



Northwest Municipal Conference

Ellen Dayan, CPPB
1600 E. Golf Rd., Ste. 0700
Des Plaines, IL 60016
847-296-9200
www.spc-il.org



DuPage Mayors & Managers Conference

Suzette Quintell
1220 Oak Brook Road
Oak Brook, IL 60523
630-571-0480
www.dmmc-cog.org



South Suburban Mayors & Managers Association

Melissa Doud
Kristi DeLaurentiis
1904 W. 174th Street
East Hazel Crest, IL 60429
708-206-1155
www.ssmma.org



Will County Governmental League

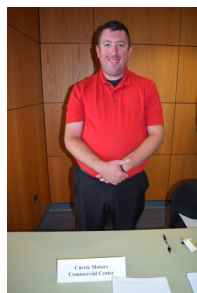
Cherie Belom
15905 S. Frederick St., Ste. 107
Plainfield, IL 60586
815-254-7700
www.wcgl.org

Thank You for Making the SPC Supplier Showcase a Success!

The weather was beautiful for the 2025 Suburban Purchasing Cooperative (SPC) Supplier Showcase, held July 31 at Oakton College in Des Plaines. Thank you to the nearly 100 attendees who came to learn about SPC contracts with representatives from Al Warren Oil Co., Currie Motors Commercial Center, EJ Equipment, Foster Coach Sales, Granite Government Solutions, Graybar, High Star Traffic, Sicalco, Ltd., Sutton Ford and Warehouse Direct, plus America's Auto Auction for municipal auction services. Sourcwell representatives were also there along with some of their suppliers including Aries Industries, JJ Kane Auctions, Securitas Technology and Terex Utilities.

In this issue:

- SPC SUPPLIER SHOWCASE - JULY 31
- SPC SUPPLIER SPOTLIGHT: FOSTER COACH SALES
- SPC UPDATES
- SPC CONTRACTS
- ABOUT THE SPC



No umbrellas were needed to see the vehicles brought to the Showcase, including an upfitted 2025 Ford Police Explorer Interceptor (Contract #204) from Currie Motors, Vac-Con Combination Sewer Cleaner (Contracts #215 & 216) from EJ Equipment, and a Ford Super Duty Truck from Sutton Ford (Contracts #221, 222, 225, 226 & 227). Sourcwell supplier Aries Industries brought a demo vehicle equipped with their video inspection equipment (Sourcwell contract #120721-ARS).

Thank you to representatives from the SPC Councils of Government for providing the boxed lunch for attendees and their representatives who worked to make the event a success. A special thank you to SPC partner Sourcwell, and especially Aaron Peterson, who gave a lunch and learn presentation entitled "Strategic Sourcing Toolkit – Move to Strategic Sourcing". Sourcwell provided attendees with a certificate of completion to submit to their respective professional organizations for continuing education credits. We look forward to an even better event next year!

Thank You for Making the SPC Supplier Showcase a Success! (Cont.)



SPC Supplier Spotlight:

Contract #214



Foster Coach Sales, Inc. is pleased to have been the ambulance provider for the Northwest Municipal Conference (NMWC) initially and now for the Suburban Purchasing Cooperative (SPC) since 1999. We have enjoyed this long-standing partnership with the SPC and feel that it has been mutually beneficial and rewarding for all parties involved.

With discounted pricing from both the Horton Emergency Vehicles Company and Foster Coach Sales, Inc., members are able to receive custom-built ambulances designed to meet the respective needs of their community. SPC purchasers also enjoy the added benefit of enhanced warranty coverages not available to non-SPC members.

FAMILY-OWNED BUSINESS

As a third-generation family-owned business started in 1957 by Floyd Foster, Foster Coach continues to focus solely on ambulances, making our dealership a relatively rare find in the modern-day fire and EMS industry. We proudly offer new ambulance sales in

- Illinois
- Iowa
- Missouri
- Wisconsin

SERVICE, SUPPORT & REMOUNTING

Of equal importance is the service and support available after the sale. Our skilled and dedicated service team, combined with the staff of our on-site state-of-the-art body and paint repair facility, stands ready to assist our customers whenever needed. In addition, the capabilities of our own Ford QVM approved remount center has provided many customers with the ability to extend the life of their existing ambulance bodies, by placing the body on a new chassis and making other modifications and/or updates that may be desired or required.

HORTON EMERGENCY VEHICLES

Horton Emergency Vehicles are the “gold standard” in the ambulance industry, leading the charge to become the safest ambulances on the market. Horton initiated their crash testing program in 1974, long before it was ever considered by most other manufacturers.

Today, Horton ambulances are equipped as standard with safety features such as

- HOPS (Horton Occupant Protection System), which features air bag cushions that activate in the event of a rollover
- Progressive resistant foam padding placed in critical impact locations
- Specially designed multi-point restraint systems
- MBrace – now offered as standard - providing air bag cushions adjacent to the head position of each stationary seating position.



FREE SERVICE TRAINING

In June 2025, Foster Coach Sales, Inc. hosted two service classes. The training, offered free to Horton customers, was held at the Mt. Prospect Public Works and the Plainfield Fire Protection District facilities. Attendees received training and information on the Horton electrical system, general vehicle maintenance, **as well as Liquid Spring suspension systems.**

CONTACTS

Type I Horton modular ambulances, mounted on a variety of commercial chassis, are available for purchase through Contract #214 by contacting:

PJ Foster: (800) 369-4215 -office | (630)-470-5687 – cell| pj@fostercoach.com.

Customer service: (800) 369-4215, ext. 2 | service@fostercoach.com.

All of us at Foster Coach look forward to the possibility of serving the SPC and its members in the future. Thank you!

SPC Updates

SPC Extends Office/Janitorial Supplies Contract

The Suburban Purchasing Cooperative (SPC) Governing Board has approved the award of a one-year contract extension on the combined [SPC Office & Janitorial Supplies Program](#) (Contract #189) to Warehouse Direct Workplace Solutions of Des Plaines. The contract is effective through May 31, 2026. This contract piggybacks onto the National Cooperative Purchasing Alliance (NCPA) agreement with OMNIA Partners solicited and awarded by lead agency Region XIV Education Service Center, Abilene, Texas according to State of Illinois statutes, 525/2 from Ch. 85, par. 1602. (Governmental Joint Purchasing Act), which authorizes that any governmental unit may purchase personal property, supplies and services jointly with one or more other governmental units.

Warehouse Direct has been a valued SPC vendor for over ten years. Combining office and janitorial supplies onto one contract simplifies ordering for participants. For questions or additional information, please contact staff or Senior Account Executive: Rick Schackle, 847-631-7428 or rickschack-le@warehousedirect.com; Alex Weber, 847-420-3126 (cell) or alexweber@warehousedirect.com; or Senior Account Executive Rick Lannert, 847-489-0079 (cell) or ricklannert@warehousedirect.com. Customer Service contacts are Tayler Stacey, 847-631-0377 and Margaret Dawson, 847-631-7177.

Chill Out with Hot Summer Savings on Ice Melt from Warehouse Direct

It's still warm, but the Early Buy Ice Melt Program from Warehouse Direct Workplace Solutions has started! Warehouse Direct is the Suburban Purchasing Cooperative (SPC) awarded vendor for Combined Office & Janitorial Supplies (Contract #189). They have options for every need including eco-friendly blends as well as an Entry Liquid Ice Melt, a chloride free, clear liquid formula that helps protect surfaces from granular abrasion. All products are delivered directly to the purchaser, so act today to save money and be ready for winter. Orders must be placed by October 1.

 [View the Early Buy Ice Melt Flyer](#)

 [View Ice Melt Products on Warehouse Direct Site](#)

For questions or additional information, please contact staff or Warehouse Direct Senior Account Executive Alex Weber, 847-420-3126 or AlexWeber@warehousedirect.com.

SPC Extends Fuel Contract

The SPC Governing Board has approved the first of three (3), one-year contract extensions of the 2025 Gasoline (87, 89, & 92 Octane), Diesel Fuel, Ethanol 75 & 85 and B20 Bio Diesel Fuel (Contract #230) to Al Warren Oil Co., Inc. through July 5, 2026. The SPC reserves the right to extend the contract for two additional one-year periods under the same terms and conditions as the original contract.

The SPC looks forward to another productive year working with Al Warren Oil. For questions or additional information, please visit [SPC Fuel Program](#), contact staff or Al Warren Oil Business Development Manager Arnie Berg, aberg@alwarrenoil.com or 630-484-4368 or Sales Representative Shaleen Okon, sokon@alwarrenoil.com or 312-881- 9324.

SPC Extends Ambulance Contract

The Suburban Purchasing Cooperative (SPC) Governing Board has approved the second of four possible, one-year contract extensions of the SPC Type I Additional Medium Duty Ambulance (Contract #214) to Foster Coach Sales Inc. for Horton Emergency Vehicles. The contract extension runs through May 31, 2026. Additional information may be found by visiting [SPC Ambulance Contract](#). For questions or additional information, please contact staff or Foster Coach Vice President of Sales P.J. Foster, pj@fostercoach.com, 800-369-4215 ext., 7, or 630-470-5687 (mobile).

SPC Updates (Cont.)

SPC Awards Ford Contract Extensions

F-Series Trucks with Sutton Ford

The Suburban Purchasing Cooperative (SPC) Governing Board has approved the second of three (3) possible, one-year contract extensions to Sutton Ford of Matteson on the following vehicles:

Description	Contract #	2026 Price
F250 XL 4x2	221	\$41,585.00
F350 CC 4x2	222	\$47,212.00
F350 XL 4x2	225	\$43,497.00
F450 CC 4x2	226	\$50,735.00
F550 CC 4x2	227	\$51,016.00

Please note that there are no price increases on these contract extensions, which runs from through June 30, 2026. Sutton Ford is a certified WBE/MBE dealer. For questions or additional information, please contact staff or Commercial & Fleet Account Executive Scott Ourednik, 219-670-9099 (cell), 708-720-8040 (office), or sourednik@suttonford.com.

F-150 Police Responder with Currie Motors

The SPC Governing Board has awarded the first of three possible, one-year contract on the Ford F150 Police Responder (Contract #228) through March 18, 2026. The SPC reserves the right to extend the contract for up to (2) two additional one-year terms upon mutual agreement on a negotiated basis. The 2025 models are still being produced. For questions or additional information, please contact staff or Commercial Accounts Manager Nic Cortellini, 815-464-9200 or ncortellini@curriemotors.com.

Currie Motors Issues Updates & Good News on SPC Vehicle Contracts

The SPC is pleased to provide the following updates from vehicle vendor Currie Motors:



2026 Chevy Silverado (Contract #218) with No Price Increase and a Decrease on the Regular Cab 4x4!

General Motors has agreed to a rollover on the 2026 Chevrolet Silverado 2500 HD 2WD Reg Cab 142" Work Truck with Currie Motors Chevrolet, along with the second of three possible, one-year contract extensions through June 30, 2026. Pricing will remain the same except for the Regular Cab 4x4 price decrease of \$339.00. Additional information including an order form with prices may be found by visiting [SPC Chevy Silverado](#).



2026 Ford Utility Interceptor (Contract #204) with No Price Increase!

The good news is Currie Motors has stock on 2025 Ford Interceptor Utilities ready for immediate delivery. More good news is there are no price increases for the 2026 model year, which begins production at the end of September. Additional information including an order form with prices may be found by visiting [SPC Police Pursuit Vehicles](#).



2026 Ford Escape Active All- Wheel Drive (Contract #206) with No Price Increase!

More good news! There are no price increases on the 2026 Ford Escape Active All Wheel Drive. Additional information including an order form with prices may be found by visiting [SPC SUVs - Ford Escape](#).

SPC Updates (Cont.)

For questions or additional information on the Chevy Silverado, Ford Utility Interceptor or Ford Escape, please contact staff or Tom Sullivan, 815-464-9200 or tsullivan@curriemotors.com.

SPC 2026 Ford Transit Vans Available with No Price Increase

Orders are now being taken for Suburban Purchasing Cooperative (SPC) 2026 [Ford Transit Vans](#) (Contract #207) with Currie Motors through July 28, 2026. Production begins next month and there are no price increases as follows:

Full Size Van	\$44,671.00
Full Sized E-Transit	\$53,095.00
Full Sized Passenger Van	\$53,046.00

For questions or additional information, please contact staff or Currie Motors Municipal Sales Manager Tom Sullivan, 815-464-9200 or tsullivan@curriemotors.com.

SPC Extends 2026 Ford Explorer Contract

The Suburban Purchasing Cooperative (SPC) Governing Board has approved the first of three (3) possible, one-year contract extensions on the [2026 Ford Explorer](#) (Contract #231) with Currie Motors through July 28, 2026. The 2026 basic model is \$36,595.00, up \$384.00 over last year. The SPC reserves the right to extend the contract for up to two (2) additional, one-year terms upon mutual agreement on a negotiated basis. For questions or additional information, please contact staff or Commercial Accounts Manager Nic Cortellini, 815-464-9200 or ncortellini@curriemotors.com.

SPC Approves Type I Additional Duty Ambulance Price Increases

The SPC Governing Board has approved price increases on the Type I Additional Duty Ambulance (Contract #214) to Foster Coach Sales, Inc. The contract extension runs through May 31, 2026. Foster Coach has been a valued supplier to the SPC and their response to the original RFP earned a perfect score in the evaluation process.

Reasons for the price increase include limited availability of chassis and parts, as well as worker shortages. Current lead times have dramatically increased, currently estimated at three years from the date of order. With lead times increased, the cost of vehicles has also increased from the original bid. Price increases are also passed along by Chassis Manufacturers, Stryker Medical Devices and Equipment, and Horton based on projected delivery dates. Other factors driving cost increases include increases in aluminum, liquid springs, cost of living increases, insurance, and fuel.

Horton has also upgraded their safety harnesses in the patient module to a 4-point harness with integrated MBrace airbags which are mandatory for all new orders. Horton Emergency Vehicles invests extensive resources in hiring, training, and retraining new employees, which contributes to increased costs.

Keep in mind, when ordering a Horton Ambulance on SPC Contract #214 with Foster Coach, there is no money down or deposits required. Unlike some competitors, Foster Coach Sales does NOT change the pricing for chassis, even though it may be for a model year vehicle delivered three years after prices have been in place. When a customer signs a quote, that is what they pay. Additional information may be found by visiting [SPC Type I Ambulance](#).

SPC Updates (Cont.)

The new ambulance prices are as follows:

Ford F-550 4x4 – \$464,198.00

Alternate F-series Chassis Options:

2 WD (4x2) Diesel Chassis – Deduct \$2,801.00

4WD (4x4) Chassis with Gas Engine – Deduct \$9,814.00

2WD (4x2) Chassis with Gas Engine – Deduct \$12,615.00

Freightliner M2 – \$466,592.00

Alternate Freightliner Option:

Liquid Spring Suspension – Add \$15,055.00

International MV607 – \$463,994.00

Alternate International MV607 Option:

Liquid Spring Suspension – Add \$15,055.00

International CV 4x4 – \$462,988.00

Alternate CV Chassis Option:

2WD (4x2) Chassis – Deduct \$3,000.00

Chevy 5500 4x4 – \$462,985.00

Alternate 5500 Chassis Option:

2WD (4x2) Chassis – Deduct \$3,304.00

For questions or additional information, please contact staff or P.J. Foster, 800-369-4215 ext. 7, 630-470-5687 (cell), or pj@fostercoach.com.



SPC Contracts

Categories for the SPC's competitively bid contracts include:

- ♦ [Administrative Vehicles](#)
- ♦ [Ambulances](#)
- ♦ [Electrical Lighting & Services](#)
- ♦ [Chevrolet Silverado](#)
- ♦ [Ford Pick-Up Trucks](#)
- ♦ [Vans](#)
- ♦ [Fuel](#)
- ♦ [Liquid Calcium Chloride](#)
- ♦ [Combined Office & Janitorial Supplies](#)
- ♦ [Police Pursuit Vehicles](#)
- ♦ [Sewer Cleaner Trucks](#)
- ♦ [Sport Utility Vehicles](#)
- ♦ [Telecommunications Program](#)
- ♦ [Thermoplastic Road Striping](#)

In addition, the SPC has an alliance with [Sourcewell's](#) national purchasing program that reinforces the SPC's goal of combining the resources and purchasing power of member governments and not-for-profit entities to jointly negotiate advantageous contract terms on high quality products and services at the lowest possible price.



About the Suburban Purchasing Cooperative

The Suburban Purchasing Cooperative is a joint purchasing program sponsored by the Northwest Municipal Conference (NWMC), DuPage Mayors & Managers Conference (DMMC) South Suburban Mayors and Managers Association (SSMMA), and Will County Governmental League (WCGL). Together, those organizations represent 145 municipalities and townships in northeastern Illinois.

All public agencies as defined by the Illinois Governmental Joint Purchasing Act, as well as not-for-profit agencies that qualify under Section 45-35 of the Illinois Procurement Code, are eligible to participate in SPC joint purchasing programs.

Illinois statutes, 525/2 from Ch. 85, par. 1602. (Governmental Joint Purchasing Act), authorize that any governmental unit may purchase personal property, supplies and services jointly with one or more other governmental units. All such joint purchases shall be by competitive solicitation as provided in Section 4 of the Act.

The SPC exemplifies the benefits of intergovernmental cooperation. The goal of the SPC is to combine the resources and purchasing power of governments and not-for-profit entities to jointly negotiate advantageous contract terms on a line of high-quality products at the best possible price.

Economies of scale in terms of pricing and staff resources are the prime objectives of the SPC Joint Purchasing Program. By purchasing through the SPC, participants not only save money but time as well. Acting as an extension of the purchaser's staff, SPC staff works diligently in order to avoid the needless duplication of effort through in-house coordination of several functions involved in the procurement process.

The SPC's portfolio of cooperative purchasing contracts and strategic alliances make the SPC an invaluable resource for eligible entities. Our competitively-solicited supplier contracts streamlines the purchasing process to help local government agencies achieve their strategic goals.

SPC programs provide public agencies and not-for-profit entities with access to contracts for goods and services at pre-negotiated rates or prices. The participating agency then purchases the goods or services with contracted vendors by placing purchase orders or entering into contracts based on the SPC rates or prices directly with the vendors. **Click below to view the current SPC catalog.**

