- √ Tape Light (Jesco)
- √ Exit Signs (Chloride) *Chicago Approved Edge Lit & CSE Steel
- √ Exit Signs (Lithonia) Basic EXRG
- √ Emergency Lighting (Chloride) *Chicago Approved CSU

Contacts:

- Andy Giannopoulos (630) 940-6965 Andy.Giannopoulos@Graybar.com
- Adam Morrison (630) 376-5587 <u>Adam.Morrison@Graybar.com</u>
- Ravynn Buie (847) 857-0816 Ravynn.Buie@Graybar.com
- Graybar Online ShopGraybar

Doing Business with Diverse and Small Business Enterprises: We believe there is strength in diversity and actively work to develop business opportunities with small, diverse-owned, and disadvantaged enterprises. This program expands our ability to meet your needs with value-added products and services from qualified businesses.

SPC Updates

SPC Awards Lane Marking Contract Extension in Time for Spring/Summer Work!

The SPC has awarded the first of three (3) possible, one-year contract extensions for the 2025 SPC Thermoplastic and Urethane Lane Marking Material and Labor (Contract #229) with Superior Road Marking/HighStar Traffic. The contract runs from April 12, 2025 through April 11, 2026 and includes price increases due to higher material and labor costs.

The new prices are as follows:

DESCRIPTION	UOM	2025
Thermoplastic Pavement Marking Letter & Symbols	SF	\$5.11
Thermoplastic Pavement Marking - 4" Line	FT	\$0.75
Thermoplastic Pavement Marking - 6" Line	FT	\$0.97
Thermoplastic Pavement Marking - 8" Line	FT	\$1.29
Thermoplastic Pavement Marking - 12" Line	FT	\$2.15
Thermoplastic Pavement Marking - 24" Line	FT	\$5.11
Thermoplastic Pavement Marking Removal	SF	\$0.38
Urethane Pavement Marking Letter & Symbols	SF	\$5.38
Urethane Pavement Marking - 4" Line	FT	\$0.70
Urethane Pavement Marking - 6" Line	FT	\$1.08
Urethane Pavement Marking - 8" Line	FT	\$1.61
Urethane Pavement Marking - 12" Line	FT	\$2.15
Urethane Pavement Marking - 24" Line	FT	\$5.38
Preform Thermoplastic Bike Marking/Chevron	EA	\$376.25
Removal	SF	\$0.38

Note: All unit prices are per foot, except Letters & Symbols and Removal, which are priced per square foot.

Superior Road Striping/HighStar agrees to all terms and conditions as set forth in the specifications contained within the original Request for Proposals. Please note that this award is not in conjunction with the Illinois Department of Transportation, so participating communities will not be utilizing Motor Fuel Tax (MFT) funds. However, Superior Road Striping/HighStar must comply with all IDOT rules and regulations, as well as prevailing wage and certified payroll. Additional information may be found by visiting SPC ther-moplastic road striping.

For questions or additional information, please contact NWMC Purchasing Director Ellen Dayan, 847-296-9203 or edayan@nwmc-cog.org or HighStar Director of Contracts and Administration Brian Patterson, 630-293-0026 or bmpatterson@highstartraffic.com.

SPC Updates

Ford Announces Factory Order Cut Off Date for SPC Transit Vehicles

Ford Motor Company recently announced the factory order cutoff date of Friday, June 13 for the following Suburban Purchasing Cooperative (SPC) 2025 Ford Transit models (Contract #207) with Currie Motors Fleet:

- Ford E-Transit Van
- Ford Transit Passenger Wagon
- Ford Transit Full Sized Van

For questions or additional information, please contact NWMC Purchasing Director Ellen Dayan, 847-296-9203 or edayan@nwmc-cog.org or Currie Motors Municipal Sales Manager Tom Sullivan, tsulli-van@curriemotors.com or 815-464-9200.

In the Market for a New Vehicle? Check Out the SPC!

The Suburban Purchasing Cooperative (SPC) is pleased to report that production is strong for all SPC vehicle contracts, with most units ordered today could be delivered after May for budgeting purposes. The SPC vehicle contracts are as follows:

Vehicle	Contract #	Dealer	Contact
Chevy Silverado	218	Currie Motors	Tom Sullivan
Ford F250 XL 4x2	221	Sutton Ford	Scott Ourednik
Ford F350 CC 4x2	222	Sutton Ford	Scott Ourednik
Ford F350 XL 4x2	225	Sutton Ford	Scott Ourednik
Ford F450 CC 4x2	226	Sutton Ford	Scott Ourednik
Ford F550 CC 4x2	227	Sutton Ford	Scott Ourednik
Ford F150XL	232	Currie Motors	Nic Cortellini
Ford Transit Full Size Van, Passenger Wagon & E-Transit	207	Currie Motors	Tom Sullivan
Ford Transit Connect	208	Currie Motors	Tom Sullivan
Ford Transit Connect Wagon	209	Currie Motors	Tom Sullivan
Ford Police Utility	204	Currie Motors	Tom Sullivan
Ford F-150 Police Responder	228	Currie Motors	Tom Sullivan
Ford Explorer	231	Currie Motors	Nic Cortellini
Ford Escape	206	Currie Motors	Tom Sullivan

For questions or additional information, please contact Currie Motors Municipal Sales Manager Tom Sulivan, 815- 464-9200 or tsullivan@curriemotors.com or Commercial Account Manager Nic Cortellini, 815-464-9200 or ncortellini@curriemotors.com. Sutton Commercial & Fleet Account Executive Scott Ourednik may be reached at 708-720-8040 or sourcednik@suttonford.com. Please note that Sutton Ford is MBE/WBE Certified.

SPC Contracts

Categories for the SPC's competitively bid contracts include:

- Administrative Vehicles
- Ambulances
- Electrical Lighting & Services
- Chevrolet Silverado
- ◆ Ford Pick-Up Trucks
- Vans
- ◆ Fuel
- Liquid Calcium Chloride
- Combined Office & Janitorial Supplies
- Police Pursuit Vehicles
- Sewer Cleaner Trucks
- Sport Utility Vehicles
- Telecommunications Program
- Thermoplastic Road Striping

In addition, the SPC has an alliance with <u>Sourcewell's</u> national purchasing program that reinforces the SPC's goal of combining the resources and purchasing power of member governments and not-for-profit entities to jointly negotiate advantageous contract terms on high quality products and services at the lowest possible price.



About the Suburban Purchasing Cooperative

The Suburban Purchasing Cooperative is a joint purchasing program sponsored by the Northwest Municipal Conference (NWMC), DuPage Mayors & Managers Conference (DMMC) South Suburban Mayors and Managers Association (SSMMA), and Will County Governmental League (WCGL). Together, those organizations represent 145 municipalities and townships in northeastern Illinois.

<u>All</u> public agencies as defined by the Illinois Governmental Joint Purchasing Act, as well as not-for-profit agencies that qualify under Section 45-35 of the Illinois Procurement Code, are eligible to participate in SPC joint purchasing programs.

Illinois statutes, 525/2 from Ch. 85, par. 1602. (Governmental Joint Purchasing Act), authorize that any governmental unit may purchase personal property, supplies and services jointly with one or more other governmental units. All such joint purchases shall be by competitive solicitation as provided in Section 4 of the Act.

The SPC exemplifies the benefits of intergovernmental cooperation. The goal of the SPC is to combine the resources and purchasing power of governments and not-for-profit entities to jointly negotiate advantageous contract terms on a line of high-quality products at the best possible price.

Economies of scale in terms of pricing and staff resources are the prime objectives of the SPC Joint Purchasing Program. By purchasing through the SPC, participants not only save money but time as well. Acting as an extension of the purchaser's staff, SPC staff works diligently in order to avoid the needless duplication of effort through in-house coordination of several functions involved in the procurement process.

The SPC's portfolio of cooperative purchasing contracts and strategic alliances make the SPC an invaluable resource for eligible entities. Our competitively-solicited supplier contracts streamlines the purchasing process to help local government agencies achieve their strategic goals.

SPC programs provide public agencies and not-for-profit entities with access to contracts for goods and services at pre-negotiated rates or prices. The participating agency then purchases the goods or services with contracted vendors by placing purchase orders or entering into contracts based on the SPC rates or prices directly with the vendors. **Click below to view the current SPC catalog**.



.