



JOINT PURCHASING NEWSLETTER

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GOVERNMENTAL LEAGUE

Will County Governmental League

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WELCOME!

The Suburban Purchasing Cooperative (SPC) is proud to present this inaugural issue of the SPC Joint Purchasing Newsletter. Each month, the newsletter will detail the latest information about the suppliers, products and services offered by the Cooperative.

We look forward to sharing all the exciting opportunities provided by the SPC and receiving your feedback on the SPC's myriad programs. For more information, please visit www.spc-il.org or contact Northwest Municipal Conference Purchasing Director Ellen Dayan, 847-296-9200, ext. 132 or edayan@nwmc-cog.org. Happy reading!

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About the Suburban Purchasing Cooperative

The Suburban Purchasing Cooperative is a joint purchasing program sponsored by the Northwest Municipal Conference (NWMC), DuPage Mayors & Managers Conference (DMMC) South Suburban Mayors and Managers Association (SSMMA), and Will County Governmental League (WCGL). Together, those organizations represent 144 municipalities and townships in northeastern Illinois.

All public agencies as defined by the Illinois Governmental Joint Purchasing Act, as well as not-for-profit agencies that qualify under Section 45-35 of the Illinois Procurement Code, are eligible to participate in SPC joint purchasing programs.

Illinois statutes, 525/2 from Ch. 85, par. 1602. (Governmental Joint Purchasing Act), authorize that any governmental unit may purchase personal property, supplies and services jointly with one or more other governmental units. All such joint purchases shall be by competitive solicitation as provided in Section 4 of the Act.

The SPC exemplifies the benefits of intergovernmental cooperation. The goal of the SPC is to combine the resources and purchasing power of governments and not-for-profit entities to jointly negotiate advantageous contract terms on a line of high-quality products at the best possible price. (Cont. on page 2)

About the Suburban Purchasing Cooperative (Cont.)

Economies of scale in terms of pricing and staff resources are the prime objectives of the SPC Joint Purchasing Program. By purchasing through the SPC, participants not only save money but time as well. Acting as an extension of the purchaser's staff, SPC staff works diligently in order to avoid the needless duplication of effort through in-house coordination of several functions involved in the procurement process.

The SPC's portfolio of cooperative purchasing contracts and strategic alliances make the SPC an invaluable resource for eligible entities. Our competitively-solicited supplier contracts streamlines the purchasing process to help local government agencies achieve their strategic goals.

SPC programs provide public agencies and not-for-profit entities with access to contracts for goods and services at pre-negotiated rates or prices. The participating agency then purchases the goods or services with contracted vendors by placing purchase orders or entering into contracts based on the SPC rates or prices directly with the vendors.

SPC to Host July 31 Supplier Showcase

The invitations are out and the [Registration Link](#) is open for the Suburban Purchasing Cooperative (SPC) Supplier Showcase, scheduled for Wednesday, July 31 from 10:00 a.m. to 1:00 p.m. at Oakton College, 1600 E. Golf Road in *Des Plaines*. The Showcase will be held in Rooms 1608 and 1610 with parking available in Lot C. This is a free event for attendees and thanks to SPC partner Sourcewell, anyone can attend their presentation and earn one contact hour toward Continuing Education Units (CEUs) with The Institute for Public Procurement (NIGP).

Lunch will be provided by the SPC thanks to the sponsoring Councils of Government (COGs): Northwest Municipal Conference (NWMC); DuPage Mayors and Managers Conference (DMMC); South Suburban Mayors and Managers Association (SSMMA); and, Will County Governmental League (WCGL).

The SPC Supplier Showcase offers a flexible, open house format, so attendees have two hours, from 10:00 a.m. until noon, to stop by when convenient. Suppliers will have individual display areas where you can discuss your joint purchasing needs.

The schedule is as follows:

10:00 a.m. – noon: Supplier Showcase – Rooms 1608 and 1610
Vehicle demonstration in Parking Lot C

Noon – 1:00 p.m.: Box lunch provided by the SPC
Sourcewell Presentation:
“Co-laboration (it's not a typo). When you see “co” in any word, it means you can't do it alone” – Aaron Peterson, Sourcewell Government Account Representative

The SPC Supplier Showcase presents a unique opportunity for local government officials from the SPC's participating councils of government and others to meet one-on-one with SPC suppliers at one time. NWMC, DMMC, SSMMA and WCGL members and staff will be onsite to learn about the products, services and solutions offered by the SPC to help you better serve your communities.

Invitations have been sent out to Mayors, Managers, Assistant Managers, Finance Managers, IT Directors, Public Works Directors, Purchasing Directors, Fire Chiefs and Police Chiefs. Please register at [Registration Link](#). For additional information, please contact NWMC Purchasing Director Ellen Dayan, 847-296-9203 or edayan@nwmc-cog.org.

SPC Contracts

Categories for the SPC's competitively bid contracts include:

- ♦ [Administrative Vehicles](#)
- ♦ [Ambulances](#)
- ♦ [Electrical Lighting & Services](#)
- ♦ [Chevrolet Equinox & Silverado](#)
- ♦ [Ford Pick-Up Trucks](#)
- ♦ [Vans](#)
- ♦ [Fuel](#)
- ♦ [Liquid Calcium Chloride](#)
- ♦ [Combined Office & Janitorial Supplies](#)
- ♦ [Police Pursuit Vehicles](#)
- ♦ [Sewer Cleaner Trucks](#)
- ♦ [Sport Utility Vehicles](#)
- ♦ [Telecommunications Program](#)
- ♦ [Thermoplastic Road Striping](#)



In addition, the SPC has an alliance with [Sourcewell's](#) national purchasing program that reinforces the SPC's goal of combining the resources and purchasing power of member governments and not-for-profit entities to jointly negotiate advantageous contract terms on high quality products and services at the lowest possible price.

SPC Contract Updates

The SPC has issued the following new contracts:

- ♦ [Thermoplastic Road Striping Labor & Material](#) (Contract #229) – Superior Road Striping (dba High Star Traffic)
- ♦ [Ford F-150 Police Responder](#) (Contract #228) – Currie Motors

The SPC has issued the following contract extensions:

- ♦ [Electrical Lighting & Services](#) (Contract #192) – Graybar
- ♦ [Combined Office & Janitorial Supplies](#) (Contract #189) – Warehouse Direct



Granite Telecommunications, LLC

Suburban Purchasing Cooperative Contract # 205

Contracting Info: CAGE Code: 10NE1 DUNS: 111000123

Our Company

Granite Telecommunications, LLC provides enterprise-wide telecommunications solutions using an industry-leading support platform, dedicated program management and support teams, a flexible billing platform that can consolidate all of your services and locations on a single electronic invoice, and concierge customer service that is available 24/7/365.



Customers Include
86 of the Fortune
100 Companies



24/7/365 US Based
Concierge Customer
Support



Over \$200 Million in
Charitable Donations



General Motors
Ranked #1 Best in Class
Global Telecom Supplier



Government Contract
Selected Provider awarded EIS
(Enterprise Infrastructure Solutions) Contract



Polycom Platinum Partner
Highest Partner Tier



Cradlepoint 2020 Partner Award
Recognized as Emerging Partner of the Year



Net Promoter Score
Top in Telecom Industry



Legacy Voice Services
Local & Long Distance



Audio & Web
Conferencing



VoIP Solutions
HPBX, SIP, ePRI



Premises Equipment &
Structured Cabling



Internet Access
Broadband & Dedicated



Private
Network



Wireless



Managed
Network Service

Primary NAICS Codes

Electrical & Wiring Installations Contractors **238210**
Telecommunications **517**

Wired Telecommunications Carriers **517311**

Wireless Telecommunications Carriers **517312**

Telecommunications Resellers **517911**

All Other Telecommunications **517919**

Other Management Consulting Services **541618**

Facilities Support Services **561210**

AWARDED CONTRACTS

GSA Enterprise Infrastructure Solutions (EIS)
GSA Multiple Awards Schedule (MAS)
- FKA Schedule 70
GSA Region 1 RLISA (New England)
GSA Region 8 LISA 9 (Rocky Mountain)
USAF BPA Local Telecommunications
- For Telecom Services
DISA DITCO Basic Order Agreement
- For Telecom Services
NAVY LEC BPA for Telecom Services
Dept. of VA National LEC (NLEC) IDIQ

FEDERAL CUSTOMERS

United States Army
United States Air Force
National Weather Service
Bureau of Reclamation
US Nuclear Regulatory Commission
Securities and Exchange Commission
Defense Information Systems Agency
United States Army National Guard
US Department of Transportation
Department of Interior
Bureau of Indian Affairs